CLOTHILDE V. HEWLETT	
Commissioner MARY ANN SMITH	
Deputy Commissioner	
SEAN M. ROONEY	
Assistant Chief Counsel	
SOPHIA KIM (State Bar No. 265649) Senior Counsel	
Department of Financial Protection and Innov	ation
430 West 4 <sup>th</sup> Street, Suite 750	
Los Angeles, California 90013	
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Attorneys for Complainant	
BEFORE THE DEPARTMENT OF FIN	NANCIAL PROTECTION AND INNOVATION
OF THE STAT	ΓΕ OF CALIFORNIA
In the Matter of:	)
THE COMMISSIONER OF FINANCIAL	) ) CONSENT ORDER
PROTECTION AND INNOVATION,	
Complainant,	}
V.	
SNAP RECOVERY, INC	
Respondent.	
	}
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The Commissioner of Financial Protec	etion and Innovation (Commissioner) of the
Department of Financial Protection and Innov	ation (Department) and Snap Recovery, Inc. (Snap)
(collectively the Parties) enter into this Conser	nt Order with respect to the following facts:
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I.

### **Recitals**

This Consent Order is made with reference to the following:

## Legal Background

- A. The Commissioner has jurisdiction over the licensing and regulation of persons engaged in the business of debt collection in California under the Debt Collection Licensing Act (DCLA). Cal. Fin. Code §§ 100000 100025.
- B. The Commissioner also has jurisdiction over the regulation of persons who engage, have engaged, and propose to engage in offering or providing a consumer financial product or service in California and affiliated service providers under the California Consumer Financial Protection Law (CCFPL). Cal. Fin. Code §§ 90000 90019.
- C. At all relevant times, Snap is and was a Florida corporation with a principal place of business at 6000 S Rio Grande Ave, Suite 103, Orlando, Florida 32809.

## Applicable Law – DCLA

- D. Under the DCLA, "[n]o person shall engage in the business of debt collection in this state without first obtaining a license." Cal. Fin. Code § 100001(a).
- E. The DCLA provides that "[t]he commissioner shall allow any debt collector that submits an application before January 1, 2023, to operate pending the approval or denial of the application." Cal. Fin. Code § 100000.5(a).
- F. "Debt" is defined as "money, property, or their equivalent that is due or owing or alleged to be due or owing from a natural person to another person." Cal. Fin. Code § 100002(h).
- G. "Consumer debt" or "consumer credit" is defined as "money, property, or their equivalent, due or owing, or alleged to be due or owing, from a natural person by reason of a consumer credit transaction. The term "consumer debt" includes "charged-off consumer debt" as defined in Section 1788.50 of the Civil Code." Cal. Fin. Code § 100002(f).
- H. The DCLA defines "debt collection" as "any act or practice in connection with the collection of consumer debt." Cal. Fin. Code § 100002(i).
  - I. "Debt collector" means "any person who, in the ordinary course of business,

regularly, on the person's own behalf or on behalf of others, engages in debt collection. The term includes any person who composes and sells, or offers to compose and sell, forms, letters and other collection media used or intended to be used for debt collection. The term "debt collector" includes "debt buyer" as defined in Section 1788.50 of the Civil Code." Cal. Fin. Code § 100002(j).

# Applicable Law – CCFPL

- J. Under the CCFPL, it is unlawful for a "covered person" to do any of the following:
  - (1) Engage, have engaged, or propose to engage in any unlawful, unfair, deceptive, or abusive act or practice with respect to consumer financial products or services.
  - (2) Offer or provide to a consumer any financial product or service not in conformity with any consumer financial law or otherwise commit any act or omission in violation of a consumer financial law . . . .

Cal. Fin. Code § 90003(a)(1) and (a)(2).

- K. A "covered person" includes "[a]ny person that engages in offering or providing a consumer financial product or service to a resident of this state." Cal. Fin. Code § 90005(f)(1).
- L. A "consumer financial product or service" is generally a "financial product or service that is delivered, offered, or provided for use by consumers primarily for personal, family, or household purposes." Cal. Fin. Code § 90005(e)(1).
- M. "Financial product or service" includes, among other things, "[c]ollecting debt related to any consumer financial product or service." Cal. Fin. Code § 90005(k)(10).

### Commissioner's Findings

- N. Snap is a debt collector within the meaning of California Financial Code section 100002(j) of the DCLA, defining "debt collector" as any person who, in the ordinary course of business, regularly, on the person's own behalf or on behalf of others, engages in debt collection.
- O. Snap is a "covered person" under the CCFPL that engaged in offering or providing consumer financial products or services to California by seeking to collect debt related to a consumer financial product or service.
- P. On or around February 7, 2024, Snap filed an application for a debt collection license pursuant to Cal. Fin. Code § 100001(a) (Application).

- Q. On or around February 27, 2024, Snap contacted at least one California resident (Consumer) in an attempt to collect a consumer debt, by sending an email to the Consumer regarding an alleged debt of \$2,669.00 and directing the Consumer to pay the full amount within 35 days of receipt of the email.
- R. As of October 01, 2024, Snap's Application is still pending, and the Commissioner has not issued a debt collection license to Snap.

NOW THEREFORE, in consideration of the foregoing, and the terms and conditions set forth herein, the Parties agree as follows:

### Π.

## **Terms and Conditions**

- 1. <u>Purpose</u>. This Consent Order resolves the issues before the Commissioner, set forth in paragraphs A to R, above, in a manner that avoids the expense of a hearing and other possible court proceedings, protects consumers, is in the public interest, and is consistent with the purposes, policies, and provisions of the DCLA and CCFPL.
- 2. <u>Finality of Consent Order</u>. Snap agrees to comply with the terms and conditions of this Consent Order and stipulates that this Consent Order is hereby deemed final.
- 3. <u>Desist and Refrain Order.</u> Pursuant to California Financial Code section 90015(d), Snap is hereby ordered to desist and refrain from engaging in the business of debt collection in this state without first obtaining a license in violation of California Financial Code section 100001(a). This desist and refrain order is final and effective from the effective date of this Consent Order, as defined in Paragraph 27 (Effective Date).
- 4. <u>Waiver of Hearing Rights</u>. Snap acknowledges that the Commissioner is ready, willing, and able to proceed with the filing of an enforcement action upon the charges contained in this Consent Order. Snap hereby waives the right to any hearings, and to any reconsideration, appeal, or other right to review which may be afforded pursuant to the DCLA, CCFPL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law. By waiving such rights, Snap effectively consents to this Consent Order, and the Desist and Refrain Order contained herein, becoming final.

- 5. <u>Administrative Penalty</u>. Snap shall pay an administrative penalty of \$2,500.00 to the Commissioner (Penalty). The Penalty shall be due prior to or concurrent with the execution of the Consent Order and should be made payable to the Commissioner in the form of a cashier's check or Automated Clearing House deposit and transmitted to the attention of Accounting Enforcement Division, Department of Financial Protection & Innovation, 2101 Arena Boulevard, Sacramento, California 95834. Notice of the payment shall be concurrently sent via email to: Sophia.Kim@dfpi.ca.gov.
- 6. <u>Consideration</u>. In consideration of Snap's execution of this Consent Order, the Commissioner agrees to approve Snap's pending DCLA application within 5 business days of Snap's compliance with Paragraph 5 above.
- 7. <u>Full and Final Settlement</u>. The parties hereby acknowledge and agree that this Consent Order is intended to constitute a full, final, and complete resolution of the findings contained herein, and that no further proceedings or actions will be brought by the Commissioner in connection with the findings under the DCLA, CCFPL or any other provision of law, excepting therefrom any proceeding to enforce compliance with the terms of this Consent Order.
- 8. <u>Failure to Comply with Consent Order</u>. Snap agrees that, if it fails to comply with the terms of this Consent Order, the Commissioner may avail herself of any remedies she has under the DCLA, CCFPL, or any other provision of law, until Snap is in compliance. Snap waives any notice and hearing rights which may be afforded under the DCLA, CCFPL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law, that the Commissioner may use to ensure compliance with this Consent Order.
- 9. <u>Future Actions by Commissioner.</u> If Snap fails to comply with any terms of the Consent Order, the Commissioner may institute proceedings for any and all violations otherwise resolved under this Consent Order. The Commissioner reserves the right to bring any future actions against Snap, or any of their partners, owners, officers, shareholders, directors, employees or successors for any and all unknown violations of the DCLA and the CCFPL.
- 10. <u>Assisting Other Agencies</u>. Nothing in this Consent Order limits the Commissioner's ability to assist any other government agency (city, county, state, or federal) with any prosecution,

administrative, civil or criminal brought by that agency against Snap or any other person based upon any of the activities alleged in this matter or otherwise.

11. Binding. This Consent Order is binding on all heirs, assigns, and/or successors in interest.

12. Information Willfully Withheld or Misrepresented. Notwithstanding paragraph 15

- 12. <u>Information Willfully Withheld or Misrepresented</u>. Notwithstanding paragraph 15 below (Reliance), this Consent Order may be revoked by the Commissioner, and the Commissioner may pursue any and all remedies available under the law against Snap, if the Commissioner discovers that Snap knowingly, or willfully withheld or misrepresented material information.
- 13. <u>Commissioner's Duties</u>. Nothing in this Consent Order limits the Commissioner's ability to assist any other government agency with any action brought by that agency (city, county, state or federal) with any prosecution, administrative, civil, and/or criminal brought by any such agency against Snap, including an action based on any of the acts, omissions, or events described in this Consent Order.
- 14. <u>Independent Legal Advice</u>. Each party represents that he or she has received independent advice from its counsel or representatives regarding the advisability of executing this Consent Order.
- 15. Reliance. Each of the parties represents, warrants, and agrees that in executing this Consent Order he or she has relied solely on the statements set forth herein and the advice of his or her own counsel. Each of the parties further represents, warrants, and agrees that in executing this Consent Order he or she has placed no reliance on any statement, representation, or promise of any other party, or any other person or entity not expressly set forth herein, or upon the failure of any party or any other person or entity to make any statement, representation or disclosure of anything whatsoever. The parties have included this clause: (1) to preclude any claim that any party was in any way fraudulently induced to execute this Consent Order; and (2) to preclude the introduction of parol evidence to vary, interpret, supplement, or contradict the terms of this Consent Order.
- 16. <u>Waiver, Amendments, and Modifications</u>. No waiver, amendment, or modification of this Consent Order will be valid or binding unless it is in writing and signed by each of the parties. The waiver of any provision of this Consent Order will not be deemed a waiver of any

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other provision. No waiver by either party of any breach of, or of compliance with, any condition or provision of this Consent Order by the other party will be considered a waiver of any other condition or provision or of the same condition or provision at another time. 17. Effect Upon Future Proceedings. If Snap applies for any license, permit or qualification under the Commissioner's current or future jurisdiction, or are the subject of any

- future action by the Commissioner to enforce this Consent Order, then the subject matter hereof shall be admitted for the purpose of such application(s) or enforcement proceeding(s).
- 18. Full Integration. This Consent Order is the final written expression and the complete and exclusive statement of all the agreements, conditions, promises, representations, and covenants between the parties with respect to the subject matter hereof, and supersedes all prior or contemporaneous agreements, negotiations, representations, understandings, and discussions between and among the parties, their respective representatives, and any other person or entity, with respect to the subject matter covered hereby.
- 19. No Presumption Against Drafting Party. Each party acknowledges that he or she has had the opportunity to draft, review, and edit the language of this Consent Order. Accordingly, the parties intend that no presumption for or against the drafting party will apply in construing any part of this Consent Order. The parties waive the benefit of California Civil Code section 1654 as amended or corresponding provisions of any successor statute, which provide that in cases of uncertainty, language of a contract should be interpreted most strongly against the party that caused the uncertainty to exist.
- 20. Headings. The headings in this Consent Order are for convenience only and will not be deemed a part hereof or affect the construction or interpretation of the provisions hereof.
- 21. Governing Law. This Consent Order shall be construed and enforced in accordance with and governed by California law. Each of the parties hereto consents to the jurisdiction of such court in California, administrative or otherwise, best suited to handle any action or proceeding under this Consent Order, and hereby irrevocably waives, to the fullest extent permitted by law, the defense of an inconvenient forum to the maintenance of such action or proceeding in such court.
  - 22. Voluntary Agreement. Snap enters into this Consent Order voluntarily and without

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jay@snapdebtrecovery.com.

	coercion and acknowledges that no promises, threats or assurances have been made by the		
	Commissioner or any officer, or agent thereof, about this Consent Order. The parties each represent		
	and acknowledge that he, she, or it is executing this Consent Order completely voluntarily and		
without any duress or undue influence of any kind from any source.			
	23. <u>Notice</u> . Any notice required under this Consent Order shall be provided to each pa		
	at the following addresses.		
	To Snap:	Jeremiah McKee, President 6000 S. Rio Grande Ave #103 Orlando, Florida 32809 jay@snapdebtrecovery.com	
	To the Commissioner:	Sophia Kim, Senior Counsel Department of Financial Protection and Innovation 320 West 4 <sup>th</sup> Street, Suite 750 Los Angeles, California 90013 Sophia.Kim@dfpi.ca.gov	
	24. <u>Counterparts</u> . This Consent Order may be executed in any number of counterparts		
	each of which will be deemed an original when executed. All counterparts together will be deemed		
to constitute a single document.			
	25. <u>Signatures</u> . A signature delivered by facsimile or email will be deemed an original		
	signature.		
	26. <u>Public Record</u> . Snap acknowledges that this Consent Order is and will be a matter		
	public record.		
	27. <u>Effective Date</u> . This Consent Order will become effective on the date it is signed		
	all parties and delivered by the Commissioner to Snap by electronic mail at		

1	28. <u>Authority to</u>	Sign. Each signatory hereto covenants that he or she possesses all
2	necessary capacity and auth	nority to sign and enter into this Consent Order and undertake the
3	obligations set forth herein.	
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5	Dated: October 22, 2024	CLOTHILDE V. HEWLETT
6		Commissioner of Financial Protection and Innovation
7		D.,
8		By MARY ANN SMITH
9		Deputy Commissioner Enforcement Division
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11	Dated: October 22, 2024	SNAP RECOVERY, INC.
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13		By
14		JEREMIAH MCKEE President
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