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1 2	MARY ANN SMITH Deputy Commissioner BORYANA ARSOVA				
3	Assistant Chief Counsel SONIA SINGH (State Bar No. 311080)				
4	Senior Counsel Department of Financial Protection and Innovation				
5	320 West 4 th Street, Suite 750 Los Angeles, California 90013				
_	Telephone: (310) 759-3912				
6 7	Attorneys for Complainant				
8	BEFORE THE DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION				
9	OF THE STATE OF CALIFORNIA				
10	In the Matter of:				
11	THE COMMISSIONER OF FINANCIAL				
12	PROTECTION AND INNOVATION, }				
13	Complainant,) CONSENT ORDER				
14	v. }				
15	MOCHINUT, INC. and MOCHINUT FRANCHISE, INC.,				
16	Respondents.				
17	Respondents.				
18					
19	The Commissioner of Financial Protection and Innovation (Commissioner) and Mochinut,				
20	Inc. and Mochinut Franchise, Inc. (collectively the Respondents, and together with Commissioner				
21	the Parties) enter this Consent Order with respect to the following facts:				
22	I. RECITALS				
23	A. The Commissioner is authorized to administer and enforce the provisions of the				
24	Franchise Investment Law (Cal. Corp. Code §§ 31000 – 31516) (FIL) and the rules and regulations				

To register a franchise, a franchisor must file an application that includes a Uniform Franchise Disclosure Document (FDD) with the Department for review and approval, in accordance with Corporations Code sections 31111 and 31114. The FIL requires franchisors to disclose certain

promulgated thereunder which control the registration, offer and sale of franchises in California.

material information that is intended to provide prospective franchisees with facts upon which to make an informed decision to purchase a franchise, as stated in Corporations Code section 31001.

- B. The Commissioner brings this action pursuant to the provisions of the FIL, and the rules and regulations promulgated thereunder, including Corporations Code sections 31150, 31200, 31406 and 31408.
- C. At all relevant times, Mochinut Franchise, Inc. is a California corporation formed on August 4, 2021, with a principal business address at 4141 West Pico Blvd. Ste 101, Los Angeles, CA 90019. Mochinut Franchise, Inc. offers and sells franchises (Mochinut Franchise) for the operation of Mochinut restaurants specializing in the sale of "mochi donuts."
- D. At all relevant times, Mochinut, Inc. is a California corporation formed on March 13, 2020, with a principal business address at 4141 West Pico Blvd. Ste 101, Los Angeles, CA 90019. Mochinut, Inc. is Mochinut Franchise, Inc.'s affiliate and the approved supplier for certain ingredients, powders and other items franchisees must purchase for their Mochinut Franchise restaurants.
- E. On May 10, 2023, the Commissioner issued a Consent Order based on Mochinut Inc.'s unregistered offer and sale of franchises from 2020 to 2022, in violation of Corporations Code section 31110 (2023 Order). In the 2023 Order, Mochinut, Inc. agreed to make recission offers to Mochinut, Inc.'s franchisees and sub-franchisees who were offered and sold a Mochinut Franchise or sub-franchise from June 11, 2020, to August 26, 2022. Thereafter, on June 24, 2024, the Department approved the withdrawal of Mochinut Franchise, Inc.'s initial FIL application for registration. Mochinut Franchise, Inc. filed a new application on August 1, 2024, under application number 32766, which is currently pending before the Department (2024 Application).
- F. On or about October 31, 2024, the Department requested all books and records from Respondents pursuant to the FIL, which records Respondents produced on or about December 10, 2024 (December 2024 Production).
- G. The 2024 Application included a "List of Current Franchisees And/Or Licensees Being Converted to Franchisees as of December 31, 2023" (Conversion List). The Conversion List included information about franchise locations in Buena Park, Chino Hills, Diamond Bar, Long

Beach and Riverside. However, Respondents' December 2024 Production did not include franchise agreements for locations in Buena Park or Chino Hills and included franchise agreements with different franchisee information for locations in Diamond Bar, Long Beach and Riverside.

- H. Pursuant to Corporations Code section 31150, every franchisor or sub-franchisor offering franchises for sale in this state shall at all times keep and maintain a complete set of books, records, and accounts of such sales.
- I. The Commissioner finds that on at least five occasions, Respondents did not keep and maintain a complete set of books, records and accounts of their sales, in violation of Corporations Code section 31150.
- J. Further, in the Conversion List, Mochinut Franchise, Inc. failed to include franchise information for eight franchise agreements included in the December 2024 Production: Brea, Eagle Rock, El Centro, Garden Grove, Gardena, Indio, Pasadena, and Westminster.
- K. Pursuant to Corporations Code section 31200, it is unlawful for any person willfully to make any untrue statement of a material fact in any application, notice or report filed with the Commissioner under the FIL, or willfully to omit to state in any such application, notice, or report any material fact which is required to be stated therein, or fail to notify the Commissioner of any material change as required by Corporations Code section 31123.
- L. The Commissioner finds that on at least eight occasions, Mochinut Franchise, Inc. willfully omitted to state in its FIL application filed with the Commissioner a material fact which was required to be stated therein, in violation of Corporations Code section 31200.
- M. Respondents indicated their intent to cooperate fully with the Department to remedy the past violations described herein and consent to the entry of this Consent Order.
- N. It is the intention and desire of the Parties to resolve this matter without the necessity of a hearing and/or other litigation.
- NOW, THEREFORE, in consideration of the foregoing, and the terms and conditions set forth herein, the Parties agree as follows:

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II. TERMS AND CONDITIONS

- 1. <u>Purpose.</u> This Consent Order resolves the issues before the Commissioner set forth in Paragraphs A through N above in a manner that avoids the expense of a hearing and other possible court proceedings, protects consumers, is in the public interest, and is consistent with the purposes, policies, and provisions of the FIL.
- 2. <u>Finality of Consent Order</u>. Respondents agree to comply with this Consent Order and stipulate this Consent Order is hereby deemed final.
- 3. <u>Citation and Desist and Refrain Order, Corporations Code section 31150</u>. Pursuant to Corporations Code section 31406, the Commissioner hereby issues a citation to Respondents Mochinut, Inc. and Mochinut Franchise, Inc. for the violation of Corporations Code section 31150. Respondents Mochinut, Inc. and Mochinut Franchise, Inc. are hereby ordered to desist and refrain from the violations set forth herein, in violation of Corporations Code section 31150 by failing to keep and maintain a complete set of books, records and accounts of their sales.
- 4. <u>Citation and Desist and Refrain Order, Corporations Code section 31200</u>. Pursuant to Corporations Code section 31406, the Commissioner hereby issues a citation to Respondents Mochinut, Inc. and Mochinut Franchise, Inc. for the violation of Corporations Code section 31200. Respondents Mochinut, Inc. and Mochinut Franchise, Inc. are hereby ordered to desist and refrain from the violations set forth herein, in violation of Corporations Code section 31200 by willfully making any untrue statement of a material fact in any application, notice or report filed with the commissioner under the FIL, or willfully omitting to state in any such application, notice, or report any material fact which is required to be stated therein.
- 5. Penalties. Pursuant to Corporations Code section 31406(a), Respondents Mochinut, Inc. and Mochinut Franchise, Inc., jointly and severally, shall pay to the Commissioner penalties in the amount of \$20,000.00 no later than 30 days after the effective date set forth in Paragraph 28 (Effective Date). The penalties must be made payable in the form of a cashier's check or Automated Clearing House deposit transmitted to the attention of Accounting Litigation, at the Department of Financial Protection and Innovation, 651 Bannon Street, Sacramento, California 95811. Notice of

the payment must be concurrently sent to Sonia Singh, Senior Counsel, Enforcement Division, via electronic mail at Sonia.Singh@dfpi.ca.gov.

- 6. Independent Monitor. Respondents agree that, within four (4) months from the Effective Date, Respondents Mochinut, Inc. and Mochinut Franchise, Inc. will contract with an independent monitor who has no familial, financial, or professional affiliation with Respondents Mochinut, Inc. and Mochinut Franchise, Inc. and who is a licensed California attorney with specialty experience in franchise law. The independent monitor shall be approved by the Department. The independent monitor shall consult with Respondents on their compliance with the FIL for the next three (3) years. The monitoring duties shall include, but are not limited to: (1) reviewing Respondents' books, records, and sales compliance process to verify that a sales compliance procedure exists and is being followed; (2) reporting to the Department any compliance issues under the FIL; and (3) reviewing disclosures in any future FDD to ensure that there are no further inaccurate or misleading disclosures in future registrations filed with the Department. The independent monitor shall draft and submit annual reports due to the Department by April 1, 2026, April 1, 2027 and April 1, 2028, attesting to all the preceding information to the Department. Proof of compliance shall be sent to the Department of Financial Protection and Innovation, Attn. Sonia Singh via electronic mail at Sonia.Singh@dfpi.ca.gov.
- 7. <u>Pending Application.</u> No later than 30 days after the Effective Date, Mochinut Franchise, Inc. shall request to withdraw the 2024 Application and the Department will approve the withdrawal of said filing.
- 8. <u>Waiver of Hearing Rights.</u> Respondents acknowledge that the Commissioner is ready, willing, and able to proceed with the filing of an administrative enforcement action on the charges contained in this Consent Order. Respondents hereby waive the right to any hearings, and to any reconsiderations, appeal, or other right to review which may be afforded pursuant to the FIL, the California Administrative Procedure Act (CAPA), the California Code of Civil Procedure (CCCP), or any other provision of law. Respondents further expressly waive any requirement for the filing of a Citation and Desist and Refrain Order pursuant to California Government Code section 11415.60,

subdivision (b). By waiving such rights, Respondents effectively consent to this Consent Order, Citation, and Desist and Refrain Order becoming final.

- 9. <u>Failure to Comply with Consent Order.</u> Respondents agree that if they fail to comply with the terms of this Consent Order, the Commissioner may, in addition to all other available remedies he may invoke under the FIL, deny any application and/or summarily suspend or revoke any license granted by the Commissioner to Respondents until Respondents are in compliance. Respondents waive any notice and hearing rights to contest such denial or summary suspension or revocation which may be afforded under the FIL, the CAPA, CCCP, or any other provision of law in connection therewith.
- 10. <u>Information Willfully Withheld or Misrepresented.</u> This Consent Order may be revoked and the Commissioner may pursue any and all remedies available under law against Respondents if the Commissioner discovers that Respondents knowingly or willfully withheld or misrepresented information used for and relied upon in this Consent Order.
- 11. <u>Future Actions by Commissioner.</u> If Respondents fail to comply with any terms of the Consent Order, the Commissioner may institute proceedings for any and all violations otherwise resolved under this Consent Order. The Commissioner reserves the right to bring any future actions against Respondents, or any of their partners, owners, officers, shareholders, directors, employees or successors for any and all unknown violations of the FIL and Corporations Code.
- 12. <u>Assisting Other Agencies.</u> Nothing in this Consent Order limits the Commissioner's ability to assist any other government agency (city, county, state, or federal) with any prosecution, administrative, civil or criminal brought by that agency against Respondents or any other person based upon any of the activities alleged in this matter or otherwise.
- 13. <u>Headings.</u> The headings to the paragraphs of this Consent Order are inserted for convenience only and will not be deemed a part hereof or affect the construction or interpretation of the provisions hereof.
- 14. <u>Binding.</u> This Consent Order is binding on all heirs, assigns, and/or successors in interest.
 - 15. Reliance. Each of the parties represents, warrants, and agrees that in executing this

Consent Order it has relied solely on the statements set forth herein and the advice of its own counsel. Each of the parties further represents, warrants, and agrees that in executing this Consent Order it has placed no reliance on any statement, representation, or promise of any other party, or any other person or entity not expressly set forth herein, or upon the failure of any party or any other person or entity to make any statement, representation or disclosure of anything whatsoever. The parties have included this clause: (1) to preclude any claim that any party was in any way fraudulently induced to execute this Consent Order; and (2) to preclude the introduction of parol evidence to vary, interpret, supplement, or contradict the terms of this Consent Order.

- 16. No Presumption Against Drafting Party. Each party acknowledges that it has had the opportunity to draft, review, and edit the language of this Consent Order. Accordingly, the parties intend that no presumption for or against the drafting party will apply in construing any part of this Consent Order. The parties waive the benefit of Civil Code section 1654 as amended or corresponding provisions of any successor statute, which provide that in cases of uncertainty, language of a contract should be interpreted most strongly against the party that caused the uncertainty to exist.
- 17. <u>Independent Legal Advice.</u> Each of the parties represents, warrants, and agrees that it has received independent advice from its attorney(s) and/or representatives with respect to the advisability of executing this Consent Order.
- 18. Waiver, Amendments, and Modifications. No waiver, amendment, or modification of this Consent Order will be valid or binding unless it is in writing and signed by each of the parties. The waiver of any provision of this Consent Order will not be deemed a waiver of any other provision. No waiver by either party of any breach of, or of compliance with, any condition or provision of this Consent Order by the other party will be considered a waiver of any other condition or provision or of the same condition or provision at another time.
- 19. <u>Full Integration</u>. This Consent Order is the final written expression and the complete and exclusive statement of all the agreements, conditions, promises, representations, and covenants between the parties with respect to the subject matter hereof, and supersedes all prior or contemporaneous agreements, negotiations, representations, understandings, and discussions

between and among the parties, their respective representatives, and any other person or entity, with respect to the subject matter covered hereby.

- 20. <u>Governing Law.</u> This Consent Order shall be construed and enforced in accordance with and governed by California law. Each of the parties hereto consents to the jurisdiction of such court in California, administrative or otherwise, best suited to handle any action or proceeding under this Consent Order, and hereby irrevocably waives, to the fullest extent permitted by law, the defense of an inconvenient forum to the maintenance of such action or proceeding in such court.
- 21. <u>Counterparts.</u> This Consent Order may be executed in one or more separate counterparts, each of which when so executed, shall be deemed an original. Such counterparts shall together constitute a single document.
- 22. <u>Effect Upon Future Proceedings.</u> If Respondents apply for any license, permit or qualification under the Commissioner's current or future jurisdiction, or is the subject of any future action by the Commissioner to enforce this Consent Order, then the subject matter hereof shall be admitted for the purpose of such application(s) or enforcement proceeding(s).
- 23. <u>Voluntary Agreement.</u> Respondents enter into this Consent Order voluntarily and without coercion and acknowledge that no promises, threats or assurances have been made by the Commissioner or any officer, or agent thereof, about this Consent Order. The parties each represent and acknowledge that he, she or it is executing this Consent Order completely voluntarily and without any duress or undue influence of any kind from any source.
- 24. <u>Counterparts.</u> This Consent Order may be executed in one or more separate counterparts, each of which when: so executed, shall be deemed an original. Such counterparts shall together constitute a single document.
- 25. <u>Notice.</u> Any notice required under this Consent Order shall be provided to each party at the following addresses:

To Respondents:

Yohan Lee Law Offices of Yohan Lee 5681 Beach Blvd., Suite 200 Buena Park, CA 90621 ylee@yleelaw.com

	1 2 3 4 5	To the Commissioner: Sonia Singh, Senior Counsel Enforcement Division Department of Financial Protection and Innovation 320 West 4 th Street, Suite 750 Los Angeles, California 90013 Sonia.Singh@dfpi.ca.gov
ion	6	26. <u>Signatures.</u> A fax or electronic mail signature shall be deemed the same as an
ovat	7	original signature.
Inn	8	27. <u>Public Record.</u> Respondents hereby acknowledge that this Consent Order is and will
State of California - Department of Financial Protection and Innovation	9	be a matter of public record.
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28.	Effective Date. Thi	s Consent Order shall become final and effective when signed by			
all parties an	d delivered by the Cor	mmissioner's counsel via e-mail to Respondents at			
ylee@yleelav	w.com.				
29.	29. <u>Authority to Sign.</u> Each signatory hereto covenants that he/she possesses all				
necessary cap	pacity and authority to	sign and enter into this Consent Order and undertake the			
obligations set forth herein.					
Dated: April	1, 2025	KHALIL MOHSENI Commissioner of Financial Protection and Innovation			
		By: MARY ANN SMITH Deputy Commissioner			
Dated: March 28, 2025		MOCHINUT, INC.			
		By:			
Dated: March	h 28, 2025	MOCHINUT FRANCHISE, INC.			
		By: Jae Wook Ha Chief Executive Officer			
Approved as to form:					
Dated: Marc	eh 28, 2025	By: Yohan Lee Law Offices of Yohan Lee			