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1	WAYNE STRUMPFER Acting California Corporations Commissioner ALAN S. WEINGER (CA BAR NO. 86717) Acting Deputy Commissioner JUDY L. HARTLEY (CA BAR NO. 110628) Senior Corporations Counsel Department of Corporations 320 West 4 <sup>th</sup> Street, Ste. 750 Los Angeles, California 90013-2344 Telephone: (213) 576-7604 Fax: (213) 576-7181	
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7	Attorneys for Complainant	
8	BEFORE THE DEPARTMENT OF CORPORATIONS	
9	OF THE STATE OF CALIFORNIA	
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11	In the Matter of the Accusation/Statement of	File Nos.: 100-1658; 100-2626; 100-2627; &
12	Issues of THE CALIFORNIA )	100-2628
13	CORPORATIONS COMMISSIONER,	ACCUSATION/STATEMENT OF ISSUES
14	Complainant,	
15	vs.	
16	DOLLARWORKS, INC.,	
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18	Respondent. )	
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20	The Complainant is informed and believes, and based upon such information and belief,	
21	alleges and charges Respondent as follows:	
22	I	
23	INTRODUCTION	
24	The proposed orders seek to revoke the deferred deposit transaction license of Dollarworks,	
25	Inc. ("Dollarworks") pursuant to Section 23052 of the California Deferred Deposit Transaction Lav	
26	(California Financial Code §§ 23000 et. seq.)("CDDTL") and deny the issuance of three further	
27	deferred deposit transaction licenses to Dollarworks pursuant to Section 23011(a)(3) in that	
28	Dollarworks has committed numerous violations of the CDDTL, and its president and sole	
	shareholder, David Walker, through its affiliated con	mpany, Dollarworks, LLC, has committed

numerous violations of the California Finance Lenders Law ("CFLL"), a similar regulatory scheme of the State of California.

II

#### CURRENT DEFERRED DEPOSIT TRANSACTION LICENSE

Dollarworks, a California corporation, currently holds deferred deposit transaction originator license number 100-1658 for 3600 Wilshire Boulevard, Suite 1010, Los Angeles, California 90010. Dollarworks has been licensed by the California Corporations Commissioner ("Commissioner") pursuant to the CDDTL at this location since on or about December 31, 2004.

David Walker ("Walker") is, and was at all times relevant herein, the president, sole shareholder and a director of Dollarworks.

Dollarworks, LLC is an affiliate of Dollarworks and was licensed by the Commissioner under the CFLL. Walker is the president, sole shareholder and a director of Dollarworks, LLC.

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## THE APPLICATIONS

On May 24, 2005, Dollarworks filed three (3) applications for deferred deposit transaction licenses (File Nos. 100-2626; 100-2627; and 100-2628 hereinafter "applications") with the Commissioner pursuant to the CDDTL, in particular, California Financial Code section 23005. The applications were for locations situated at 119 S. Atlantic Boulevard, Monterey Park, California 91754; 18726 S. Western Avenue, Gardena, California 90248; and 520 N. Brookhurst Street, Anaheim, California 92801. Walker verified the application as president of Dollarworks. The application identified Walker as the president, sole shareholder and a director of Dollarworks.

IV

## DEFERRED DEPOSIT TRANSACTION LAW VIOLATIONS

Pursuant to California Financial Code sections 23005 and 23020, any person engaged in the business of deferred deposit transactions must have a separate license for each location in which it engages in deferred deposit activity.

On or about May 16, 2005, the Commissioner commenced a special examination of Dollarworks to determine if Dollarworks was engaging in unlicensed deferred deposit transaction

business ("CDDTL examination"). The CDDTL examination revealed that Dollarworks was originating deferred deposit transactions from four locations, including its licensed location at 3600 Wilshire Boulevard, Suite 1010, Los Angeles, California. The three locations from which Dollarworks was engaging in deferred deposit activity without a license were 119 S. Atlantic Boulevard, Monterey Park, California 91754; 18726 S. Western Avenue, Gardena, California 90248; and 520 N. Brookhurst Street, Anaheim, California 92801. Dollarworks had originated at least 277 deferred deposit transactions from January 1, 2005 through June 1, 2005 in violation of California Financial Code section 23005.

Dollarworks was aware or should have been aware that a separate CDDTL license was required for each location, as Dollarworks had already been issued a CDDTL license for the Wilshire Boulevard location, and in obtaining that license specifically represented to the Commissioner that it had read and understood all the provisions of the CDDTL. California Financial Code section 23020 clearly states that a licensee shall maintain only one place of business under an original license. Further, Dollarworks originated at least 23 more unlicensed deferred deposit transactions after being specifically informed that a separate license was required at each location.

V

#### FINANCE LENDER LAW VIOLATIONS

Pursuant to information obtained by the Commissioner from reviewing the books and records of Dollarworks, LLC, the only transactions that Dollarworks, LLC engages in are sale-leaseback transactions involving automobiles. In each transaction, the consumer sells their automobile to Dollarworks, LLC and then leases the automobile back from Dollarworks, LLC with an option to repurchase the automobile at the end of the lease if there was no delinquency. These transactions are loans subject to the CFLL because the purpose of the transactions were to extend credit using their automobile as security.

#### 1. Unlicensed Activity:

During the course of the CDDTL examination discussed in Section IV above, the Commissioner discovered that Dollarworks, LLC, a licensee under the CFLL for a location situated

at 3600 Wilshire Boulevard, Suite 1010, Los Angeles, California 90010, was engaged in unlicensed CFLL activity. A special examination of Dollarworks, LLC commenced by the Commissioner on or about July 12, 2005 ("CFLL examination") disclosed that Dollarworks, LLC was engaged in unlicensed CFLL activity at 119 S. Atlantic Boulevard, Monterey Park, California 91754; 18726 S. Western Avenue, Gardena, California 90248; and 520 N. Brookhurst Street, Anaheim, California 92801; the same locations that Dollarworks was engaged in unlicensed CDDTL activity. Dollarworks, LLC had originated at least 1,208 loan transactions from May 2003 through June 2005 at these locations in violation of California Financial Code sections 22100 and 22155.

Dollarworks, LLC was aware or should have been aware that a separate CFLL license was required for each location, as Dollarworks, LLC had already been issued a CFLL license for the Wilshire Boulevard location, and in obtaining that license specifically represented to the Commissioner that it had read and understood all the provisions of the CFLL. California Financial Code sections 22152 and 22155 clearly provide that a licensee shall maintain only one place of business under an original license.

## 2. <u>Interest Overcharges</u>:

Dollarworks, LLC, in addition to the 1,208 unlicensed loans, made 333 loans at its licensed Wilshire location during the period of May 2003 through June 2005. The CFLL examination disclosed that Dollarworks, LLC had charged and received interest in excess of that allowed pursuant to California Financial Code sections 22303 and 22304 on all loans reviewed in an amount of less than \$2,500.00 (20 of 20). Dollarworks, LLC has yet to refund any of the excess interest to the affected customers notwithstanding the Commissioner's demand to refund excess interest.

#### 3. Excessive Late Fees:

Dollarworks, LLC violated California Financial Code section 22320.5 by providing for excessive late fees in all the loans reviewed (20 of 20). Dollarworks, LLC was charging a late fee of \$29.00 instead of \$10.00 whenever a borrower's payment was more than ten days late or \$15.00 whenever a borrower's payment was more than fifteen days late as required by California Financial Code section 22320.5. There were actual late fee overcharges in 8 of the 20 loans reviewed.

## 4. <u>Excessive Registration Fees</u>:

Dollarworks, LLC violated California Financial Code section 22336 by charging excessive registration fees in 15 of the 20 loans reviewed. Dollarworks, LLC was charging a registration fee of \$45.00 when only incurred a \$15.00 registration cost or no registration cost was incurred by Dollarworks, LLC.

#### 5. Excessive Administrative Fees:

Dollarworks, LLC, in 4 of the 9 loans reviewed of an amount of less than \$1,000.00 (44.44%), was charging excessive administrative fees in violation of California Financial Code section 22305. Dollarworks, LLC was routinely charging \$45.00 instead of the lesser of 5% or \$50.00 allowed under California Financial Code section 22305.

### 6. Rate of Charge and Annual Percentage Rate:

Dollarworks, LLC violated California Financial Code sections 22332 and 22337, subsection (a), by failing to disclose the rate of charge and annual percentage rate in all the loans reviewed (20 of 20).

# 7. <u>First Payment Due Date</u>:

The agreements employed by Dollarworks, LLC in connection with the 20 loans reviewed stated a first payment due date of less that 15 days. California Financial Code section 22307(b) requires that all loan contracts for amounts under \$10,000.00 state a first payment due date which shall be not less than 15 days nor more than 1 month and 15 days from the date of the loan.

### 8. Borrower Statement:

Dollarworks, LLC, in connection with the 20 loans reviewed, failed to include a statement to the borrower, which set forth Dollarworks, LLC's finance lender's license number and information about the Department of Corporations as required by California Financial Code section 22337 and California Code of Regulations, title 10, section 1454(a)(5), respectively.

#### 9. <u>Balloon Payments</u>:

The agreements employed by Dollarworks, LLC in connection with the 20 loans reviewed all provided for balloon payments in violation of California Financial Code section 22307 and California Code of Regulations, title 10, section 1453. California Financial Code section 22307

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requires substantially equal payments and California Code of Regulations, title 10, section 1453 prohibits any payment that is more than twice any other scheduled payment. The full repurchase payment scheduled by Dollarworks, LLC at the end of the loan term is always more than twice the normal scheduled payment. VI

#### FAILURE TO MAINTAIN SURETY BOND

Pursuant to California Financial Code section 23013, all CDDTL licensees are required to maintain a surety bond in the minimum amount of \$25,000.00. The surety bond of Dollarworks expired on May 31, 2006. On or about May 8, 2006, the Commissioner notified Dollarworks that a replacement surety bond had to be filed immediately, but no later than the expiration date to avoid suspension or revocation of its CDDTL license.

Dollarworks has yet to obtain a replacement surety bond in violation of California Financial Code section 23013.

VII

#### **CONCLUSION**

Complainant finds, by reason of the foregoing, that:

- Dollarworks has committed at least 277 violations of Financial Code section 23005; (1)
- Walker, the president and sole shareholder of Dollarworks, through an affiliate, has (2) repeatedly violated provisions of the CFLL, a similar regulatory scheme, including California Financial Code sections 22100, 22152, 22155, 22303, 22305, 22307, 22320.5, 22332, 22336, and 22337 and Sections 1453 and 1454 of the California Code of Regulations, title 10.
- (3) Dollarworks has failed to maintain a surety bond in violation of California Financial Code section 23013;
- (4) Dollarworks is incapable of operating its business in compliance with the CDDTL as demonstrated by its flagrant and continuous pattern of violations; and
- (5) It is in the best interests of the public to revoke Dollarworks' current finance lenders license and to deny Dollarworks' pending applications for CDDTL licenses.

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California Financial Code section 23011 provides in pertinent part:

- (a) Upon reasonable notice and the opportunity to be heard, the commissioner may deny the application for any of the following reasons:
- (3) The applicant or any officer, director, or general partner, or person owning or controlling, directly or indirectly, 10 percent or more of the outstanding interests or equity securities of the applicant has violated any provision of this division or the rules thereunder or any similar regulatory scheme of the State of California or a foreign jurisdiction.

THEREFORE, Complainant asserts that he is justified under California Financial Code sections 23011 and 23052 in revoking the CDDTL license of Dollarworks and denying Dollarworks' applications for three further CDDTL licenses.

WHEREFORE, the Commissioner prays that the CDDTL license of Dollarworks be revoked and the three applications for further CDDTL licenses filed by Dollarworks on May 24, 2005 be denied.

Dated: June 7, 2006 Los Angeles, CA

WAYNE STRUMPFER
Acting California Corporations Commissioner