1	WAYNE STRUMPFER	_	
2	Acting California Corporations Commissioner ALAN S. WEINGER (CA BAR NO. 86717)		
3	Acting Deputy Commissioner JUDY L. HARTLEY (CA BAR NO. 110628)		
4	Senior Corporations Counsel Department of Corporations 320 West 4 <sup>th</sup> Street, Ste. 750		
5	Los Angeles, California 90013-2344	101	
6	Telephone: (213) 576-7604 Fax: (213) 576-7	101	
7	Attorneys for Complainant		
8	BEFORE THE DEPARTMENT OF CORPORATIONS		
9	OF THE STATE OF CALIFORNIA		
10			
11	In the Matter of the Accusation of THE	) File No.: 603-8785	
12	CALIFORNIA CORPORATIONS COMMISSIONER,	) ORDER REVOKING FINANCE LENDERS	
13	Complainant,	) LICENSE	
14	Complaniant,	)	
15	vs.	)	
16	KOBAY FINANCIAL CORP.	)	
17	Respondent.	)	
18	·	)	
19	Pursuant to the August 2, 2005 Propos	sed Decision of Administrative Law David B.	
20	Rosenman adopted by the California Corporations Commissioner on November 4, 2005, attached		
21	and incorporated herein as Exhibit A, it is hereby ordered that the finance lenders license issued by		
22	the Commissioner to Kobay Financial Corp. is hereby revoked. This order is effective as of		
23	November 4, 2005.		
24		WAYNE STRUMPFER	
25	THER OF COMME	Acting California Corporations Commissioner	
26	EUREX		
27		ByPatricia R. Speight	
28	Special Administrator		
		California Finance Lenders Law	

### BEFORE THE DEPARTMENT OF CORPORATIONS STATE OF CALIFORNIA

In the Matter of the Accusation of THE CALIFORNIA CORPORATIONS COMMISSIONER.  Complainant,	Department File No.: 603-8785  OAH No. L2005040040	
vs.  KOBAY FINANCIAL CORP.,  Respondent.		
DECISION  The attached proposed Decision of the Administrative Law Judge is hereby adopted by the Department of Corporations as its Decision in the above-entitled		
This Decision shall become effective on		
WAYN Acting C	E STRUMPFER California Corporations Commissioner	



# BEFORE THE DEPARTMENT OF CORPORATIONS STATE OF CALIFORNIA

In the Matter of the Accusation of THE CALIFORNIA CORPORATIONS COMMISSIONER,

Complainant,

vs.

KOBAY FINANCIAL CORP.,

Respondent.

Department File No.: 603-8785

OAH No. L2005040040

### PROPOSED DECISION

This matter came on regularly for hearing before David B. Rosenman, Administrative Law Judge, Office of Administrative Hearings, State of California, on July 12, 2005, at Los Angeles, California. Complainant William P. Wood, California Corporations Commissioner, was represented by Judy L. Hartley, Senior Corporations Counsel.. Respondent Kobay Financial Corp. did not appear for the hearing and was not represented.

Complainant's motion to amend the Accusation was granted, as follows: on page 3, at line 20, the amount \$7,475.00 was deleted, and the amount \$2,875.00 was inserted in its place. Evidence was received, the record was closed, and the matter was submitted.

### FACTUAL FINDINGS

The Administrative Law Judge makes the following factual findings:

- 1. William P. Wood filed the Accusation in his official capacity as Corporations Commissioner of the State of California.
- 2. After service of the Accusation on Respondent, a Notice of Defense was filed, signed by Vlad Baydovskiy, who is the Chief Executive Officer of Respondent. The Notice of Hearing was mailed to Mr. Baydovskiy at the address indicated in the Notice of Defense, which is also the address for Respondent in the Department of Corporations' records of Respondent. Despite having been served with notice of the hearing, neither Respondent nor Mr. Baydovskiy appeared for the hearing.

- 3. Respondent Kobay Financial Corp. (Kobay) is a broker licensed by the California Corporations Commissioner (Commissioner) pursuant to the California Finance Lenders Law (Financial Code section 22000 et seq.) (CFLL). Kobay has its principal place of business located at 21650 Oxnard Street, Ste. 530, Woodland Hills, California 91367.
- 4. On June 21, 2004, the Commissioner, through his examination staff, commenced a regulatory examination of the books and records of Kobay under the CFLL (regulatory examination). The regulatory examination disclosed that Kobay (a) provided a false license to Accubanc Mortgage, a division of National City Mortgage Co. (Accubanc) in violation of Financial Code section 22161, (b) regularly brokered loans to non-CFLL lenders in violation of Financial Code section 22059, (c) regularly failed to fully disclose broker fees in violation of Financial Code section 22338, (d) prepared false Borrower-Broker Agreements and Good Faith Estimates in anticipation of the Commissioner's examiner returning to make copies of loan files in violation of Financial Code section 22156, (e) regularly failed to disclose its CFLL license number in violation of Financial Code section 22338, (f) regularly failed to include the information about the Department of Corporations as required by California Code of Regulations, title 10, section 1454, subdivision (a)(5), and (g) paid commission fees to non-exempt persons in violation of California Code of Regulations, title 10, section 1451, subdivision (c), as described below.

#### False License

- 5. On April 26, 2004, Kobay provided a false license to Accubanc. Accubanc is not licensed under the CFLL, and therefore, pursuant to Financial Code section 22059, CFLL broker licensees such as Kobay are unable to broker loans to Accubanc under their CFLL license. The false license purported to grant regulatory approval to Kobay to engage in the business of "banker" under the California Real Estate Law. The license was purportedly issued on April 26, 2004 by the Department of Corporations under the Mortgage Banker Real Estate Law and was executed by a James Strathen, Special Administrator, California Real Estate Law.
- 6. There is no Mortgage Banker Real Estate Law in California. There is the California Residential Mortgage Lending Act (Financial Code section 50000 et. seq.), and the California Real Estate Law (Business and Professions Code section 10000 et. seq.). Kobay is not licensed under either of those laws. There does not exist anyone named James Strathen at either the Department of Corporations or the Department of Real Estate.
- 7. In furtherance of this fraud, Kobay provided Accubanc with the telephone number of "James Strathen, Special Administrator, California Real Estate Law." During a telephone conversation with the alleged James Strathen, Accubanc was assured the license was legitimate. Accubanc allowed Kobay to broker loans under both the CFLL and the California Real Estate Law. However, the telephone number provided by Kobay to Accubanc for "James Strathen" is identified on Kobay's website as the mobile number for one of its loan officers of another name.

### Loans Brokered to Non-CFLL Lenders

8. Kobay brokered loans to non-CFLL lenders in seven of the eight loans (87.5%) reviewed regarding this issue. A list of loans brokered by Kobay since January 28, 2003, obtained during the regulatory examination, which included the name of the lender, disclosed that Kobay brokered to non-CFLL lenders in at least 99 of these 231 loans (43%).

### Failure to Fully Disclose Broker Fees

9. Kobay failed to fully disclose broker fees in six of the eight (75%) loans reviewed regarding this issue, as follows:

Loan 1. Mendoza 2. Menor 3. Harding 4. Denney 5. Dudek	Fees Per Final HUD-1 \$3,350.00 \$8,475.00 \$5,119.00 \$3,140.00 \$2,225.00	Fees Disclosed \$2,300.00 \$2,875.00 \$4,771.00 \$1,040.00 \$ 820.00
<ul><li>5. Dudek</li><li>6. Connelly</li></ul>	\$2,225.00 \$5,637.12	\$ 695.00

### Misrepresentations in Loan Records

10. On October 27, 2004, prior to the return of the Commissioner's examiner to make copies of the full loan files previously reviewed and described in Finding 9, items 1-5 above, Kobay fabricated further Borrower-Broker Agreements and Good Faith Estimates to show that the broker fees disclosed matched the broker fees received by Kobay.

## Failure to Provide CFLL License Number

11. Kobay failed to provide borrowers with a statement containing its CFLL license number in all ten (100%) loans reviewed regarding this issue.

# Failure to Provide Department of Corporations Information

12. Kobay failed to include the required information about the Department of Corporations in all ten loans reviewed.

### Commissions to Non-Exempt Person

13. Kobay paid commission fees in each of the ten closed loan files reviewed. None of the persons Kobay paid commissions to in those transactions were (a) employees of Kobay, (b) licensed under the CFLL, (c) licensed real estate brokers, or (d) a financial institution exempt from licensing under the CFLL.

### **CONCLUSIONS OF LAW**

Based on the foregoing factual findings, the Administrative Law Judge makes the following conclusions of law:

- 1. Cause exists to suspend or revoke Respondent's license pursuant to Financial Code section 22161 for providing a false license, as set forth in Findings 3 through 7.
- 2. Cause exists to suspend or revoke Respondent's license pursuant to Financial Code section 22059 for brokering loans to non-CFLL lenders, as set forth in Findings 3, 4 and 8.
- 3. Cause exists to suspend or revoke Respondent's license pursuant to Financial Code section 22338 for failing to fully disclose broker fees, as set forth in Findings 3, 4 and 9.
- 4. Cause exists to suspend or revoke Respondent's license pursuant to Financial Code section 22156 for preparing false Borrower-Broker Agreements and Good Faith Estimates, as set forth in Findings 3, 4 and 10.
- 5. Cause exists to suspend or revoke Respondent's license pursuant to Financial Code section 22338 for regularly failing to disclose its CFLL license number, as set forth in Findings 3, 4 and 11.
- 6. Cause exists to suspend or revoke Respondent's license pursuant to California Code of Regulations, title 10, section 1454, subdivision (a)(5) for failing to include the information about the Department of Corporations, as set forth in Findings 3, 4 and 12.

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7. Cause exists to suspend or revoke Respondent's license pursuant to California Code of Regulations, title 10, section 1451, subdivision (c) for paying commission fees to non-exempt persons, as set forth in Findings 3, 4 and 13.

### **ORDER**

WHEREFORE, THE FOLLOWING ORDER is hereby issued:

The California Finance Lenders Law license of Respondent Kobay Financial Corp. is revoked.

DATED: August 2, 2005.

DAVID B. ROSENMAN Administrative Law Judge Office of Administrative Hearings

	.	
1	WILLIAM P. WOOD California Commissioner	
2	California Corporations Commissioner WAYNE STRUMPFER (CA BAR NO. 160080) Acting Deputy Commissioner	
3	ALAÑ S. WEINGER (CA BAR NO. 86717)	
4	Supervising Counsel JUDY L. HARTLEY (CA BAR NO. 110628)	
5	Senior Corporations Counsel Department of Corporations 320 West 4 <sup>th</sup> Street, Ste. 750	
6	Los Angeles, California 90013-2344	
7	Telephone: (213) 576-7604 Fax: (213) 576-7181	
8	Attorneys for Complainant	
9	BEFORE THE DEPARTMENT OF CORPORATIONS	
10	OF THE STATE OF CALIFORNIA	
11		
12	In the Matter of the Accusation of THE ) File No.: 603-8785	
13	CALIFORNIA CORPORATIONS ) COMMISSIONER, ) ACCUSATION	
14	)	
15	Complainant, )	
16	vs.	
17	KOBAY FINANCIAL CORP.,	
18	Respondent.	
19	)	
20		
21	The Complainant is informed and believes, and based upon such information and belief,	
22	alleges and charges Respondent as follows:	
23	1. Respondent Kobay Financial Corp. ("Kobay") is a broker licensed by the California	
24	Corporations Commissioner ("Commissioner") pursuant to the California Finance Lenders Law of	
25	the State of California (California Financial Code § 22000 et seq.) ("CFLL"). Kobay has its	
	principal place of business located at 21650 Oxnard Street, Ste. 530, Woodland Hills, California	
26	91367.	
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28	.l	

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II

On or about June 21, 2004, the Commissioner, through his examination staff, commenced a regulatory examination of the books and records of Kobay under the CFLL ("regulatory examination"). The regulatory examination disclosed that Kobay (i) provided a false license to Accubanc Mortgage, a division of National City Mortgage Co. ("Accubanc") in violation of California Financial Code section 22161, (ii) regularly brokered loans to non-CFLL lenders in violation of California Financial Code section 22059, (iii) regularly failed to fully disclose broker fees in violation of California Financial Code section 22338, (iv) prepared false Borrower-Broker Agreements and Good Faith Estimates in anticipation of the Commissioner's examiner returning to make copies of loan files in violation of California Financial Code section 22156, (v) regularly failed to disclose its CFLL license number in violation of California Financial Code section 22338, (vi) regularly failed to include the information about the Department of Corporations as required by California Code of Regulations, title 10, section 1454(a)(5), and (vii) paid commission fees to non-exempt persons in violation of California Code of Regulations, title 10, section 1451(c), as described below.

#### A. <u>False License</u>

On or about April 26, 2004, Kobay provided a false license to Accubanc in violation of California Financial Code section 22161. Accubanc is not licensed under the CFLL, and therefore, pursuant to California Financial Code section 22059, CFLL broker licensees, such as Kobay, are unable to broker loans to Accubanc under their CFLL license. The false license purported to grant regulatory approval to Kobay to "engage in the business of banker". The license was purportedly issued on April 26, 2004 by the Department of Corporations under the Mortgage Banker Real Estate Law and was executed by a James Strathen, Special Administrator, California Real Estate Law.

There is no Mortgage Banker Real Estate Law in California. There is the California Residential Mortgage Lending Act (California Financial Code §§ 50000 et. seq.), and the California Real Estate Law (California Business and Professions Code §§ 10000 et. seq.). Kobay is not licensed under either of those laws. Moreover, there does not exist anyone named James Strathen at either the Department of Corporations or the Department of Real Estate.

In furtherance of this fraud, Kobay provided Accubanc with the telephone number of the "James Strathen, Special Administrator, California Real Estate Law". During a telephone conversation with the alleged James Strathen, Accubanc was assured the license was legitimate and allowed Kobay to broker under both the CFLL and the California Real Estate Law. The telephone number provided by Kobay to Accubanc for "James Strathen" was (310) 497-9450. This telephone number is identified on Kobay's website as the mobile number for one of its loan officers.

#### B. Loans Brokered to Non-CFLL Lenders

The regulatory examination disclosed that Kobay had brokered loans to non-CFLL lenders in 7 of the 8 loans (87.5%) reviewed regarding this issue in violation of California Financial Code section 22059. A list of loans brokered by Kobay since January 28, 2003 obtained during the regulatory examination, which included the name of the lender, disclosed that Kobay brokered to non-CFLL lenders in violation of California Financial Code section 22059 in at least 99 of these 231 loans (43%).

#### C. Failure to Fully Disclose Broker Fees

The regulatory examination further disclosed that Kobay had failed to fully disclose broker fees in 6 of 8 (75%) loans reviewed regarding this issue in violation of California Financial Code section 22338 as follows:

	<u>Loan</u>	Fees Per Final HUD-1	Fees Disclosed
1.	Mendoza	\$3,350.00	\$2,300.00
2.	Menor	\$8,475.00	\$7,475.00
3.	Harding	\$5,119.00	\$4,771.00
4.	Denney	\$3,140.00	\$1,040.00
5.	Dudek	\$2,225.00	\$ 820.00
6.	Connelly	\$5,637.12	\$ 695.00

#### D. <u>Misrepresentations in Loan Records</u>

On or about October 27, 2004, in anticipation of the return of the Commissioner's examiner

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to make copies of the full loan files previously reviewed and described in C., items 1-5 above, Kobay, in violation of California Financial Code section 22156, fabricated further Borrower-Broker Agreements and Good Faith Estimates to show that the broker fees disclosed matched the broker fees received by Kobay. E.

#### Failure to Provide CFLL License Number

The regulatory examination also disclosed that Kobay had failed to provide borrowers with a statement containing its CFLL license number as required by California Financial Code section 22338 in 10 of 10 (100%) loans reviewed regarding this issue.

#### F. Failure to Provide Department of Corporations Information

The regulatory examination disclosed that Kobay failed to include the required information about the Department of Corporations in violation of California Code of Regulations, title 10, section 1454(a)(5) in 10 of 10 loans reviewed.

#### Commissions to Non-Exempt Person G.

California Code of Regulations, title 10, section 1451 (c) prohibits the payment of any compensation to an unlicensed person or company except employees, a licensed real estate broker or financial institution exempt from licensing under the CFLL. Kobay paid commission fees in each of the 10 closed loan files reviewed. None of the persons Kobay paid commissions to in those transactions were (i) employees of Kobay, (ii) licensed under the CFLL, (iii) licensed real estate brokers, or (iv) a financial institution exempt from licensing under the CFLL.

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California Financial Code section 22714 provides in pertinent part:

- (a) The commissioner shall suspend or revoke any license, upon notice and reasonable opportunity to be heard, if the commissioner finds any of the following:
- (2) The licensee has violated any provision of this division or any rule or regulation made by the commissioner under and within the authority of this division.
- (3) A fact or condition exists that, if it had existed at the time of the original

<sup>&</sup>lt;sup>1</sup> There were a total of 13 loan files reviewed. The 13 files consisted of 8 brokered loans and 3 turndowns that were reviewed during the initial field examination in June 2004 and 2 further loan files reviewed at a later date, which were chosen specifically because National City Mortgage Company was the lender.

$\begin{bmatrix} 1 \\ 2 \end{bmatrix}$	application for the license, reasonably would have warranted the commissioner in refusing to issue the license originally.		
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4	California Financial Code section 22109 provides in pertinent part:		
5	(a) Upon reasonable notice and opportunity to be heard, the commissioner may deny the application for any of the following reasons:		
6 7	(3) The applicant or any officer, director, general partner, or person owning or controlling, directly or indirectly, 10 percent or more of the outstanding interests or		
8	equity securities of the applicant has violated any provision of this division or the rules thereunder		
9	IV		
10	Complainant finds that, by reason of the foregoing, Respondent Kobay has violated		
11	California Financial Code sections 22059, 22156, 22161 and 22338 and California Code of		
12	Regulations, title 10, sections 1451(c) and 1454(a)(5) and based thereon, sufficient grounds exist to		
13	revoke the CFLL license of Kobay.		
14	WHEREFORE, IT IS PRAYED that the CFLL license of Respondent Kobay be revoked.		
15	Dated: March 8, 2005		
16	Los Angeles, CA WILLIAM P. WOOD California Corporations Commissioner		
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18	$\mathbf{D}_{\mathbf{v}}$		
19	By Judy L. Hartley		
20	Senior Corporations Counsel		
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