

**SELECTED FINANCIAL DATA**  
as of March 31, 2018

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	270,664	253,652	3,668	229,821	38,670	401	0.59%	4.15%
Community Commerce Bank	Claremont	214,231	158,331	2,292	126,344	51,227	460	0.86%	3.59%
Rancho Santa Fe Thrift & Loan Association	San Marcos	77,335	71,181	839	49,141	27,649	242	1.25%	3.50%