

**SELECTED FINANCIAL DATA**  
as of June 30, 2018

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	284,487	266,432	3,899	244,769	38,990	721	0.51%	3.70%
Community Commerce Bank	Claremont	234,119	169,811	2,292	136,461	51,704	1,239	1.06%	4.79%
Rancho Santa Fe Thrift & Loan Association	San Marcos	74,420	60,679	839	46,430	27,419	255	0.69%	1.86%