

**TRUST COMPANY CONSOLIDATED REPORT OF INCOME**  
**as of March 31, 2008**  
**(in Thousands)**

**Operating income:**

Income from fiduciary activities	164,929 A1a
Interest on federal funds sold	0 A1b
Interest on U.S. Treasury securities	1,041 A1c
Interest on obligations of other U.S. government agencies and corporations	29 A1d
Interest on obligations of states and political subdivisions of the U.S	162 A1e
Interest on other securities	406 A1f
Interest and fees on loans	3 A1g
Other income	2,995 A1h

**TOTAL OPERATING INCOME** 169,565 A1i

**Operating Expenses**

Salaries and employee benefits	55,814 A2a
Interest on borrowed money	17 A2b
Interest on capital notes	0 A2c
Occupancy expense of premises, gross	4,203 A2d1
Less rental income	0 A2d2
Occupancy expense of premises, net	4,216 A2d3
Furniture and equipment expense	1,143 A2e
Provision for possible loan losses	0 A2f
Other operating expenses	99,999 A2g

**TOTAL OPERATING EXPENSES** 161,189 A2h

Income before income taxes and securities gains or losses 8,376 3

Applicable income taxes 3,887 4

Income before securities gains or losses 4,489 5

Securities gains (losses), gross 0 6a

Applicable income taxes 0 6b

Securities gains (losses), net 0 6c

Net income before extraordinary items 4,489 7

Extraordinary items, Net of tax effect 0 8

**NET INCOME** 4,489 9