

# TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of September 30, 2015

(in Thousands)

## Operating income:

Income from fiduciary activities	363,518	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	70	A1c
Interest on obligations of other U.S. government agencies and corporations	106	A1d
Interest on obligations of states and political subdivisions of the U.S	225	A1e
Interest on other securities	9	A1f
Interest and fees on loans	187	A1g
Other income	1,265	A1h
<b>TOTAL OPERATING INCOME</b>	<b>365,380</b>	<b>A1i</b>

## Operating Expenses

Salaries and employee benefits	79,566	A2a
Interest on borrowed money	12	A2b
Interest on capital notes	0	A2c
Occupancy expense of premises, gross	3,020	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	3,020	A2d3
Furniture and equipment expense	1,793	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	261,530	A2g
<b>TOTAL OPERATING EXPENSES</b>	<b>345,921</b>	<b>A2h</b>

Income before income taxes and securities gains or losses	19,459	3
Applicable income taxes	7,684	4
Income before securities gains or losses	11,775	5
Securities gains (losses), gross	0	6a
Applicable income taxes	0	6b
Securities gains (losses), net	0	6c
Net income before extraordinary items	11,775	7
Extraordinary items, Net of tax effect	0	8
<b>NET INCOME</b>	<b>11,775</b>	<b>9</b>