

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of September 30, 2016

(in Thousands)

Operating income:

Income from fiduciary activities	195,375	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	137	A1c
Interest on obligations of other U.S. government agencies and corporations	120	A1d
Interest on obligations of states and political subdivisions of the U.S	200	A1e
Interest on other securities	6	A1f
Interest and fees on loans	199	A1g
Other income	623	A1h
TOTAL OPERATING INCOME	196,660	A1i

Operating Expenses

Salaries and employee benefits	47,024	A2a
Interest on borrowed money	11	A2b
Interest on capital notes	0	A2c
Occupancy expense of premises, gross	2,918	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	2,918	A2d3
Furniture and equipment expense	1,699	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	128,995	A2g
TOTAL OPERATING EXPENSES	180,647	A2h

Income before income taxes and securities gains or losses	16,013	3
Applicable income taxes	5,896	4
Income before securities gains or losses	10,117	5
Securities gains (losses), gross	(1)	6a
Applicable income taxes	0	6b
Securities gains (losses), net	(1)	6c
Net income before extraordinary items	10,116	7
Extraordinary items, Net of tax effect	0	8
NET INCOME	10,116	9