

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of December 31, 2011

(in Thousands)

Operating income:

Income from fiduciary activities	364,455	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	463	A1c
Interest on obligations of other U.S. government agencies and corporations	172	A1d
Interest on obligations of states and political subdivisions of the U.S	597	A1e
Interest on other securities	18	A1f
Interest and fees on loans	49	A1g
Other income	12,548	A1h
TOTAL OPERATING INCOME	378,302	A1i

Operating Expenses

Salaries and employee benefits	139,928	A2a
Interest on borrowed money	13	A2b
Interest on capital notes	35	A2c
Occupancy expense of premises, gross	14,118	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	14,118	A2d3
Furniture and equipment expense	3,309	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	253,438	A2g
TOTAL OPERATING EXPENSES	410,841	A2h

Income before income taxes and securities gains or losses (32,539) 3

Applicable income taxes (11,248) 4

Income before securities gains or losses (21,291) 5

Securities gains (losses), gross 12 6a

Applicable income taxes 2 6b

Securities gains (losses), net 10 6c

Net income before extraordinary items (21,281) 7

Extraordinary items, Net of tax effect 0 8

NET INCOME (21,281) 9