

**SELECTED FINANCIAL DATA**

**as of December 31, 2018**

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	303,857	281,889	4,284	263,403	39,530	1,561	0.51%	3.95%
Community Commerce Bank	Claremont	259,380	185,319	2,146	166,173	52,594	2,735	1.05%	5.20%
Rancho Santa Fe Thrift & Loan Association	San Marcos	65,806	40,058	839	37,921	27,406	243	0.37%	0.89%