

**SELECTED FINANCIAL DATA**  
as of March 31, 2019

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	311,606	288,506	4,427	270,823	39,945	415	0.53%	4.16%
Community Commerce Bank	Claremont	266,794	194,890	2,187	172,947	52,676	328	0.49%	2.49%
Rancho Santa Fe Thrift & Loan Association	San Marcos	60,812	48,674	839	33,303	27,149	(257)	-1.69%	-3.79%