STATE OF CALIFORNIA-OFFICE OF ADMINISTRAT NOTICE PUBLICATION/ STD. 400 (REV. 01-2013)	REGULATIONS	Clear Prin	(Se instruc		For use by Secretary of State only
OAL FILE NOTICE FILE NUMBER NUMBERS 7. 2013-1212-0		RY ACTION NUMBER 4-0605-01	EMERGENCY NUMBER	1	IN THE OFFICE OF
POSSESSE AND ADDRESS AND ADDRE	For use by Office of A	Administrative Law (OAL) or 2014 JUN	+5 PM 3: 47 FICE OF		2014 JUL 17 PM 1:02
NOTICE			REGULATIONS		
AGENCY WITH RULEMAKING AUTHORITY Department of Business Ove	ersight				AGENCY FILE NUMBER (If any) PRO 15/13
					1.10/13/13
PUBLICATION OF NOTICE     SUBJECT OF NOTICE	E (Complete for	publication in Notice	Register)	CTED	2. REQUESTED PUBLICATION DATE
Pilot Program for Increased A		ole 10	1550		January 10, 2014
3. NOTICE TYPE Notice re Proposed Regulatory Action OAL USE   ACTION ON PROPOSED	r Karen F	ong	(916) 322-355		FAX NUMBER (Optional) (916) 322-5875 PUBLICATION DATE
ONLY Approved as Submitted	Approved as Modified	Disapproved/ Withdrawn		22	1/10/14
B. SUBMISSION OF REGUL	ATIONS (Complet	te when submitting re	egulations)		
Pilot Program for Increased A 2. SPECIFY CALIFORNIA CODE OF REGULATIONS SECTION(S) AFFECTED (List all section number(s) individually, Attach					IAL REGULATORY ACTION NUMBER(S)
additional sheet if needed.) TITLE(S) 10	1550  REPEAL See attached.				
3. TYPE OF FILING	See attached.				
Regular Rulemaking (Gov. Code \$11346)  Resubmittal of disapproved or withdrawn nonemergency filing (Gov. Code \$511349.3, 11349.4)  Emergency (Gov. Code, \$11346.1(b))	below certifies that the provisions of Gov. Con before the emergency within the time period.	ance: The agency officer named his agency complied with the ode \$\$11346.2-11347.3 either cy regulation was adopted or of equilation was adopted or deputive by statute. or withdrawn by Code, \$11346.1)	Emergency Readop Code, §11346.1(h))  File & Print Other (Specify)		Changes Without Regulatory Effect (Cal. Code Regs., title 1, 5100) Print Only
4. ALL BEGINNING AND ENDING DATES OF AVAIL	LABILITY OF MODIFIED REGULA	ATIONS AND/OR MATERIAL ADDED TO	THE RULEMAKING FILE (Cal. Code	Regs. title 1, 544	and Gov. Code §11347.1)
April 3, 2014 through April 1  5. EFFECTIVE DATE OF CHANGES (Gov. Code, 56  Effects Alkinuary 1, April 1, July 1, or	11242 4 11246 160 6-1 6-4-1	Dana alela E CERRA		, Immedi	ate Effectiveness, see attachment.
Efficación April 1, July 1, or percental de la company de	IRE NOTICE TO, OR REVIE 399) (SAM §6660)	W, CONSULTATION, APPROVAL ( Fair Political	OR CONCURRENCE BY, ANOT Practices Commission	HER AGENCY (	OR ENTITY State Fire Marshal
7. CONTACT PERSON		TELEPHONE NUMBER	FAX NUMBER (C	Optional)	E-MAIL ADDRESS (Optional)
Karen Fong		(916) 322-3553	The second second		Karen.Fong@dbo.ca.gov
8. I certify that the attache of the regulation(s) iden is true and correct, and or a designer of the hea	itified on this form, that I am the head o d of the agency, an	that the information spot the agency taking this dama authorized to make	pecified on this form is action,		Office of Administrative Law (OAL) only
TYPED NAME AND TITLE OF SIGNATORS  Jan/Lynn Owen, Commissione	111		4-2014	Offic	JUL 1 7 2014 e of Administrative Law
V					motil

#### NOTICE PUBLICATION/REGULATIONS SUBMISSION (Form STD 400-Additional Sheet)

OAL NOTICE FILE NUMBER: Z-2013-1212-01

#### PART B. SUBMISSION OF REGULATIONS

#### 1.A. SUBJECT OF REGULATIONS:

Pilot Program for Increased Access to Responsible Small Dollar Loans [SB 318 (Chapter 467, Statutes 2013)]

#### PART B.2. SECTION(S) AFFECTED (ADDITIONAL SHEET):

ADOPT: 1600, 1601, 1602, 1603, 1604, 1605, 1606, 1606.1, 1607, 1608, 1609, 1610, 1611, 1612, 1613, 1614, 1615, 1616, 1617, and 1618.

REPEAL: 1580, 1581, 1582, 1583, 1584, 1585, 1586, 1587, 1588, 1589, 1590, 1591, 1592, 1593, 1594, 1595, and 1596.

## THE CALIFORNIA DEPARTMENT OF BUSINESS OVERSIGHT COMMISSIONER HEREBY ADOPTS THE FOLLOWING CHANGES IN THE REGULATIONS UNDER THE CALIFORNIA FINANCE LENDERS LAW AS SET FORTH IN CHAPTER 3, TITLE 10 CALIFORNIA CODE OF REGULATIONS EFFECTIVE: JULY 17, 2014

- 1. Section 1550 is amended to read:
- § 1550. Advertising: Submission for Examination.
- (a) A finance company shall refer to its licensure under the California Finance Lenders

  Law in any written, printed, or oral communication, including any communication by means of recorded telephone messages, telephonic or electronic media, or spoken on radio, television or similar communications media, only by the following statement: "Loans made or arranged pursuant to a California Finance Lenders Law license."
- (b) Any advertisement proposed to be used by a licensed mortgage lender, mortgage broker, mortgage lender and broker, or mortgage loan originator shall indicate the unique identifier of the mortgage lender, mortgage broker, mortgage lender and broker, or mortgage loan originator.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22014, 22150, 22161, 22162, 22163, 22164, 22165, 22347 and 22755, Financial Code.

- 2. Section 1580 is repealed to read:
- § 1580. Notice of Changes to Finders: Reporting New or Change in Business Location of Finders.
- (a) A licensee shall report any change to the information contained in the finder registration form to the California Corporations Commissioner within fifteen (15) days of the change. The notice shall be in writing and signed by the licensee.

(b) Any change in the business location of a finder registered with the Department, including a new location, shall include in the notice the physical address of the new or changed business location, the physical address of the previous business location, the effective date of the change, and the name and contact information, including telephone number, of an employee or employees of the finder who is or are responsible for the activities of the finder at that new or changed business location.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22356(b)(4) and 22357, Financial Code.

- 3. Section 1581 is repealed to read:
- § 1581. Application Under the Affordable Credit-Building Opportunities Program: Form.
- (a) The application under the Affordable Credit-Building Opportunities program pursuant to Section 22349 of the Financial Code shall be filed upon the form set forth in subdivision (c) of this section.
- (b) Within 30 calendar days from the receipt of the application, the Commissioner of Business Oversight shall inform the applicant in writing that the application is complete and the licensee is approved to participate in the program or disapproved, and if disapproved, the reason(s) for disapproval; or that the application is deficient and specify what information is required to complete the application.
- (c) An application to make loans under the Affordable Credit Building Opportunities

  program shall be submitted to the Commissioner of Business Oversight on the following form:

#### **STATE OF CALIFORNIA**

#### **DEPARTMENT OF BUSINESS OVERSIGHT**

INFORMATION ON THE APPLICATION FOR

THE PILOT PROGRAM FOR

AFFORDABLE CREDIT-BUILDING OPPORTUNITIES

**UNDER THE CALIFORNIA FINANCE LENDERS LAW** 

The following is provided as general information for finance lenders licensed under the California

Finance Lenders Law who wish to participate in the Pilot Program for Affordable Credit-Building

Opportunities in accordance with Financial Code Section 22349.

**GENERAL INFORMATION** 

Senate Bill 1146 (Chap. 640, Stats. 2010) was signed into law on September 30, 2010 and is

operative January 1, 2011. The bill created the Pilot Program for Affordable Credit Building

Opportunities to increase the availability of affordable short-term credit and to expand credit-

building opportunities for individuals.

Finance lenders who are license under the California Finance Lenders Law and approved by the

Commissioner of Business Oversight to participate in the program may charge specified alternative

interest rates and charges, including an administrative fee and delinquency fees, on loans of at least

\$250 and less than \$2,500, subject to certain requirements. Licensees participating in the program

are also permitted to use the services of a "finder" as defined in Section 22353(b) of the Financial

5

Code.

APPLICATION TO PARTICIPATE IN THE PROGRAM

Document PRO 15/13 – Order-OAL Revised

An application form to participate in the program may be obtained from any office of the
Department of Business Oversight and from the website at www.dbo.ca.gov. The office
locations are as follows:

- Questions regarding completing and filing an application should be directed to 1-866-275-2677.
- Completed applications must be filed with the Los Angeles office. The application MUST
  be accompanied by NON REFUNDABLE fees as follows.

NUMBER OF LICENSED	
FINANCE LENDER LOCATIONS	APPLICATION FEE
1 to 10	<del>\$250</del>
<del>11 to 50</del>	<del>\$450</del>
51 to 100	<del>\$650</del>
Over 100	<del>\$850</del>

Within 30 calendar days from the receipt of the application, the Commissioner of Business
 Oversight shall inform the applicant in writing, that the application is complete and the
 licensee is approved to participate in the program or disapproved, and if disapproved, the

reason(s) for disapproval; or that the application is deficient and specify what information is required to complete the application.

CFL 1581 Information (Rev. 11/13)

# APPLICATION FOR THE PILOT PROGRAM FOR AFFORDABLE CREDIT-BUILDING OPPORTUNITIES FOR LENDERS LICENSED UNDER THE CALIFORNIA FINANCE LENDERS LAW

1. Name of Licensee:
— Fictitious Business Name:
2. CFLL License Number:
D' M'II' (000) N 1 'C II' 11
Primary Mailing (988) Number, if applicable:
3. Mailing Address:

4. Contact Person/Title:
5. Telephone Number: Email Address:
6. Are you in good standing with the Commissioner of Business Oversight? Yes No
— If no, please attach an explanation, marked as Exhibit 1, and any documentation.
7. Do you have any outstanding enforcement actions or deficiencies with any government agency a
the time of this application? Yes No
— If yes, please attach an explanation, marked as Exhibit 2, and documentation of the enforcement
actions or deficiencies.
8. Has your credit education program or seminar been approved by the Commissioner of Business
Oversight as required under Section 22352(g)(1) of the Financial Code?
Yes , approved by the Commissioner of Business Oversight on [ ]
<del>(month/day/year)</del>
No , attached is the credit education program or seminar, marked as Exhibit 3, for the Commissioner
of Business Oversight's review and approval.
No , the credit education program or seminar will be submitted to the Commissioner of Business
Oversight for review and approval at a later time. Licensee shall not offer any credit education program of

for use, and licensee shall not disburse loan proceeds to a borrower prior to offering an approved credit
education program or seminar to the borrower.
9. Are you a data furnisher with a national credit reporting agency?  Yes No If yes, provide the following information:
Name of Credit Reporting Agency Date Accepted
10. Will you report to a national credit reporting agency the payment performance of each borrower on all
loans made under this program as required under Section 22352(g)(2) of the Financial Code?  Yes No D
11. Do you plan to use the services of a finder as defined under Section 22353(b) of the Financial Code?  Yes No
— If yes, please attach a list of the name of the finder(s), marked as Exhibit 4, and a completed Notification to Commissioner of Finder Registration for each finder, marked as Exhibit 5.

seminar that has not been previously reviewed and approved by the Commissioner of Business Oversight

12. Provide the social security number of the applicant if an individual (sole proprietor), or the federal taxpayer identification number if a business entity other than a sole proprietorship, marked as Exhibit 6. The Department of Business Oversight is required to collect from all applicants social security numbers under Family Code Section 17520, and social security numbers or federal taxpayer identification numbers under Business and Professions Code Section 494.5. The social security number or federal taxpayer identification number is used to match the information to the names on the list provided by the Department of Child Support Services under Family Code Section 17520, and the lists of tax delinquencies provided by the State Board of Equalization and the Franchise Tax Board under Business and Professions Code Section 494.5. Any disclosed social security numbers or federal taxpayer identification numbers in the completed application will be considered confidential information, and will be filed and maintained as part of the confidential records not subject to public inspection. Refer to Commissioner's Release 2-G for further information concerning privacy protection of personal information.

The licensee has duly caused this application to be signed on its behalf by the undersigned, thereunto duly authorized.

The undersigned, on behalf of the licensee, acknowledges that this application and all exhibits thereto which are not designated as confidential are subject to public inspection pursuant to Section 250.9.1, Chapter 3, Title 10, California Code of Regulations. A request for confidentiality of certain documents may be requested pursuant to Section 250.10. If a request for confidential treatment is granted (or denied), the person making such request will be notified in writing.

The undersigned also acknowledges on behalf of the licensee that the State Board of Equalization and the Franchise Tax Board are authorized to share taxpayer information with the Department of

Business Oversight, and in the event the state tax obligation is not paid by a licensee after a license is issued, the Department of Business Oversight may be required to suspend the license (Business and Professions Code Sections 31 and 494.5).

I declare under penalty of perjury that I have read the foregoing application, including Exhibits attached thereto, or filed therewith, and know the contents thereof, and that the statements therein are true and correct. I further declare, on behalf of the licensee, that I have read and understand the Financial Code and regulations pertaining to the California Finance Lenders Law and the Pilot Program for Affordable Credit-Building Opportunities under the California Finance Lenders Law.

	(Licensee)
Executed at	
(City, County, and State)	(Signature of Declarant)
Date	
	(Typed Name of Declarant)
	<del>(Title)</del>

CFL 1581 (Rev. 11/13)

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22349 and 22349.1, Financial Code; and Sections 31 and 494.5, Business and Professions Code.

- 4. Section 1582 is repealed to read:
- § 1582. Finder Registration: Form.
- (a) A licensee shall notify the Commissioner of Business Oversight within 15 days of entering into a contract with a finder on the form set forth in subdivision (c) of this section.
- (b) Within 15 calendar days from the receipt of the finder registration form, the Commissioner of Business Oversight shall inform the licensee in writing, that the registration is complete and that use of the finder by the licensee is accepted or rejected, and if rejected, the reason(s) for the rejection; or that the registration is deficient and specify what information is required to complete the registration. A licensee shall not use an unregistered finder or a finder that has been rejected by the Commissioner of Business Oversight.
- (c) Registration of a finder under the Affordable Credit-Building Opportunities program shall be submitted to the Commissioner of Business Oversight on the following form:

### NOTIFICATION TO COMMISSIONER OF BUSINESS OVERSIGHT OF FINDER REGISTRATION

(Required under Section 22357(a) of the Financial Code)

#### **Instructions:**

The finder registration form may be obtained from any office of the Department of Business
 Oversight and from the website at www.dbo.ca.gov. The office locations are as follows:

320 W. 4<sup>th</sup> Street, Suite 750 Los Angeles, CA 90013

One Sansome Street, Suite 600 San Francisco, CA 94105

1515 K Street, Suite 200 Sacramento, CA 95814

1350 Front Street, Room 2034 San Diego, CA 92101

<ul> <li>Questions regarding completing and filing a finder registration form should be directed to 1</li> </ul>
<del>866-275-2677.</del>
<ul> <li>Completed finder registration forms must be filed with the Los Angeles Office.</li> </ul>
Within 15 calendar days from the receipt of the finder registration form, the Commissioner can be a second or calendar days.
Business Oversight shall inform the licensee in writing, that the registration is complete an
the finder is accepted to participate in the program or rejected, and if rejected, the reason(s
for rejection; or that the registration is deficient and specify what information is required t
complete the registration.
1. Name of Licensee:
2. Licensee's Business Address:
3. CFLL License Number:
4. Name of Finder:

5. Finder's Main Business Address:
6. Have you entered into a written agreement with the finder as required under Section 22358 of the
o. Have you entered into a written agreement with the finder as required under section 22338 of the
Financial Code? Yes No No
7. Does the written agreement include a provision that the finder agrees to comply with al
regulations established by the Commissioner of Business Oversight concerning the activities o
finders as required under Section 22358 of the Financial Code?  Yes  No
8. Does the written agreement include a provision that the finder agrees to provide the
o. Boes the written agreement include a provision that the initial agrees to provide the
Commissioner of Business Oversight access to all of the finder's books and records pertaining to the
finder's operations under the agreement with the licensee? Yes No No
inder 5 operations under the agreement with the needsec.
9. Provide the following information for an employee of the finder who is knowledgeable about, and
9. Provide the following information for all employee of the finder who is knowledgeable about, and
has the authority to execute, the contract governing the business relationship between the finder and
the licensee:
the rectisee:
Name:
Address:
Telephone Number: Email:

- 10. Attach a list, marked as Exhibit A, of the business addresses of all locations at which the finder will perform the services described in Section 22354(a) of the Financial Code. Any subsequent locations or changes to locations must be reported to the Commissioner of Business Oversight in accordance with Title 10, of the California Code of Regulations, Section 1580.
- 11. Attach a list, marked as Exhibit B, providing the name, title, physical business location, telephone number, and email of each employee responsible for the activities of the finder at each of its locations.
- 12. Attach a list, marked as Exhibit C, identifying the services and activities that the finder will perform for the licensee at the finder's physical location for business.
- 13. Attach a copy of the written agreement with the finder, marked as Exhibit D.
- 14. Attach a list, marked as Exhibit E, providing the social security number or federal taxpayer identification number of each finder named in item number 4 of the finder registration. The Department of Business Oversight is required to collect from all registrants social security numbers under Family Code Section 17520, and social security numbers or federal taxpayer identification numbers under Business and Professions Code Section 494.5. The social security number or federal taxpayer identification number is used to match the information to the names on the list provided by the Department of Child Support Services under Family Code Section 17520, and the lists of tax delinquencies provided by the State Board of Equalization and the Franchise Tax Board under Business and Professions Code Section 494.5. Any disclosed social security numbers or federal taxpayer identification numbers in the completed registration will be considered confidential

inspection. Refer to Commissioner's Release 2-G for further information concerning privacy protection of personal information.

The licensee has duly caused this registration to be signed on its behalf by the undersigned, thereunto duly authorized.

The undersigned, on behalf of the licensee, acknowledges that this registration and all exhibits thereto which are not designated as confidential are subject to public inspection pursuant to Section 250.9.1, Chapter 3, Title 10, California Code of Regulations. A request for confidentiality of certain documents may be requested pursuant to Section 250.10. If a request for confidential treatment is granted (or denied), the person making such request will be notified in writing.

The undersigned also acknowledges on behalf of the licensee that the State Board of Equalization and the Franchise Tax Board are authorized to share taxpayer information with the Department of Business Oversight, and in the event the state tax obligation is not paid by a registrant after a registration has been accepted, the Department of Business Oversight may be required to suspend the registration (Business and Professions Code Sections 31 and 494.5).

I declare under penalty of perjury that I have read the foregoing registration, including all exhibits attached thereto, or filed therewith, and know the contents thereof, and that the statements therein are true and correct.

(Licensee)

Executed at	=		
(City, County, and State)		(Signature of Declarant)	
Date	=	(Typed Name	<del>of Declarant)</del>
	_	<del>(Title)</del>	
	EXHIBIT A		
Business addresses of all locations at w 22354(a) of the Financial Code:	hich the finder w	vill perform the service	es described in Section
Street Address	<del>City</del>	State	<del>Zip Code</del>

 	-	
 -		-
 	-	
	-	

· —	<del></del>	
<u> </u>		
		EXHIBIT A

#### **EXHIBIT B**

lame and contact information of the employee responsible for the activities of the finder at each of its locations:						
Name of Employee	<del>Title</del>	Physical Business Location	Telephone No.	Email		
_						


EXHIBIT B

#### **EXHIBIT C**

Licensee Name:	License No:	
Services that a finder may perform for the lic	ensee at the finder's physical location for business in	
accordance with Section 22354(a) of the Fire	nancial Code. Please check the box for the type of	
services that the finder will perform for the lice	ensee:	
Distributing, circulating, using, or publ	ishing preprinted brochures, flyers, factsheets, or other	
written materials relating to loans that	the licensee may make or negotiate and that have been	
reviewed and approved in writing by t	he licensee prior to their being distributed, circulated,	
or published.		
Providing written factual information	on about loan terms, conditions, or qualification	
requirements to a prospective borrow	er that has been either prepared by the licensee or	
reviewed and approved in writing by th	e licensee. A finder may discuss that information with	
a prospective borrower in general ter	ms, but may not provide counseling or advice to a	
prospective borrower.		
Notifying a prospective borrower of	the information needed in order to complete a loan	
application without providing counseling	ng or advice to a prospective borrower.	
Entering information provided by the	prospective borrower on a preprinted or electronic	
application form or onto a preformatte	d computer database without providing counseling or	
advice to a prospective borrower.		

	Assembling credit application and other materials obtained in the course of a credit
	application transaction for submission to the licensee.
	Contacting the licensee to determine the status of a loan application.
	Communicating the licensee's underwriting decision to a borrower or a prospective borrower.
	Obtaining a borrower's signature on documents prepared by the licensee, delivering the final
	copies of the documents to the borrower, and returning the signed original documents to the
	<del>licensee.</del>
<del>Servic</del>	es or activities that a finder shall not engage in accordance with Section 22354(b) of the
	es or activities that a finder shall not engage in accordance with Section 22354(b) of the cial Code:
Finan	<del>cial Code:</del>
Finan	eial Code:  Providing counseling or advice to a borrower or prospective borrower.
Finan	Providing counseling or advice to a borrower or prospective borrower.  Providing loan related marketing material that has not previously been approved by the

A person who performs any of the following activities is a broker within the meaning of Section 22004 of the Financial Code and is required to obtain a broker's license:

- 1. Negotiating the price, length, or any other loan term between a licensee and a prospective borrower.
- 2. Advising either a prospective borrower or a licensee as to any loan term.
- 3. Offering information pertaining to a single prospective borrower to more than one licensee, except that, if a licensee has declined to offer a loan to a prospective borrower and has so notified that prospective borrower in writing, the person may then offer information pertaining to a single prospective borrower to another licensee with which it has a finder's agreement.
- 4. Personally contacting or providing services to a borrower or prospective borrower at any place other than a finder's physical location for business, that has previously been reported to the Commissioner of Business Oversight.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 31 and 494.5,

Business and Professions Code; and Sections 22351 and 22357(a), Financial Code.

- 5. Section 1583 is repealed to read:
- § 1583. Application Fee.
- (a) The non-refundable filing fee for an application under the Affordable Credit-Building

  Opportunities program shall be the amount set forth in subsection (b), and paid to the Department

of Corporations at the time the application is filed with the California Corporations

Commissioner.

(b) Filing Fee

NUMBER OF LICENSED	APPLICATION FEE
FINANCE LENDER LOCATIONS	
1 to 10	<del>\$250</del>
11 to 50	<del>\$450</del>
51 to 100	<del>\$650</del>
Over 100	\$ <del>850</del>
<del>- 0 10 0</del>	<del>                                    </del>

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22349, Financial Code.

- 6. Section 1584 is repealed to read:
- § 1584. Annual Finder Registration Fee.
- (a) The annual finder registration fee shall be based on the number of finders used by a licensee. The annual finder registration fee shall be the sum of the amounts set forth in subdivision (d) for each finder used by the licensee as reported to the California Corporations Commissioner at the time of notification of the annual finder registration fee in subdivision (b).
- (b) On or before the 30<sup>th</sup> day of September in each year, the California Corporations

  Commissioner shall notify each licensee by mail of the amount of the annual finder registration

  fee and that amount shall be paid to the California Corporations Commissioner by October 31st.

  If payment is not made by October 31st, the California Corporations Commissioner shall assess

and collect a penalty, in additional to the fee, of 1 percent of the fee for each month or part of a month that the payment is delayed or withheld.

(c) If a licensee fails to pay the annual finder registration fee on or before the 31st day of October, the California Corporations Commissioner may terminate the licensee's authority to use the services of finders.

#### (d) Annual Finder Fee

IF A FINDER HAS THE FOLLOWING	THE ANNUAL FEE FOR THAT FINDER IS:
NUMBER OF LOCATIONS:	
Less than 10	\$100
11 to 30	\$150
31 to 50	\$200
51 to 100	<del>\$250</del>
101 to 200	\$300
<del>201 to 1000</del>	\$500
Over 1000	\$1000

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22107(b) 22107(d), and 22357(b), Financial Code.

- 7. Section 1585 is repealed to read:
- § 1585. Annual Report: Form.
- (a) Each licensee shall file an annual report as set forth in subdivision (b) of this section, with the California Corporations Commissioner, on or before the 15<sup>th</sup> of March, providing information concerning the business and operations conducted by the licensee under the Affordable Credit Building Opportunities program, and information pertaining to each finder and

the licensee's relationship and business arrangements with each finder, during the preceding calendar year. The annual report required under this section is in addition to the annual report of the total business operations of a licensee required under Section 22159 of the Financial Code.

(b) The individual annual report required under Sections 22349.2 and 22357(c) of the Financial Code shall be submitted on the following form:

STATE OF CALIFORNIA -- BUSINESS, TRANSPORTATION AND HOUSING AGENCY

EDMUND G. BROWN Jr., Governor

#### **DEPARTMENT OF CORPORATIONS**

**Business Services and Consumer and Investor Protection** 



## INSTRUCTIONS FOR COMPLETING THE 20XX ANNUAL REPORT FOR LICENSEES PARTICIPATING IN THE AFFORDABLE CREDIT-BUILDING OPPORTUNITIES PROGRAM

who MUST FILE THE REPORT: Every licensee under the California Finance Lenders Law approved by the California Corporations Commissioner to participate in the Affordable Credit-Building Opportunities (ACBO) pilot program shall file the annual report. The annual report shall include information on all business conducted under the ACBO pilot program.

NO BUSINESS OR INACTIVE LICENSES: An annual report shall be filed even if no business was conducted under the license in 20XX. If no business was conducted under the ACBO pilot program during the calendar year 20XX, complete question numbers 1 through 10 and Verification section only. Include a statement at the bottom of the Verification section that "No business was conducted under the ACBO pilot program during the calendar year 20XX." "No business" means no loans were made under the ACBO pilot program in 20XX.

WHEN IS THE REPORT DUE/ PENALTY FOR FAILURE TO FILE THE REPORT: The report is due on or before March 15, 20XX. No extension of the filing date shall be granted.

Failure to file the report may result in summary revocation of the California Finance Lenders Law license(s).

WHAT IS THE PURPOSE OF THE ANNUAL REPORT: The information reported in the annual report is used to publish the Department of Corporations' Annual Report - Operation of Finance Companies. The information shall also be reported in the aggregate to specified committees of the California State Legislature as required under Senate Bill 1146 (Chap. 640, Stats. 2010).

#### WHERE TO FILE THE REPORT:

#### **DEPARTMENT OF CORPORATIONS**

Financial Services Division

320 West Fourth Street, Suite 750

Los Angeles, CA 90013

THE ANNUAL REPORT FORM: The information must be submitted on the annual report form prescribed by the Department of Corporations (Form CFL 1585-11/10). ALL AMOUNTS MUST BE ROUNDED TO THE NEAREST WHOLE DOLLAR. Do not add ".00" to represent rounding to the nearest dollar. In addition, do not round items to the nearest thousand or million dollars, or round intermediate calculations. The annual report is electronically scanned and therefore the information must be TYPED in the annual report form, and the ORIGINAL signed copy of the annual report shall be filed with the Department of Corporations.

Comporations and returned to the licensee if the information provided is incomplete or incorrect. All questions and schedules must be completed. If any schedule is inapplicable, indicate "Not Applicable" at the top of the page. The following schedules provide space to report on the activities of seven finders. Attach a supplemental page(s) if more space is needed or if more than seven finders were used. All information provided in the annual report is subject to verification. Accordingly, due care should be exercised in the completion of the report.

PERIOD COVERED BY THE REPORT: The reporting period is either (1) January 1, 20XX to December 31, 20XX, or (2) the effective date of approval to participate in the ACBO pilot program in 20XX to December 31, 20XX.

If any loans were made under the ACBO pilot program during the year 20XX, Schedules A through I must be completed. The following schedules provide space to report activities associated with seven finders. If no loans were made in 20XX, state "None" on the applicable schedules.

SCHEDULE A (SCHEDULE OF APPLICATIONS TAKEN AND LOANS MADE BY SIZE): All loan applications taken and loans made must be scheduled in Section A. Multiple loans made to the same borrower are to be reported as separate loans transactions. Do not include loans that were not made under the ACBO pilot program. Report percentages to the nearest whole percentage (e.g. report .457 as 46, not 45.7 or 46%)

SCHEDULE B (SCHEDULE OF LOANS BY INCOME DISTRIBUTION OF CENSUS TRACTS

AND BORROWERS WITH BANK ACCOUNTS): Schedule loans by the following income

distribution of census tracts as defined under the federal Community Reinvestment Act (12 U.S.C.

2901) and the Federal Financial Institutions Examination Council:

If the Median Family Income % is < 50%, then the Income Level is Low.

If the Median Family Income % is >= 50% and < 80%, then the Income Level is Moderate.

If the Median Family Income % is >= 80% and < 120%, then the Income Level is Middle.

If the Median Family Income % is >= 120%, then the Income Level is Upper.

If the Median Family Income % is 0%, then the Income Level is Not Known.

Information on income distribution of census tract may be found at http://www.ffiec.gov/ and http://www.ffiec.gov/census/default.aspx

& SCHEDULE OF LOANS MADE BY LOAN PURPOSE).

SCHEDULE E (SCHEDULE OF LOANS BY RATE CHARGES): Report loans in Schedules E-1,
E-2 & E-3 based on annual percentage rate (APR) calculated in accordance with Federal Reserve
Board Regulation Z. Do not report loans in these schedules using the agreed upon contract rate.

SCHEDULE F (SCHEDULE OF LOAN PERFORMANCE): Report loans based on the number of payments past due. Do not report loans based on recency of payment.

SCHEDULE G (SCHEDULE OF LOANS MADE BY LANGUAGE AND CREDIT EDUCATION

PROGRAM OR SEMINAR OFFERED): In column A, report the number of borrowers who were offered a credit education program or seminar in the same language in which the loan was negotiated.

If known, report in column B the number of borrowers who attended the offered credit education program or seminar.

SCHEDULE H (SCHEDULE OF FINDERS BY LOCATION): Report all finders utilized during the calendar year 20XX.

SCHEDULE I (RECOMMENDATIONS FOR IMPROVING THE PILOT PROGRAM): Provide any comments or information to help improve the program.

COMPANIES WITH MULTIPLE LOCATIONS: Companies with multiple locations shall prepare one annual report consolidating the information of all locations into the report.

ANNUAL REPORT FORM AVAILABLE ON THE INTERNET: The annual report form is available in Adobe Acrobat format at the Department of Corporations' website. The form may be accessed by clicking on Applications and Forms on the Department of Corporations' homepage at "www.corp.ca.gov", and then clicking on California Finance Lenders.

The form may be downloaded from the Department of Corporations' website; however, THE REPORT CANNOT BE FILED ELECTRONICALLY. If the report is downloaded, it must be printed and submitted to the Department in paper form. Please be sure to include your license number on the annual report to prevent any delays in processing your annual report.

**VERIFICATION:** The Verification section must be completed in accordance with the instructions by the licensed individual, a general partner if the licensee is a partnership, or a corporate officer if the licensee is a corporation. The Verification must include an original signature on the **original** 

copy of the annual report filed with the Department of Corporations. Incomplete Verification or a missing signature in the Verification shall result in rejection and return of the annual report to the licensee.

FEE: No fee is required to file the Annual Report.

**PUBLIC INSPECTION:** The Department of Corporations shall prepare an annual consolidated report that aggregates the information received from each annual report submitted by licensees for the designated year. The annual consolidated report shall be available to the public.

FOR ASSISTANCE AND INFORMATION REGARDING THE ANNUAL REPORT: Contact the Department of Corporations at (866) ASK-CORP (1-866-275-2677).

CFL 1585 (11/10)

STATE OF CALIFORNIA -- BUSINESS, TRANSPORTATION AND HOUSING AGENCY

EDMUND G. BROWN Jr., Governor

#### **DEPARTMENT OF CORPORATIONS**

Business Services and Consumer and Investor Protection



#### To: CALIFORNIA CORPORATIONS COMMISSIONER, STATE OF CALIFORNIA

#### **ANNUAL REPORT FOR**

CALIFORNIA FINANCE LENDERS LAW LICENSEES ENGAGED IN BUSINESS UNDER THE

AFFORDABLE CREDIT-BUILDING OPPORTUNITIES (ACBO) PILOT PROGRAM

FOR THE YEAR ENDED DECEMBER 31, 20XX

CODE.
(PLEASE READ THE ATTACHED INSTRUCTIONS CAREFULLY BEFORE COMPLETING THE ANNUAL REPORT.)
1. Name of licensee (as shown on the license):
2. License number:
3. Business phone number: ( )
4. Fax number: ( )
5. Website address:
6. Total number of licensed locations at which business was conducted under the ACBO pilot program as of December 31, 20XX:
7. Total number of finders used during the calendar year:
8. Total number of finder locations used during the calendar year:

THIS REPORT IS REQUIRED UNDER SECTIONS 22349.2 AND 22357 OF THE FINANCIAL

9. Business was conducted under the ACBO pilot program during the calendar year 20XX: \[ \] YES
□NO
10. Disclose by finder, the licensee's relationship, including ownership or other financial relationship,
and business arrangement with each finder.

#### SCHEDULE A

### SCHEDULE OF APPLICATIONS TAKEN AND LOANS MADE BY SIZE FOR THE CALENDAR YEAR 20XX

#### A-1(a) Total Number of Application Taken and Loans Made Using A Finder

#### Number of

		Applications	Number of	Total Principal Amount
	<del>Finder</del>	<del>Taken</del>	Loans Made	of Loans Made
<del>1.</del>				\$
<del>2.</del>		·		
<del>3.</del>				
4.				
<del>5.</del>				
<del>6.</del>				
<del>7.</del>				
	<del>Totals</del>			\$

## A-1(b) Number of Applications Taken and Loans Made Without Using A Finder

	Number of	Total Principal	
	Applications	Number of	Amount of
	<del>Taken</del>	Loans Made	Loans Made
<b>Totals</b>			\$

## A-2(a) Number of Loans Made By Loan Size Using A Finder

	Principal	Principal		
	Balance	Balance	Principal Balance	
<del>Finder</del>	<del>\$ 250 - 499</del>	<del>\$ 500 - 1,499</del>	\$1,500 - 2,499	Total Loans Made
1.				
<del>2.</del>				
<del>3.</del>				
4.				
<del>5.</del>				
<del>6.</del>				
7.				
Totals				
A—2(b) Number	· Of Loans Made By	Loan Size Without	Using A Finder	
	Principal	Principal		
	Balance	Balance	Principal Balance	
	<del>\$ 250   499</del>	\$ 500 <u>1,499</u>	\$ <del>1,500 2,499</del>	Total Loans Made
Totals				

## A-3(a) Number of Borrowers Who Obtained More Than One Loan Using A Finder

			Number			
			of			
			Borrowers			
			With		Average Size	
			Credit		of Increase In	
		Number of	Scores		Credit Scores	Average Size
		Borrowers	that	Percentage of	(Include Only	of
		Who	Increased	Borrowers With	Borrowers	Increase/Decre
		Obtained	Over the	Increased Credit	With	ase In Credit
		More Than	Previous	Scores	Increased	Scores For All
Fine	<del>der</del>	<del>One Loan</del>	<del>Loan</del>	(e.g., .458=46)	Scores)	Borrowers
1.					<del></del>	
<del>2.</del>						
3.						
4.						
<del>5.</del>					· <u></u>	
<del>6.</del>						
<del>7.</del>						
	<del>Totals</del>				%	

#### A-3(b) Number of Borrowers Who Obtained More Than One Loan Without Using A Finder

		Number			
		of			
		Borrowers			
		With		Average Size	
		Credit		of Increase In	
	Number of	Scores		Credit Scores	Average Size
	Borrowers	that	Percentage of	(Include Only	of
	Who	Increased	Borrowers With	Borrowers	Increase/Decre
	Obtained	Over the	Increased Credit	With	ase In Credit
	More Than	Previous	Scores	Increased	Scores For All
	One Loan	<del>Loan</del>	(e.g., .458=46)	<del>Scores)</del>	Borrowers
<del>}</del>				<del>%</del>	

#### **SCHEDULE B**

# SCHEDULE OF LOANS BY INCOME DISTRIBUTION OF CENSUS TRACTS AND BORROWERS WITH BANK ACCOUNTS

**FOR CALENDAR YEAR 20XX** 

**Totals** 

## B-1(a) Number of Loans By Income Distribution of Census Tract Using A Finder

						Not	Total Loans
	Finder	Low	Moderate	Middle	<del>Upper</del>	Known	Made
1.							
<del>2.</del>							
<del>3.</del>							
4.							
<del>5.</del>							
<del>6.</del>							
<del>7.</del>							-
	<del>Totals</del>						

## B-1(b) Number of Loans By Income Distribution of Census Tract Without Using A Finder

					Not	Total Loans
	Low	Moderate	Middle	<del>Upper</del>	Known	Made
<b>Totals</b>						

#### B-2(a) Number Of Loans Made To Borrowers With Bank Account(s) Using A Finder

					Number of	Number of
					Borrowers	Borrowers
					With a Bank	With a Bank
			Number	Number of	Account and	Account and
		Number	Without	Borrowers Who	Also Use	Also Use
		With Bank	Bank	Obtained More	Check-Cashing	Payday Loan
	Finder	Account(s)	Account(s)	Than One Loan	Services	Services
1.						
2.						
<del>3.</del>						
4.						
<del>5.</del>						
<del>6.</del>						
7.						
	<del>Totals</del>					

#### B-2(b) Number Of Loans Made To Borrowers With Bank Account(s) Without Using A Finder

				Number of	
				Borrowers	Number of
				With a Bank	Borrowers
			Number of	Account and	With a Bank
		Number	Borrowers	Also Use	Account and
	Number	Without	Who Obtained	Check-	Also Use
	With Bank	Bank	More Than	Cashing	<del>Payday Loan</del>
	Account(s)	Account(s)	One Loan	Services	Services
<b>Totals</b>					

#### **SCHEDULE C**

## SCHEDULE OF LATE FEES CHARGED DURING THE YEAR BY SIZE FOR CALENDAR YEAR 20XX

## C-1(a) Number Of Loans Made Using A Finder In Which Late Fee(s) Were Charged

		<b>Principal</b>	<b>Principal</b>	<b>Principal</b>	
		Balance	Balance	Balance	Total Loans
	Finder	<del>\$ 250 - 499</del>	<del>\$ 500 - 1,499</del>	\$1, <del>500 - 2,499</del>	Made
1.					
<del>2.</del>					
<del>3.</del>					
4.					
<del>5.</del>					
<del>6.</del>					
<del>7.</del>					
	<b>Totals</b>				

## C-1(b) Number Of Loans Made Without Using A Finder In Which Late Fee(s) Were Charged

	<b>Principal</b>	<b>Principal</b>	Principal	
	Balance	Balance	Balance	Total Loans
	<del>\$ 250 - 499</del>	<del>\$ 500 - 1,499</del>	\$ <del>1,500 - 2,499</del>	Made
Totals				
C-2(a) Number O	of Late Fees Charge	<del>d On Loans Made U</del>	sing A Finder	
	<b>Principal</b>	<b>Principal</b>	Principal Principal	
	Balance	Balance	Balance	Total Loans
Finder	<del>\$ 250 - 499</del>	<del>\$ 500 - 1,499</del>	\$ <del>1,500 2,499</del>	Made
<del>1.</del>				
<del>2.</del>				_
<del>3.</del>				
4.				
<del>5.</del>				
<del>6.</del>				
<del>7.</del>				
Totals				

## C-2(b) Number Of Late Fees Charged On Loans Made Without Using A Finder

	<b>Principal</b>	<b>Principal</b>	<b>Principal</b>	
	Balance	Balance	Balance	Total Loans
	<del>\$ 250 - 499</del>	<del>\$ 500 - 1,499</del>	\$1,500 <b>-</b> 2,499	Made
Totals				

## C-3(a) Dollar Amount of Late Fees Collected On Loans Made Using A Finder

			Principal	Principal			
			Balance	Balance	Principal Balance		Total Late Fees in
:	Finder		<del>\$ 250 - 499</del>	\$ 500 - 1,499	\$1,500 2,499		<del>Dollars</del>
1.		\$	•			\$	
<del>2.</del> –			•				
<del>3.</del> –							
4.							
<del>5.</del> –		•				· •	
<del>6.</del> –		-					
<del>7.</del> –		•				· •	
_		•				· •	
	Totals	\$				\$	

## C-3(b) Dollar Amount of Late Fees Collected On Loans Made Without Using A Finder

	<b>Principal</b>	Principal Principal	<b>Principal</b>	
	Balance	Balance	Balance	Total Late Fees in
	<del>\$ 250 - 499</del>	\$ <del>500 - 1,499</del>	\$1,500 - 2,499	<del>Dollars</del>
_		<del></del>		
Totals \$			,	\$

## C-4(a) Average Number of Late Fees Charged Per Loan Made Using A Finder

	<b>Principal</b>	<b>Principal</b>	Principal	
	Balance	Balance	Balance	
<del>Finder</del>	<del>\$ 250 - 499</del>	<del>\$ 500 - 1,499</del>	\$1, <del>500 - 2,499</del>	Overall Average
<del>1.</del>				
2.				
<del>3.</del>				
4.				
<del>5.</del>				
<del>6.</del>				
<del>7.</del>	· -			·
Totals				

## C-4(b) Average Number of Late Fees Charged Per Loan Made Without Using A Finder

	<b>Principal</b>	<b>Principal</b>	<b>Principal</b>	
	Balance	Balance	Balance	
	<del>\$ 250 - 499</del>	<del>\$ 500 - 1,499</del>	\$1,500 - 2,499	Overall Average
<del>Totals</del>				

## C-5(a) Percentage Of Loans Made With Late Fees Using A Finder

	<b>Principal</b>		Principal		<b>Principal</b>			
	Balance		Balance		Balance			
Finder	\$ <del>250 - 499</del>		<del>\$ 500 – 1,499</del>		<del>\$1,500 - 2,499</del>		Overall Percentage	<del>)</del>
1.		_ <del>%</del>		<del>-</del> <del>%</del>		<del>%</del>	9	<del>%</del>
<del>2.</del>		_						
<del>3.</del>		_						
4.		_						
<del>5.</del>		_						
<del>6.</del>		_				= -		
7.		_						
		_	-					
<del>Totals</del>								
		_		= =				_

## C-5(b) Percentage Of Loans Made With Late Fees Without Using A Finder

	Principal Principal		Principal Principal		Principal Principal			
	Balance		Balance		Balance		Overall	
	<del>\$ 250 - 499</del>		\$ <del>500 - 1,499</del>		\$1,500 - 2,499		Percentage	
						_		
<del>Totals</del>		<del>%</del>		<del>%</del>		<del>%</del>		<del>%</del>

#### **SCHEDULE D**

#### SCHEDULE OF LOANS MADE BY LOAN PURPOSE

#### FOR CALENDAR YEAR 200XX

#### D-1(a) Number Of Loans Made By Loan Purpose Using A Finder

Finder 1.	Medical	Other	Emergency	Vehicle Repair	Vehicle Purchase	To Pay Bills	To Consolidate Debt	To Build   or Repair Credit	or Services Other Than a Vehicle	Other
<del>2.</del>										
<del>3.</del>										
4.									<del></del>	
<del>5.</del>										
<del>6.</del>										

7.											
TOTALS											
					-			_			
D-1(b) Number	<del>r Of L</del> o	oans I	<del>Made l</del>	<del>By Loan</del>	<del>Purpose V</del>	<del>Vithout '</del>	<del>Using A Fir</del>	<del>ider</del>			
	<del>Medical</del>	Other	Emergency	Vehicle Repair	Vehicle Purchase	To Pay Bills	To Consolidate Debt	To Build	or Repair Credit	or Services Other	Other

#### **SCHEDULE E**

#### **SCHEDULE OF LOANS BY RATE CHARGES**

#### FOR CALENDAR YEAR 20XX

## E-1(a) Number of Loans Made Between \$250 - \$499 Using a Finder

		Number of Loans Made Per Annual Percentage Rate (APR)										
Finder	<del>Up to</del>	15.00%	20.00%	25.00%	30.00%	35.00%	40.00%	50.00% or	Total Loans			
	14.99%	<del>19.99%</del>	<del>24.99%</del>	<del>29.99%</del>	<del>34.99%</del>	<del>39.99%</del>	4 <del>9.99</del> %	more	Made			
1.				<u> </u>	<u> </u>	I						
<del>2.</del>								_	_			
<del>3.</del>						_		_				
4.			-									
<del>5.</del>												
<del>6.</del>						_						
7.												
<del>8.</del>				· ·	· -			_	_			

9.			 			
<del>10.</del>			 	 	 	
<del>11.</del>			 	 	 	
12.			 	 	 	
<del>13.</del>			 	 	 	
14.	·	·	 	 	 	
<del>15.</del>			 	 		
<del>Totals</del>						

## E-1(b) Number of Loans Made Between \$250 - \$499 Without Using a Finder

Number of Loans Made Per Annual Percentage Rate (APR)											
<del>Up to</del>	15.00%	20.00%	25.00%	30.00%	35.00%	40.00%	50.00% or	Total Loans			
<del>14.99%</del>	14.99% 19.99% 24.99% 29.99% 34.99% 39.99% 49.99% more Made										

<b>Totals</b>					

## E-2(a) Number of Loans Made Between \$500 - \$1,499 Using a Finder

		Number of Loans Made Per Annual Percentage Rate (APR)										
Finder	<del>Up to</del>	15.00%	20.00%	25.00%	30.00%	35.00%	40.00%	50.00% or	Total Loans			
	<del>14.99%</del>	<del>19.99%</del>	<del>24.99%</del>	<del>29.99%</del>	<del>34.99%</del>	<del>39.99%</del>	4 <del>9.99%</del>	more	Made			
1.								1				
<del>2.</del>												
3.								_	_			
4.								_	_			
<del>5.</del>	·			-		-	· -	_				
<del>6.</del>						-						
7.									_			
<del>8.</del>								_	_			
9.								_	_			
10.								_	_			

<del>11.</del>		 	 	·	 	
<del>12.</del>		 	 		 	
<del>13.</del>		 	 		 	
<del>14.</del>		 	 		 	
<del>15.</del>		 	 		 	
Tot	t <del>als</del>					

## E-2(b) Number of Loans Made Between \$500 - \$1,499 Without Using a Finder

		Number o	f Loans Made	Per Annual	Percentage Ra	nte (APR)		
<del>Up to</del>	<del>15.00%</del> —	20.00%	25.00%	30.00%	35.00%	40.00%	50.00% or	Total Loans
<del>14.99%</del>	<del>19.99%</del>	<del>24.99%</del>	<del>29.99%</del>	<del>34.99%</del>	<del>39.99%</del>	<del>49.99%</del>	more	Made
								<u>l</u>

## E-3(a) Number of Loans Made Between \$1,500 - \$2,499 Using a Finder

			Number o	f Loans Made	Per Annual	Percentage Ra	ate (APR)		
Finder	<del>Up to</del>	15.00%	20.00%	25.00%	30.00%	35.00%	40.00%	50.00% or	Total Loans
	14.99%	<del>19.99%</del>	<del>24.99%</del>	<del>29.99%</del>	<del>34.99%</del>	<del>39.99%</del>	4 <del>9.99%</del>	more	Made
1.				l		l		1	
2.	-			-		-	-	_	
3.		· ·						_	_
4.								_	_
<del>5.</del>								_	_
<del>6.</del>								_	_
<del>7.</del>								_	_
8.									
9.								_	_
<del>10.</del>								_	_
11.									_
<del>12.</del>		·						_	
-				<u> </u>		<u> </u>	-	_	_

<del>13.</del>		 	 	 	 
<del>14.</del>	_	 	 	 	 
<del></del>		 	 	 	
Totals	s	 	 		

## E-3(b) Number of Loans Made Between \$1,500 - \$2,499 Without Using a Finder

		Number o	f Loans Made	Per Annual l	Percentage Ra	nte (APR)		
<del>Up to</del>	15.00%	20.00%	25.00%	30.00%	35.00%	40.00%	50.00% or	Total Loans
<del>14.99%</del>	19.99%	<del>24.99%</del>	<del>29.99%</del>	<del>34.99%</del>	<del>39.99%</del>	4 <del>9.99%</del>	more	Made

<b>Totals</b>		

#### **SCHEDULE F**

#### **SCHEDULE OF LOAN PERFORMANCE**

#### AS OF YEAR END 20XX

## F-1(a) Number of Loans (using a Finder) With Past Due Payments and Percentage of Loans with Past Due Payments

	NUMBER OF	NU.	MBER OF LO	OANS PAST	OUE	PERCE	ENTAGE OF	LOANS PAS	T DUE
	LOANS OUTSTANDING	Current	1 Payment Past Due	2 Payments Past Due	3 or more  Payments	Current Loan	1 Payment Past Due	2 Payments Past Due	3 or more Payments
Finder		Louir	T ust Due	Tust Duc	Past Due	Louir	r ust Duc	Tust Duc	Past Due
1.									
<del>2.</del>									
<del>3.</del>									
4.									
<del>5.</del>									
<del>6.</del>			-					-	
7.									
<del>8.</del>									
9.			-	-		-	-	-	

<del>10.</del>		 	 	 	 	
<del>11.</del>		 	 		 	
<del>12.</del>		 	 	 	 	
<del>13.</del>		 	 	 		
<del>14.</del>		 	 	 	 	
<del>15.</del>		 	 	 	 	
	Totals					

## F-1(b) Number of Loans (not using a Finder) with Past Due Payments and Percentage of Loans with Past Due Payments

NUMBER OF		JMBER OF LO					<del>LOANS PAST</del>	
<del>LOANS</del>	Current	1 Payment	2 Payments	3 or more	Current	1 Payment	2 Payments	3 or more
OUTSTANDING	<del>Loan</del>	Past Due	Past Due	Payments Payments	<del>Loan</del>	Past Due	Past Due	Payments Payments
				Past Due				Past Due

<del>Totals</del>			

#### **SCHEDULE G**

## SCHEDULE OF LOANS MADE BY LANGUAGE AND CREDIT EDUCATION PROGRAM OR SEMINAR OFFERED FOR THE CALANDER YEAR 20XX

G-1(a) Number of Loans Made Using a Finder (For columns A and B see instructions.)

#### LANGUAGE IN WHICH THE LOAN WAS NEGOTIATED ORALLY OR IN WRITING

	<del>lish</del>			<del>iish</del>			Chinese			<del>golt</del>			Vietnamese			<del>48</del>		
Finder	English	A	₿	Spanish	A	₿	Chi:	A	B	Tagalog	A	₽	<u>Viet</u>	A	₽	Korean	A	₿
1.																		
<del>2.</del> —																		
<del>3.</del>																		
4.																		
<del>5.</del>																		
<del>6.</del>																		

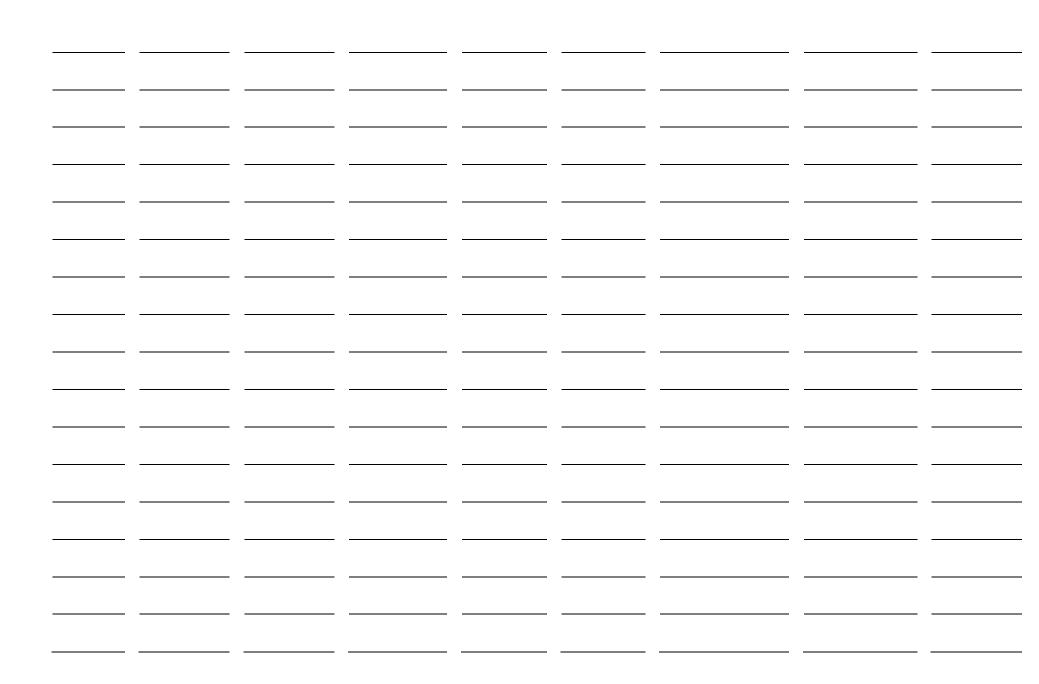
<del>7.</del>																•		
<del>8.</del>												<del>-</del>					_	
<del>9.</del> —								_										
<del>10.</del> —								_			_							
								_			_							
<del>Totals</del>																		
												-			-		_	
0.40.55																		
<del>G-1(b) N</del>	<del>umber of</del>	Loans	<del>Mad</del>	e Withou	ut Usiną	<del>g a Fin</del>	<del>der (For</del>	<del>colum</del>	ns A aı	nd B see	instruc	<del>ctions.)</del>						
G-1(b) N	<del>umber of</del>	<del>Loans</del>	<del>s Mad</del>	e Withou	ut Usinş	<del>g a Fin</del>	<del>der (For</del>	<del>-colum</del>	ns A a	nd B see	instruc		<b>9</b>					
G-1(b) N													namese			<del>uu</del>		
G-1(b) N	English		B		ut Using			colum A		Tagalog			Vietnamese	<u>A</u>	<u>₿</u>	Korean	<u>A</u>	₽
													Vietnamese	<u>A</u>	<b>B</b>	Korean	<u>A</u>	<del>B</del>
G-1(b) No													Vietnamese	<u>A</u>	<b>B</b>	Korean	<u>A</u>	<b>B</b>

#### SCHEDULE H

#### **SCHEDULE OF FINDERS**

#### FOR CALENDAR YEAR 20XX

FINDER	CONTACT	<b>VOLUME</b>	TYPE OF	AMOUNT	PROVIDE	OWNERSHIP	NUMBER OF	BUSINESS
	PERSON	OF	BUSINESS	<del>OF FEES</del>	TYPE OF	OR OTHER	BUSINESS	ADDRESS
		BUSINESS	<del>OPERATED</del>	PAID TO	LICENSE	FINANCIAL	<b>LOCATIONS</b>	(Street,
		IN LOAN	BY	FINDER	&	RELATIONSHIP	AT WHICH	City, State,
		<del>\$\$</del>	FINDER		LICENSE	WITH	<del>ACBO</del>	& Zip
			(ex., grocery		NUMBER	LICENSEE	ACTIVITIES	<del>Code)</del>
			store, check		HELD BY	(YES OR NO)	WERE	
			<del>casher)</del>		FINDER		CONDUCTED	
					<del>(ex.,</del>			
					check			
					<del>casher,</del>			
					<del>pawn</del>			
					<del>broker,</del>			
					etc.)			



 	·	 	
 	·	 	

#### **SCHEDULE 1**

#### RECOMMENDATIONS FOR IMPROVING THE PILOT PROGRAM

Please provide any comments or	information to help im	<del>prove the program.</del>	
	<b>VERIFI</b>	CATION	
e of)			
)			
nty of)			

similar proprietary interest of (Insert no		tie sole proprietor, or have a position of
and I have read and signed the report and I statistical information provided in this ann		·
Complete Section (A) OR Section (B) as a	ı <del>ppropriate.</del>	
(A) IF LOCATED IN CALIFORNIA UNDER PENALTY OF PERJURY, NECESSARY.		
Date at .		.,
(Month/Day) (Year)  Leertify (or declare) under the penalty of p	( <del>City)</del> perjury that the foregoing is true	(State)  and correct.
(Signature of Declarant)	Phone Number: ( )	
(Name and Title, type or print)	Fax Number: ( )	
E-mail Address:	Ξ	

(B) IF LOCATED OUTSIDE OF CALIFORNIA IN A STATE WHICH DOES NOT PREMIT A DECLARATION UNDER PENALTY OF PERJURY, COMPLETE THIS SECTION. NOTARIZATION IS REQUIRED.

at	
(City) Name and Title (Please type or pri	nt)
(State) Subscribed and sworn to before me	<del>) on</del>
Month/Date)	<del>(Year)</del>
(Seal)  Notary Public in and for said Coun	ty and State
Phone Number: ( ) Fax Number: ( )	
E mail Address:	
CFL 1585 (11/10)  Note: Authority cited: Sections 22150 and 22159, Financial (	Code. Refere

Sections 22159, 22349.2, 22357(c) and 22715, Financial Code.

- 8. Section 1586 is repealed to read:
- § 1586. Additional Information Required to Complete the Annual Report.
- (a) A licensee shall obtain and keep for every loan the following additional information, for purposes of reporting information in the annual report:

- (1) Credit scores from at least one major credit bureau for each borrower who obtained more than one program loan (Section 22361(d)(5) of the Financial Code),
- (2) Income distribution for each borrower, including the number of borrowers who obtained at least one program loan and who resided in a low-to-moderate-income census tract at the time of their loan application (Section 22361(d)(6) of the Financial Code), defined as a distressed/underserved tract under the federal Community Reinvestment Act (12 U.S.C. 2901) and based on census tract data published by the Federal Financial Institutions Examination Council.
- (3) Borrowers' primary purpose in obtaining the loan, based on the borrower response at the time of the loan application, as follows (Section 22361(d)(7) of the Financial Code):
  - (A) Medical.
  - (B) Other emergency.
  - (C) Vehicle repair.
  - (D) Vehicle purchase.
  - (E) To pay bills.
  - (F) To consolidate debt.
  - (G) To build or repair credit history.
  - (H) To finance a purchase of goods or services other than a vehicle.
  - (I) Other.
- (4) Whether the borrower has a bank account and if the borrower has a bank account, whether the borrower uses check-cashing services (Section 22361(d)(8) of the Financial Code),
- (5) Language in which the loan was negotiated orally or in writing, and whether the credit education program or seminar offered by the licensee was offered in that language, and

(6) If known, whether the borrower attended a credit education program or seminar offered by the licensee.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22349.2, 22352, 22357 and 22361, Financial Code.

- 9. Section 1587 is repealed to read:
- § 1587. Approval by the California Corporations Commissioner.
- (a) A licensee shall either offer a credit education program or seminar to the borrower, or invite the borrower to a credit education program or seminar offered by an independent third party.
- (b) The content of the credit education program or seminar shall provide information to help borrowers understand, build and manage consumer credit, including but not limited to, information on how installment loans work, interest charges, credit scores and the effect of credit scores on future financial decisions, costs of credit, effect of late or missed payments on credit scores, loan payment, understanding the credit reporting system and best practices for establishing and building good credit.
- (c) Before offering any credit education program or seminar to a borrower, the licensee shall submit the following information in writing to the California Corporations Commissioner for his or her review and approval of the program or seminar:
- (1) The name, address, telephone number and email address of the credit education program or seminar,
  - (2) Name, title and contact information of a contact person,
  - (3) Program's accreditation, if any,
  - (4) Format of the program (classroom, one-on-one, online, etc.),
  - (5) Address locations where the program or seminar will be held in California,

- (6) Name, certifications, and resume of instructors,
- (7) Licensee's relationship (business or personal) with any person employed or affiliated with the program or seminar,
- (8) Language(s) in which the program or seminar is offered and whether the program or seminar is made available to every borrower in the language in which the loan contract is negotiated,
- (9) Copy of program content and program curriculum and all materials used or distributed to the borrower in the program or seminar, in all offered languages, and
- (10) Any additional information or materials provided to the borrower after the credit education program or seminar is offered or has been provided.
- (d) Within 30 calendar days from the receipt of the information in subdivision (c) of this section, the California Corporations Commissioner shall inform the licensee in writing whether the credit education program is approved or disapproved for use.
- (e) A licensee shall not offer to a borrower any credit education program or seminar that has not been previously reviewed and approved by the California Corporations Commissioner for use.
- (f) A licensee shall maintain a file with the name and contact information on all credit education programs or seminars being offered to borrowers, and a copy of the program eurriculum and all materials used or distributed in each program or seminar, in all offered languages, for purposes of compliance.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22352, Financial Code.

- 10. Section 1588 is repealed to read:
- § 1588. Licensee's Evidence of Compliance with Education Offer.

(a) A licensee shall offer in writing and at no cost to the borrower a credit education program or seminar, and provide the borrower with a list of one or more available credit education programs or seminars. The written offer shall include the name of the program or seminar, location of the program or seminar offered, and language in which the program or seminar was offered to the borrower. The licensee shall have the borrower initial and date the written offer, and the licensee shall retain a copy of the written offer with the borrower's initials and date acknowledging receipt in the file.

(b) A licensee shall include a copy of the written offer of a credit education program or seminar with any late notice provided to a borrower.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22352, Financial Code.

- 11. Section 1589 is repealed to read:
- § 1589. Licensee's Evidence of Compliance with Credit Reporting and Underwriting

  Standards.
- (a) A licensee shall retain for every loan a copy of the following documents for compliance with credit reporting and loan underwriting standards:
- (1) Evidence that the payment performance of each borrower, on every loan made to that borrower, is being reported to one or more of the national credit reporting agencies in the United States under Section 22352(g)(2) of the Financial Code.
- (2) All evidence of loan underwriting under Section 22352(g)(3) of the Financial Code, including a copy of any information obtained through electronic means and relied upon in underwriting the loan.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22352, Financial Code.

- 12. Section 1590 is repealed to read:
- § 1590. Licensee's Duty to Verify Status of Finder Prior to Compensation.
- (a) Before paying any finder, a licensee shall verify that the finder has not been barred from providing services at that location by the California Corporations Commissioner.
  - (b) The status of a finder is available at the Department's website at www.corp.ca.gov.
- (c) A licensee shall be on notice that the licensee's finder has been barred upon issuance of an order by the California Corporations Commissioner barring that finder from the specified location(s).

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22356(b)(4), Financial Code.

- 13. Section 1591 is repealed to read:
- § 1591. Notice to Applicant Concerning Loan Interest and Right to Rescind.
- (a) A licensee shall at the time of application provide the applicant with written notice under Section 22352(a)(3)(A) and (B) of the Financial Code, containing the following:
- (1) the annual percentage rate, the periodic payment amount and the total finance charge, calculated as required by the Federal Reserve Board Regulation Z, as to a loan of an amount and term substantially similar to the loan applied for by the applicant, and
- (2) that the applicant shall have the right to rescind the loan by notifying the licensee of the applicant's intent to rescind the loan and returning the principal advanced by the licensee, by the end of the business day following the date of the consummation of the loan.
- (b) The licensee shall have the applicant initial and date the notice to acknowledge receipt, and the licensee shall retain in the file a copy of the notice with the applicant's initials and date acknowledging receipt.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22352, Financial Code.

- 14. Section 1592 is repealed to read:
- § 1592. Disclosure Notice to Applicant and to Borrower.
- (a) At the time a finder receives or processes an application, the finder shall have the applicant initial and date as of that day the disclosure notice required under Section 22355(a) of the Financial Code, acknowledging receipt. The finder shall provide a copy of the disclosure notice to the applicant and retain in the file the original disclosure notice with the applicant's initials and date acknowledging receipt.
- (b) The licensee shall either have the borrower re-initial and re-date a copy of the disclosure notice in subdivision (a) of this section acknowledging the borrower's receipt of the disclosure notice from the licensee on the day the loan is consummated, or use other such procedures established by the licensee to document that the licensee mailed a copy of the disclosure notice to the borrower within two weeks of the date of the loan consummation.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22355, Financial Code.

- 15. Section 1593 is repealed to read:
- § 1593. Books and Records of Finders: Standard for Keeping and Retention Period.

A licensee shall maintain all books, records, accounts and documents for at least two years after performing services, at the place(s) of business provided in the finder's registration form, including but not limited to, records demonstrating that the activities and services performed by the finder are in compliance with Section 22354 of the Financial Code, written disclosures used to provide notice to a borrower in compliance with subdivision (a)(3) of Section

22352 and Section 22355 of the Financial Code, written agreement between the licensee and finder under subdivision (a) of Section 22356 and Section 22358 of the Financial Code, and records of compensation paid to a finder in compliance with subdivision(b) of Section 22356 of the Financial Code.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22352, 22354, 22355, 22356, and 22358, Financial Code.

16. Section 1594 is repealed to read:

§1594. Services of Finders.

A finder receives or processes an application under Section 22355(a) of the Financial Code when the finder performs one or more of the services for a licensee under Section 22354(a) of the Financial Code.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22354(a), and 22355(a), Financial Code.

17. Section 1595 is repealed to read:

§1595. Counseling or Advice: Prohibited by Finder.

- (a) A finder shall not provide counseling or advice to a borrower or prospective borrower under Section 22354(a)(2) and (b)(1) of the Financial Code.
- (b) Counseling or advice means providing written or oral information to a borrower or prospective borrower that is specific to a loan or to the borrower's or prospective borrower's circumstances.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22354(a)(2) and 22354(b)(1), Financial Code.

18. Section 1596 is repealed to read:

§1596. List of Borrowers: Survey.

For purposes of conducting a survey of borrowers under subdivision (e) of Section 22361 of the Financial Code, a licensee shall upon request make available to the California Corporations Commissioner a list of all borrowers who participated in the program, regardless of whether a loan was consummated. The information shall include the name and contact information of the borrower, date of the transaction, loan information, location of business, and other such information as deemed necessary by the California Corporations Commissioner.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22361, Financial Code.

19. Section 1600 is adopted to read:

Article 14. Pilot Program for Increased Access to Responsible Small Dollar Loans.

Subarticle 1. General Provisions.

§ 1600. Notice of Changes to Finders: Reporting New or Change in Business Location of Finders.

(a) A licensee shall report any change to the information contained in the finder registration form to the Commissioner within fifteen (15) days of the change. The notice shall be in writing and signed by the licensee.

(b) Any change in the business location of a finder registered with the Department, including a new location, shall include in the notice the physical address of the new or changed business location, the physical address of the previous business location, the effective date of the change, and the name and contact information, including telephone number, of an employee or employees of the finder who is or are responsible for the activities of the finder at that new or changed business location.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22374 and 22375, Financial Code.

- 20. Section 1601 is adopted to read:
- § 1601. Branch Manager.
- (a) No licensee shall permit a branch manager to be responsible for more than one branch location without the approval of the Commissioner as provided in Financial Code Section 22378.
- (b) A licensee shall file with the Commissioner a request to appoint one or more branch managers with responsibility for multiple branch locations. The request shall include the name of the branch manager and the branch address locations, and the information in Financial Code Section 22378 to allow the Commissioner to make a finding on the request.
- (c) Within 15 calendar days from the receipt of a request, the Commissioner shall make a finding and inform the licensee in writing that the request is approved and if disapproved, the reason(s) for disapproval.
- (d) The Commissioner may authorize a licensee participating in the pilot program to appoint the same branch manager to manage branch locations at which pilot program loans and non-pilot program loans are offered, subject to the Commissioner's review and approval, and upon a finding by the Commissioner that the terms of the non-pilot program loans, the nature of their underwriting, the disclosures provided to borrowers who obtain these non-pilot loans, and any other information the Commissioner deems necessary, does not require a unique branch manager to ensure consumer protection.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22378, Financial Code.

21. Section 1602 is adopted to read:

Subarticle 2. Application and Registration.

§ 1602. Application for the Pilot Program for Increased Access to Responsible Small Dollar Loans: Form.

- (a) Except as provided in subsection (b), finance lenders licensed under the California

  Finance Lenders Law may apply to participate in the Pilot Program for Increased Access to

  Responsible Small Dollar Loans. The application for the Increased Access to Responsible Small

  Dollar Loans program pursuant to Section 22366 of the Financial Code shall be filed upon the form set forth in subsection (e).
- (b) Licensees approved to participate in the former Pilot Program for Affordable Credit-Building Opportunities are transferred to and approved to participate in the Increased Access to Responsible Small Dollar Loans program, without filing the application in subsection (e).
- (c) Within 30 calendar days from the receipt of the application, the Commissioner shall inform the licensee in writing, that the application is complete and the licensee is approved to participate in the program or disapproved, and if disapproved, the reason(s) for disapproval; or that the application is deficient and specify what information is required to complete the application. This subsection shall not apply to an applicant not licensed under the California Finance Lenders Law.
- (d) Any person not licensed under the California Finance Lenders Law may apply concurrently for a license and to participate in the Increased Access to Responsible Small Dollar Loans program by completing a combined application form, which consists of the Application for a License Under the California Finance Lenders Law under Section 1422 of these rules and the Application for the Pilot Program for Increased Access to Responsible Small Dollar Loans Under the California Finance Lenders Law in subsection (e). The Commissioner shall concurrently review the combined application and within 45 calendar days, inform the applicant in writing that the application is complete and accepted for filing, or that the application is deficient and specify

what information is required to complete the application. Within 60 calendar days from the filing of a complete combined application, the Commissioner shall reach a decision on the license and participation in the pilot program.

(e) An application to make loans under the Increased Access to Responsible Small Dollar

Loans program shall be submitted to the Commissioner on the following form:

### STATE OF CALIFORNIA

### DEPARTMENT OF BUSINESS OVERSIGHT

# INFORMATION ON THE APPLICATION FOR THE PILOT PROGRAM FOR INCREASED ACCESS TO RESPONSIBLE SMALL DOLLAR LOANS

### UNDER THE CALIFORNIA FINANCE LENDERS LAW

The following is provided as general information for finance lenders licensed, or seeking licensure under the California Finance Lenders Law (CFLL), that wish to participate in the Pilot Program for Increased Access to Responsible Small Dollar Loans in accordance with Financial Code Section 22366.

### **GENERAL INFORMATION**

Senate Bill 318 (Chap. 467, Stats. 2013) was signed into law on October 1, 2013, and is operative January 1, 2014. The bill created the Pilot Program for Increased Access to Responsible Small

Dollar Loans to increase the availability of responsible small dollar installment loans of at least \$300 but less than \$2,500.

Finance lenders who are licensed under the CFLL and approved by the Commissioner of

Business Oversight (Commissioner) to participate in the program may charge specified

alternative interest rates and charges, including an administrative fee and delinquency fees, on

loans of at least \$300 but less than \$2,500, subject to certain requirements. Licensees

participating in the program are also permitted to use the services of a "finder" as defined in

Section 22371 of the Financial Code.

### LICENSEES UNDER THE FORMER PILOT PROGRAM FOR AFFORDABLE CREDIT-BUILDING OPPORTUNITIES

Effective January 1, 2014, Senate Bill 318 abolished the former Pilot Program for Affordable

Credit-Building Opportunities (Senate Bill 1146 – Chap. 640, Stats. 2010). Licensees approved
to participate under the former pilot program are transferred to and approved to participate in the
Pilot Program for Increased Access to Responsible Small Dollar Loans without filing the
application.

### <u>APPLICATION TO PARTICIPATE IN THE PROGRAM</u>

• An application form to participate in the program may be obtained from the following offices of the Department of Business Oversight and from the Web site at www.dbo.ca.gov. The office locations are:

320 W. 4<sup>th</sup> Street, Suite 750 Los Angeles, CA 90013

One Sansome Street, Suite 600 San Francisco, CA 94104

1515 K Street, Suite 200 Sacramento, CA 95814

1350 Front Street, Room 2034 San Diego, CA 92101

- Questions regarding completing and filing an application should be directed to 1-866-275 2677.
- Completed applications must be filed with the Los Angeles Office. The application must
   be accompanied by NON REFUNDABLE fees as follows.

NUMBER OF LICENSED	APPLICATION FEE
FINANCE LENDER LOCATIONS	
1 to 10	\$250
11 to 50	\$450
51 to 100	\$650
<u>Over 100</u>	\$850

• Within 30 calendar days from the receipt of the application, the Commissioner shall inform the licensee in writing, that the application is complete and the licensee is approved to participate in the program or disapproved, and if disapproved, the reason(s) for disapproval; or that the application is deficient and specify what information is required to complete the application.

Any person seeking to participate in the Pilot Program for Increased Access to Responsible Small Dollar Loans and not already licensed under the California Finance Lenders Law must complete a combined application, which consists of the Application for a License Under the California Finance Lenders Law under Section 1422 of these rules and the Application for the Pilot Program for Increased Access to Responsible Small Dollar Loans Under the California Finance Lenders Law. To be eligible to apply in this manner, there must be no outstanding enforcement or other disciplinary actions taken against the person by any of California's financial regulators or by a financial regulator of another state. The fees required for both applications shall be paid to the Department of Business Oversight at the time the combined application is filed with the Commissioner. The Commissioner shall concurrently review the combined application and within 45 calendar days from receipt of the combined application, inform the applicant in writing that the application is complete and accepted for filing, or that the application is deficient and specify what information is required to complete the application. Within 60 calendar days from the filing of a complete application, the Commissioner shall reach a decision on the license and participation in the pilot program.

## APPLICATION FOR THE PILOT PROGRAM FOR INCREASED ACCESS TO RESPONSIBLE SMALL DOLLAR LOANS UNDER THE CALIFORNIA FINANCE LENDERS LAW

1. Name of Licensee (or Applicant):

Fictitious Business Name:

2. Mailing Address:	_
3. Contact Person/Title:	
4. Telephone Number: Email Address:	
5. CFLL License Number, if licensed under the CFLL:	
Primary Mailing (988) Number, if applicable:	
6. Are you in good standing with the Commissioner?	
Yes 🗌	
No , please attach an explanation, marked as Exhibit 1, and any documentation.	
7. Do you have any outstanding enforcement actions or deficiencies with any government agency at the time	of
this application?	
Yes , please attach an explanation, marked as Exhibit 2, and documentation of the enforcement actions or	
deficiencies.	

<u>No                                     </u>
8. If you are not licensed under the CFLL, do you have any outstanding enforcement or other disciplinary actions taken against you by any of California's financial regulators or by a financial regulator of another state?
Yes , applicant is not eligible to apply concurrently for a license under the CFLL and to participate in the pilot program. Applicant must first apply for a CFLL license under Section 1422 of the rules.
No , the Application for a License Under the California Finance Lenders Law is attached.
9. Has your credit education program or seminar been approved by the Commissioner as required under Section 22370, subdivision (f)(1), of the Financial Code?
Yes , approved by the Commissioner on [ ] (month/day/year)
No , attached is the credit education program or seminar, marked as Exhibit 3, for the Commissioner's review and approval.
No \( \subseteq \), the credit education program or seminar will be submitted to the Commissioner for review and approval at a later time. Licensee shall not offer any credit education program or seminar that has not been previously reviewed and approved by the Commissioner for use, and licensee shall not disburse loan proceeds to a borrower prior to offering an approved credit education program or seminar to the borrower.

federal Fair Credit Reporting Act (15 U.S.C. Se	ec. 1681a(p))	<u>?</u>	
Yes , the following information is provid	led:		
Name of Consumer Reporting Agency		Date Accepted	
No , licensee or applicant has not at this	time been ac	cepted as a data furnisher. Info	rmation is attached,
marked as Exhibit 4, for the Commissioner			_
furnisher, once it achieves a lending volum agency, and 2) lending volume will be achi	-	• • • •	
<u>lending.</u>			
11. Will you report to a consumer reporting ag	gency the pay	ment performance of each borro	ower on all loans
made under this program as required under Sec	ction 22370, s	subdivision(f)(2), of the Financi	al Code?
Yes , licensee or applicant agrees to report a	all borrower p	ayment performance from incep	otion of lending under
the program as soon as practicable after accepta	ance into the	program, but no later than six n	nonths after
acceptance into the program, and agrees to noti	ify each borro	ower, as soon as practicable follower.	owing acceptance as

10. Are you a data furnisher with a consumer reporting agency that meets the definition in Section 603(p) of the

a data furnisher, the name of the consumer reporting agency or agencies to which the borrower's payment history
will be reported.
No 🗌
12. Do you plan to use the services of a finder as defined under Section 22371, subdivision (b), of the Financial Code?
Yes , please attach a list of the name of the finder(s), marked as Exhibit 5, and a completed Notification to Commissioner of Business Oversight of Finder Registration for each finder, marked as Exhibit 6.
No □
13. Attach a list of branch managers by branch location, marked as Exhibit 7.
Is any branch manager responsible for more than one branch location?
Yes , the request to the Commissioner for approval to appoint the branch manager(s) with responsibility for the identified multiple branch locations and the information required under Financial Code Section 22378 concerning the centralized nature of underwriting and other key business activities performed by the licensee, is attached for the Commissioner's review, marked as Exhibit 8.
No 🗌

The licensee has duly caused this application to be signed on its behalf by the undersigned, thereunto duly authorized.

The undersigned, on behalf of the licensee, acknowledges that this application and all exhibits thereto are subject to public inspection pursuant to Section 250.9.1, Chapter 3, Title 10, California Code of Regulations. A request for confidentiality of certain documents may be requested pursuant to Section 250.10. If a request for confidential treatment is granted (or denied), the person making such request will be notified in writing.

I declare under penalty of perjury that I have read the foregoing application, including Exhibits attached thereto, or filed therewith, and know the contents thereof, and that the statements therein are true and correct. I further declare, on behalf of the licensee, that I have read and understand the Financial Code and regulations pertaining to the California Finance Lenders Law and the Pilot Program for Increased Access to Responsible Small Dollar Loans under the California Finance Lenders Law.

	(Licensee)
Executed at	
(City, County, and State)	(Signature of Declarant)
Date	
	(Typed Name of Declarant)
	(Title)

### CFL 1602 (1/14)

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22366, 22370, 22375 and 22378, Financial Code.

- 22. Section 1603 is adopted to read:
- § 1603. Finder Registration: Form.
- (a) A licensee shall notify the Commissioner within 15 days of entering into a contract with a finder on the form set forth in subsection (c).
- (b) Within 15 calendar days from the receipt of the finder registration form, the

  Commissioner shall inform the licensee in writing, that the registration is complete and that use
  of the finder by the licensee is accepted or rejected, and if rejected, the reason(s) for the rejection;
  or that the registration is deficient and specify what information is required to complete the
  registration. A licensee shall not use an unregistered finder or a finder that has been rejected by
  the Commissioner.
- (c) Registration of a finder under the Increased Access to Responsible Small Dollar Loans
  program shall be submitted to the Commissioner on the following form:

NOTIFICATION TO COMMISSIONER OF BUSINESS OVERSIGHT OF FINDER REGISTRATION

(Required under Section 22375 of the Financial Code)

### **Instructions:**

The finder registration form may be obtained from the following offices of the
 Department of Business Oversight and from the Web site at www.dbo.ca.gov. The office
 locations are:

	One Sansome Street, Suite 600	San Francisco, CA 94104
	1515 K Street, Suite 200	Sacramento, CA 95814
	1350 Front Street, Room 2034	San Diego, CA 92101
•	Questions regarding completing and filing a 1-866-275-2677.	a finder registration form should be directed to
•	Completed finder registration forms must b	e filed with the Los Angeles Office.
•	Within 15 calendar days from the receipt of	-
	·	missioner) shall inform the licensee in writing,
	-	ler is accepted to participate in the program or
	rejected, and if rejected, the reason(s) for re	jection; or that the registration is deficient and
	specify what information is required to com	plete the registration.
1. Name of L	icensee:	
2. Licensee's	Business Address:	

Los Angeles, CA 90013

320 W. 4<sup>th</sup> Street, Suite 750

3. CFLL License Numb	oer:	_			
4. Name of Finder:					
5. Finder's Main Busin	ess Address:				
6. Have you entered int	o a written agreement with	h the finder as	s required under	Section 22376 o	f the Financial
Code?	Yes	No 🗌			
7. Does the written agree	eement include a provisior	n that the find	er agrees to com	ply with all regu	<u>lations</u>
established by the Com	missioner concerning the a	activities of fi	nders as required	d under Section 2	22376 of the
Financial Code?	Yes 🗌	No 🗌			
8. Does the written agree	eement include a provision	n that the find	er agrees to prov	vide the Commiss	sioner access to
all of the finder's books	and records pertaining to	the finder's o	perations under	the agreement w	ith the licensee
	Yes	No 🗌			
9. Provide the followin	g information for an emplo	oyee of the fir	nder who is knov	wledgeable about	t, and has the
authority to execute, the	contract governing the bu	isiness relatio	nship between t	he finder and the	licensee:
Name:					

Address:
Telephone Number: Email:
10. Complete Exhibit A identifying the business addresses of all locations at which the finder will perform the
services described in Section 22372, subdivision (a), of the Financial Code. Any subsequent locations or
changes to locations must be reported to the Commissioner in accordance with Title 10, of the California Code
of Regulations, Section 1600.
11. Complete Exhibit B providing the name, title, physical business location, telephone number, and email of each employee of the finder who is responsible for that finder's finding activities on behalf of the licensee at
each of its locations. If different employees are responsible for different locations, provide the name and contact
information of the employee responsible for each location. If one employee is responsible for the finder's
activities, provide the name and contact information of the employee for all locations.
12. Complete Exhibit C identifying the services and activities that the finder will perform for the licensee at the finder's physical location for business.
13. Attach a copy of the written agreement with the finder, marked as Exhibit D.
The licensee has duly caused this registration to be signed on its behalf by the undersigned, thereunto duly authorized.

The undersigned, on behalf of the licensee, acknowle	edges that this registration and all exhibits thereto are subject
to public inspection pursuant to Section 250.9.1, Cha	apter 3, Title 10, California Code of Regulations. A request
for confidentiality of certain documents may be requ	nested pursuant to Section 250.10. If a request for
confidential treatment is granted (or denied), the per-	son making such request will be notified in writing.
I declare under penalty of perjury that I have read the	e foregoing registration, including all exhibits attached
thereto, or filed therewith, and know the contents the	ereof, and that the statements therein are true and correct.
	(Licensee)
Executed at	
(City, County, and State)	(Signature of Declarant)
Date	
	(Typed Name of Declarant)
	(Title)

### **EXHIBIT A**

Business addresses of all locations at which the finder will perform the services described in Section 22372, subdivision (a), of the Financial Code:

Street Address	<u>City</u>	<u>State</u>	Zip Code

	·	
 		-
 -		

### EXHIBIT B

Name and contact information of each employee of the finder who is responsible for that finder's finding activities on behalf of the licensee at				
each of the locations:				
Name of Employee	<u>Title</u>	Physical Business Location	Telephone No.	<u>Email</u>



### EXHIBIT C

Licen	see Name: License No:
Servi	ces that a finder may perform for the licensee at the finder's physical location for
<u>busir</u>	ess in accordance with Section 22372, subdivision (a), of the Financial Code. Please
<u>checl</u>	the box for the type of services that the finder will perform for the licensee:
	Distributing, circulating, using, or publishing preprinted brochures, flyers, factsheets, or
	other written materials relating to loans that the licensee may make or negotiate and that
	have been reviewed and approved in writing by the licensee prior to their being
	distributed, circulated, or published.
	Providing written factual information about loan terms, conditions, or qualification
	requirements to a prospective borrower that has been either prepared by the licensee or
	reviewed and approved in writing by the licensee. A finder may discuss that information
	with a prospective borrower in general terms, but may not provide counseling or advice to
	a prospective borrower.
	Notifying a prospective borrower of the information needed in order to complete a loan
	application without providing counseling or advice to a prospective borrower.
	Entering information provided by the prospective borrower on a preprinted or electronic
	application form or onto a preformatted computer database without providing counseling
	or advice to a prospective borrower.

	Assembling credit applications and other materials obtained in the course of a credit
	application transaction for submission to the licensee.
	Contacting the licensee to determine the status of a loan application.
	Communicating a response that is returned by the licensee's automated underwriting
	system to a borrower or a prospective borrower.
	Obtaining a borrower's signature on documents prepared by the licensee, delivering the final copies of the documents to the borrower, and returning the signed original
	documents to the licensee.
	ices or activities that a finder shall not engage in accordance with Section 22372,
1	Providing counseling or advice to a borrower or prospective borrower.
2.	Providing loan-related marketing material that has not previously been approved by the licensee to a borrower or a prospective borrower.
3.	Interpreting or explaining the relevance, significance, or effect of any of the marketing
	materials or loan documents the finder provides to a borrower or prospective borrower.

A person who performs any of the following activities is a broker within the meaning of Section 22004 of the Financial Code and is required to obtain a broker's license:

- Negotiating the price, length, or any other loan term between a licensee and a prospective borrower.
- 2. Advising either a prospective borrower or a licensee as to any loan term.
- 3. Offering information pertaining to a single prospective borrower to more than one
  licensee, except that, if a licensee has declined to offer a loan to a prospective borrower
  and has so notified that prospective borrower in writing, the person may then offer
  information pertaining to a single prospective borrower to another licensee with which it
  has a finder's agreement.
- 4. Personally contacting or providing services to a borrower or prospective borrower at any place other than a finder's physical location for business.

Completed by:

(Name and Title)

(Date Completed)

CFL 1603 (1/14)

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22369, 22372, 22375 and 22376, Financial Code.

23. Section 1604 is adopted to read:

Subarticle 3. Fees.

§ 1604. Application Fee.

(a) The non-refundable filing fee for an application under the Increased Access to

Responsible Small Dollar Loans pilot program shall be the amount set forth in subsection (b), and
paid to the Department of Business Oversight at the time the application is filed with the

Commissioner.

### (b) Filing Fee

NUMBER OF LICENSED	APPLICATION FEE
FINANCE LENDER LOCATIONS	
1 to 10	\$250
11 to 50	\$450
51 to 100	<u>\$650</u>
<u>Over 100</u>	<u>\$850</u>

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22366, Financial Code.

- 24. Section 1605 is adopted to read:
- § 1605. Annual Finder Registration Fee.
- (a) The annual finder registration fee shall be based on the number of finders used by a licensee. The annual finder registration fee shall be the sum of the amounts set forth in subsection (d) for each finder used by the licensee as reported to the Commissioner at the time of notification of the annual finder registration fee in subsection (b).

(b) On or before the 30<sup>th</sup> day of September in each year, the Commissioner shall notify each licensee by mail of the amount of the annual finder registration fee and that amount shall be paid to the Commissioner by October 31st. If payment is not made by October 31st, the Commissioner shall assess and collect a penalty, in addition to the fee, of 1 percent of the fee for each month or part of a month that the payment is delayed or withheld.

(c) If a licensee fails to pay the annual finder registration fee on or before the 31st day of October, the Commissioner may terminate the licensee's authority to use the services of finders.

(d) Annual Finder Fee

IF A FINDER HAS THE FOLLOWING	THE ANNUAL FEE FOR THAT FINDER IS:
NUMBER OF LOCATIONS:	
Less than 10	\$100
11 to 30	\$150
31 to 50	\$200
51 to 100	\$250
101 to 200	\$300
201 to 1000	\$500
Over 1000	\$1000

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22107, and 22375, Financial Code.

25. Section 1606 is adopted to read:

Subarticle 4. Reports.

§ 1606. Annual Report: Form.

- (a) Each licensee shall file an annual report as set forth in subsection (b) of this section, with the Commissioner, on or before the 15<sup>th</sup> of March, providing information concerning the business and operations conducted by the licensee under the Increased Access to Responsible Small Dollar Loans program, and information pertaining to each finder and the licensee's relationship and business arrangements with each finder, during the preceding calendar year. The annual report required under this section is in addition to the annual report of the total business operations of a licensee required under Section 22159 of the Financial Code.
- (b) The individual annual report required under Sections 22367 and 22375, subdivision (c), of the Financial Code shall be submitted on the following form:

### DEPARTMENT OF BUSINESS OVERSIGHT

Ensuring a Fair and Secure Financial Services Marketplace for all Californians



### INSTRUCTIONS FOR COMPLETING THE 20XX ANNUAL REPORT FOR LICENSEES PARTICIPATING IN THE PILOT PROGRAM FOR INCREASED ACCESS TO RESPONSIBLE SMALL DOLLAR LOANS

WHO MUST FILE THE REPORT: Every licensee under the California Finance Lenders Law approved by the Commissioner of Business Oversight (Commissioner) to participate in the Pilot Program for Increased Access to Responsible Small Dollar Loans (RSDL pilot program) shall file the annual report. The annual report shall include information on all business conducted under the RSDL pilot program.

NO BUSINESS OR INACTIVE LICENSES: An annual report shall be filed even if no business was conducted under the license in 20XX. If no business was conducted under the RSDL pilot program during the calendar year 20XX, complete question numbers 1 through 10 and the Verification section only. Include a statement at the bottom of the Verification section that "No business was conducted under the RSDL pilot program during the calendar year 20XX." "No business" means no loans were made under the RSDL pilot program in 20XX.

FORMER PILOT PROGRAM FOR AFFORDABLE CREDIT-BUILDING OPPORTUNITIES: Licensees that were approved by the Commissioner to participate in the former Pilot Program for Affordable Credit-Building Opportunities must report information on all business conducted under the pilot program during the calendar year ended December 31, 2013. The information shall be filed on the annual report form in Section 1606.1 of Title 10 of the California Code of Regulations.

<u>WHEN IS THE REPORT DUE/ PENALTY FOR FAILURE TO FILE THE REPORT</u>: The report is due on or before March 15, 20XX. No extension of the filing date shall be granted. Failure to file the report may result in summary revocation of the California Finance Lenders Law license(s).

WHAT IS THE PURPOSE OF THE ANNUAL REPORT: The information reported in the annual report is used to publish the Department of Business Oversight's Annual Report - Operation of Finance Companies

Participating in the Increased Access to Responsible Small Dollar Loans Program. The annual consolidated report shall be posted on the Commissioner's Internet Web site at www.dbo.ca.gov by July 1, 2015, and by

January 1, 2017, as required under Financial Code Section 22380, subdivision (a).

### WHERE TO FILE THE REPORT:

### DEPARTMENT OF BUSINESS OVERSIGHT

Financial Services Division

320 West Fourth Street, Suite 750

Los Angeles, CA 90013

THE ANNUAL REPORT FORM: The information must be submitted on the annual report form prescribed by the Department of Business Oversight [Form CFL 1606 (01/14)]. ALL AMOUNTS MUST BE

ROUNDED TO THE NEAREST WHOLE DOLLAR. Do not add ".00" to represent rounding to the nearest dollar. In addition, do not round items to the nearest thousand or million dollars, or round intermediate calculations. The annual report is electronically scanned and therefore the information must be TYPED in the annual report form, and the ORIGINAL signed copy of the annual report shall be filed with the Department of Business Oversight.

<u>COMPLETENESS & ACCURACY:</u> The annual report shall be rejected by the Department of Business

Oversight and returned to the licensee if the information provided is incomplete or incorrect. All questions

and schedules must be completed. If any schedule is inapplicable, indicate "Not Applicable" at the top of the page. The following schedules provide space to report on the activities of seven finders. Attach a supplemental page(s) if more space is needed or if more than seven finders were used. All information provided in the annual report is subject to verification. Accordingly, due care should be exercised in the completion of the report.

**PERIOD COVERED BY THE REPORT**: The reporting period is either (1) January 1, 20XX to December 31, 20XX, or (2) the effective date of approval to participate in the RSDL pilot program in 20XX to December 31, 20XX.

### SCHEDULES A THROUGH J

If any loans were made under the RSDL pilot program during the year 20XX, Schedules A through I must be completed. The following schedules provide space to report activities associated with seven finders. If no loans were made in 20XX, state "None" on the applicable schedules.

### SCHEDULE A (SCHEDULE OF APPLICATIONS RECEIVED AND LOANS MADE BY SIZE AND

*TERM*): All loan applications received and loans made must be scheduled in Section A. Multiple loans made to the same borrower should be reported as separate loans transactions. Do not include loans that were not made under the RSDL pilot program. Report percentages to the nearest whole percentage (e.g. report .457 as 46, not 45.7 or 46%). Report loans in Schedule A based on the terms of the loan at the time the loan was made. Report the distribution of loans per borrower in Schedule A-5, for those borrowers who obtained more than one program loan.

SCHEDULE B (SCHEDULE OF LOANS BY INCOME DISTRIBUTION OF CENSUS TRACTS AND BORROWERS WITH BANK ACCOUNTS): Schedule the number of loans by the income distribution of census tract of the borrowers at the time of the loan origination. Use the following federal Community

Reinvestment Act (12 U.S.C. 2901) and the Federal Financial Institutions Examination Council:

If the Median Family Income % is < 50%, then the Income Level is **Low**.

If the Median Family Income % is  $\geq 50\%$  and < 80%, then the Income Level is **Moderate**.

If the Median Family Income % is  $\geq$  80% and < 120%, then the Income Level is **Middle**.

If the Median Family Income % is >= 120%, then the Income Level is Upper.

If the Median Family Income % is 0%, then the Income Level is **Not Known**.

Information on income distribution of census tract may be found at http://www.ffiec.gov/ and http://www.ffiec.gov/census/default.aspx

Report in Schedule B-2 information on the number of borrowers who, at the time of the loan application, self-reported that they had or did not have a bank account, self-reported that they had a bank account and used check-cashing services, and self-reported that they had a bank account and used payday loan services.

### SCHEDULE C (SCHEDULE OF LATE FEES CHARGED DURING THE YEAR BY SIZE OF THE

LOAN): Report the number of loans in which late fees were assessed in Schedule C-1 and the number of late fees assessed on the loans in Schedule C-2, the total dollar amount of late fees assessed on the loans in Schedule C-3, the average number of late fees assessed per loan in Schedule C-4, and the percentage of loans that were assessed late fees in Schedule C-5.

### SCHEDULE D (SCHEDULE OF LOANS MADE BY LOAN PURPOSE):

Report the primary purpose of the loans based on borrower responses at the time of the loan applications.

<u>SCHEDULE E (SCHEDULE OF LOANS BY RATE CHARGES)</u>: Report loans in Schedules E-1, E-2, E-3 and E-4 based on annual percentage rate (APR) calculated in accordance with Federal Reserve Board Regulation Z. Do not report in these schedules the agreed upon contract rate of the loan.

SCHEDULE F (SCHEDULE OF LOAN PERFORMANCE): Report loan performance based on delinquencies in the account history, and not on the loan's current status. The information on the percentage of delinquent borrowers must be reported in the schedules by length of the delinquency and principal loan amount.

PROGRAM OR SEMINAR OFFERED): Report under the appropriate language column, the number of loans negotiated orally or in writing in that language. The languages are English, Spanish, Chinese, Tagalog, Vietnamese, Korean, and Other. In column A, report the number of borrowers who were offered a credit education program or seminar in the same language in which the loan was negotiated. For example, if five loans were negotiated in English and all five borrowers were offered a credit education program or seminar in English, report "5" under the column labeled "English" and "5" in column A.

If known, report in column B the number of borrowers who attended the offered credit education program or seminar.

SCHEDULE H (SCHEDULE OF FINDERS): Report all finders utilized during the calendar year 20XX.

SCHEDULE I (SCHEDULE OF REFINANCE LOANS): For purposes of the RSDL pilot program, "refinance" means the replacement or revision of an existing loan contract with a borrower that results in an extension of additional principal to that borrower. A licensee shall not refinance a loan made under this pilot program, unless all of the following conditions are met at the time the borrower submits an application to refinance:

- (a) The borrower has repaid at least 60 percent of the outstanding principal remaining on his or her loan.
- (b) The borrower is current on his or her outstanding loan.

(c) The licensee underwrites the new loan in accordance with paragraph (4) of subdivision (f) of Financial Code Section 22370.

(d) If the loan proceeds of both the original loan and the refinance loan are to be used for personal, family, or household purposes, the borrower has not previously refinanced the outstanding loan more than once.

Loans made under the former Pilot Program for Affordable Credit-Building Opportunities and subsequently refinanced in compliance with the requirements for refinance under the RSDL pilot program, must be included in Schedule I of this annual report.

In Schedule I-2, the total number of borrowers who refinanced once, twice, or more than two times should equal the total number of borrowers who received one or more refinance loans in Schedule I-1.

SCHEDULE J (RECOMMENDATIONS FOR IMPROVING THE RSDL PILOT PROGRAM): Provide any comments or information to help improve the program.

<u>COMPANIES WITH MULTIPLE LOCATIONS</u>: Companies with multiple locations shall prepare one annual report consolidating the information of all locations into the report.

ANNUAL REPORT FORM AVAILABLE ON THE INTERNET: The annual report form is available in

Adobe Acrobat format at the Department of Business Oversight's Web site. The form is accessed by clicking
on Applications and Forms on the Department of Business Oversight's homepage at "www.dbo.ca.gov", and
then clicking on California Finance Lenders.

The form may be downloaded from the Department of Business Oversight's Web site; however, THE REPORT CANNOT BE FILED ELECTRONICALLY. If the report is downloaded, it must be printed and

submitted to the Department of Business Oversight in paper form. Please be sure to include your license number on the annual report to prevent any delays in processing your annual report.

VERIFICATION: The Verification section must be completed in accordance with the instructions by the licensed individual, a general partner if the licensee is a partnership, or a corporate officer if the licensee is a corporation. The Verification must include an original signature on the original copy of the annual report filed with the Department of Business Oversight. Incomplete Verification or a missing signature in the Verification shall result in rejection and return of the annual report to the licensee.

**FEE:** No fee is required to file the Annual Report.

PUBLIC INSPECTION: The Department of Business Oversight shall prepare an annual consolidated report that aggregates the information received from each annual report submitted by licensees for the designated year. The annual consolidated report shall be available to the public.

FOR ASSISTANCE AND INFORMATION REGARDING THE ANNUAL REPORT: Contact the Department of Business Oversight at 1-866-275-2677.

CFL 1606 (01/14)

STATE OF CALIFORNIA – BUSINESS, CONSUMER SERVICES AND HOUSING AGENCY

EDMUND G. BROWN JR., Governor

#### DEPARTMENT OF BUSINESS OVERSIGHT

Ensuring a Fair and Secure Financial Services Marketplace for all Californians



#### To: COMMISSIONER OF BUSINESS OVERSIGHT, STATE OF CALIFORNIA

#### ANNUAL REPORT FOR

# CALIFORNIA FINANCE LENDERS LAW LICENSEES ENGAGED IN BUSINESS UNDER THE PILOT PROGRAM FOR INCREASED ACCESS TO RESPONSIBLE SMALL DOLLAR LOANS FOR THE YEAR ENDED DECEMBER 31, 20XX

THIS REPORT IS REQUIRED UNDER SECTIONS 22367 AND 22375 OF THE FINANCIAL CODE. (PLEASE READ THE ATTACHED INSTRUCTIONS CAREFULLY BEFORE COMPLETING THE ANNUAL REPORT.) 1. Name of licensee (as shown on the license): 2. License number: \_\_\_\_\_ 3. Business phone number: ( ) 4. Fax number: ( ) 5. Web site address: \_\_\_\_\_ 6. Total number of licensed locations at which business was conducted under the pilot program as of December 31, 20XX: 7. Total number of finders used during the calendar year:

8. Total number of finder locations used during the calendar year:
9. Business was conducted under the pilot program during the calendar year 20XX: YES NO
10. Disclose by finder, the licensee's relationship, including ownership or other financial relationship and business arrangement with each finder.

#### SCHEDULE A

### SCHEDULE OF APPLICATIONS RECEIVED AND LOANS MADE BY SIZE AND

#### **TERM**

#### FOR THE CALENDAR YEAR 20XX

#### A-1(a) Number Of Applications Received And Loans Made Using A Finder

		Number Of		
		<u>Applications</u>	Number Of	Total Principal Amount Of
	<u>Finder</u>	Received	Loans Made	Loans Made
<u>1.</u>				<u>\$</u>
<u>2.</u>				
<u>3.</u>				
<u>4.</u>				
<u>5.</u>				
<u>6.</u>				
<u>7.</u>				
	<u>Totals</u>			\$

#### A-1(b) Number Of Applications Received And Loans Made Without Using A Finder

	Number Of		Total Principal
	<u>Applications</u>	Number Of	Amount Of Loans
	Received	Loans Made	Made
<b>Totals</b>			<u>\$</u>

#### A-2(a) Number Of Loans Made By Size Of Loan Using A Finder

				<u>Principal</u>	<u>Principal</u>	
		<u>Principal</u>	<u>Principal</u>	<u>Balance</u>	<u>Balance</u>	
		<u>Balance</u>	Balance	<u>\$ 1,000 – </u>	<u>\$ 1,500 – </u>	Total Loans
	<u>Finder</u>	<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>1,499</u>	<u>2,499</u>	Made
<u>1.</u>						
<u>2.</u>						
<u>3.</u>						
<u>4.</u>						
<u>5.</u>						
<u>6.</u>						
<u>7.</u>						
-						
	<b>Totals</b>					

#### A—2(b) Number Of Loans Made By Size Of Loan Without Using A Finder

		<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
	<u>Principal</u>	<u>Balance</u>	Balance	<u>Balance</u>	
	<u>Balance</u>	<u>\$ 500 – </u>	<u>\$ 1,000 – </u>	<u>\$ 1,500 – </u>	Total Loans
	<u>\$ 300 – 499</u>	999	<u>1,499</u>	<u>2,499</u>	Made
<u>Totals</u>					

#### A-3(a) Number Of Borrowers Who Obtained More Than One Loan Using A Finder

		Number Of			
		<u>Borrowers</u>			
		With			
		Credit		Average Size	
		Scores		Of Increase In	
	Number Of	<u>That</u>	Percentage Of	Credit Scores	Average Size Of
	<u>Borrowers</u>	Increased	Borrowers With	(Include Only	Increase/Decrea
	Who Obtained	Over The	Increased Credit	<u>Borrowers</u>	se In Credit
	More Than	<u>Previous</u>	Scores	With Increased	Scores For All
<u>Finder</u>	One Loan	<u>Loan</u>	(e.g., .458=46)	Scores)	<u>Borrowers</u>
1.	_			<u>%</u>	
<u>2.</u>	_				
<u>3.</u>					
<u>4.</u>					
<u>5.</u>					
<u>6.</u>					
<u>7.</u>					
<u>Totals</u>	<u> </u>			<u>%</u>	

#### A-3(b) Number Of Borrowers Who Obtained More Than One Loan Without Using A Finder

		Number Of			
		<u>Borrowers</u>			
		With			
		Credit		Average Size	
		Scores		Of Increase In	
	Number Of	<u>That</u>	Percentage Of	Credit Scores	Average Size Of
	Borrowers	Increased	Borrowers With	(Include Only	Increase/Decrea
	Who Obtained	Over The	Increased Credit	<u>Borrowers</u>	se In Credit
	More Than	<u>Previous</u>	Scores	With Increased	Scores For All
	One Loan	<u>Loan</u>	(e.g., .458=46)	Scores)	<u>Borrowers</u>
<b>Totals</b>				<u>%</u>	

#### A-4(a) Number Of Loans By Loan Term For Loans Made Using A Finder

	<u>Term</u>	<u>Term</u>	<u>Term</u>	<u>Term</u>		
	<u>Length</u>	<u>Length</u>	<u>Length</u>	<u>Length</u>	<u>Term</u>	
	<u>90 – 119</u>	<u>120 - 179</u>	<u> 180 - 269</u>	<u>270 - 359</u>	<u>Length</u>	Total Loans
<u>Finder</u>	<u>Days</u>	<u>Days</u>	<u>Days</u>	<u>days</u>	<u>≥360 Days</u>	Made
1.	<u> </u>				·	
<u>2.</u>						
<u>3.</u>					<u> </u>	
4.						
<u>5.</u>						
<u>6.</u>						
<u>7.</u>						
<u>Total</u>	<u>ls</u>					

#### A-4(b) Number Of Loans By Loan Term For Loans Made Without Using A Finder

<u>Term</u>	<u>Term</u>	<u>Term</u>	<u>Term</u>	<u>Term</u>	
<u>Length</u>	<u>Length</u>	<u>Length</u>	<u>Length</u>	<u>Length</u>	
<u>90 – 119</u>	<u>120 - 179</u>	<u> 180 - 269</u>	<u>270 - 359</u>	<u>≥360</u>	Total Loans
<u>Days</u>	<u>Days</u>	<u>Days</u>	<u>Days</u>	<u>Days</u>	Made

#### **Totals**

#### A-5(a) Number Of Borrowers Who Obtained One Or More Loans Using A Finder

			Number Of	Total Number Of
	Number Of	Number Of	Borrowers Who	Borrowers Who
	Borrowers Who	Borrowers Who	Obtained 4 Or	Obtained More
<u>Finder</u>	Obtained 2 Loans	Obtained 3 Loans	More Loans	Than One Loan
<u>1.</u>				
<u>2.</u>				
3.				
4.				
<u>5.</u>				
<u>6.</u>				
<u>7.</u>				
<b>Totals</b>				

#### A-5(b) Number Of Borrowers Who Obtained One Or More Loans Without Using A Finder

			Number Of	Total Number Of
	Number Of	Number Of	Borrowers Who	Borrowers Who
	Borrowers Who	Borrowers Who	Obtained 4 Or	Obtained More
	Obtained 2 Loans	Obtained 3 Loans	More Loans	Than One Loan
<u>Totals</u>				

#### **SCHEDULE B**

#### SCHEDULE OF LOANS BY INCOME DISTRIBUTION OF CENSUS TRACTS

#### AND BORROWERS WITH BANK ACCOUNTS

#### **FOR CALENDAR YEAR 20XX**

#### **B-1(a)** Number Of Loans By Income Distribution Of Census Tract (Using A Finder)

						Not	Total Loans
	<u>Finder</u>	Low	Moderate	Middle	<u>Upper</u>	Known	Made
1.							
<u>2.</u>							
<u>3.</u>							
<u>4.</u>							
<u>5.</u>							
<u>6.</u>							
<u>7.</u>							
	<b>Totals</b>						

#### B-1(b) Number Of Loans By Income Distribution Of Census Tract (Without Using A Finder)

					<u>Not</u>	Total Loans
	Low	<u>Moderate</u>	<u>Middle</u>	<u>Upper</u>	<u>Known</u>	<u>Made</u>
<b>Totals</b>						

#### B-2(a) Number Of Loans Made To Borrowers With Bank Account (Loans Made Using A Finder)

				Number Of	Number Of
				<u>Borrowers</u>	<u>Borrowers</u>
				With A Bank	With A Bank
		<u>Number</u>	Number Of	Account And	Account And
	<u>Number</u>	Without	Borrowers Who	Also Used	Also Used
	With Bank	<u>Bank</u>	Obtained More	Check-Cashing	Payday Loan
<u>Finder</u>	Account(s)	Account(s)	Than One Loan	Services	<u>Services</u>
1.					
<u>2.</u>					
3.					
4.				·	
<u>5.</u>					
<u>6.</u>					
<u>7.</u>					
<b>Totals</b>					

#### B-2(b) Number Of Loans Made To Borrowers With Bank Account (Loans Made Without Using A

**Finder**)

**Totals** 

			Number Of	
			<u>Borrowers</u>	Number Of
			With A Bank	Borrowers With
			Account And	A Bank
	<u>Number</u>	Number Of	Also Used	Account And
Number	Without	Borrowers Who	Check-	Also Used
With Bank	<u>Bank</u>	Obtained More	Cashing	Payday Loan
Account(s)	Account(s)	Than One Loan	Services	<u>Services</u>

#### **SCHEDULE C**

## SCHEDULE OF LATE FEES CHARGED DURING THE YEAR BY SIZE OF LOAN FOR CALENDAR YEAR 20XX

#### C-1(a) Number Of Loans In Which Late Fees Were Assessed (Loans Made Using A Finder)

			<u>Principal</u>	<u>Principal</u>	
	<u>Principal</u>	<u>Principal</u>	<u>Balance</u>	<u>Balance</u>	
	<u>Balance</u>	<u>Balance</u>	<u>\$ 1,000 -</u>	<u>\$ 1,500 – </u>	Total Loans
<u>Finder</u>	\$ 300 – 499	<u>\$ 500 – 999</u>	<u>1,499</u>	<u>2,499</u>	Made
1.					
<u>2.</u>					
<u>3.</u>					
4.					
<u>5.</u>					
<u>6.</u>					
<u>7.</u>					
<b>Totals</b>					

#### C-1(b) Number Of Loans In Which Late Fees Were Assessed (Loans Made Without Using A Finder)

			<u>Principal</u>	<u>Principal</u>	
	<u>Principal</u>	<u>Principal</u>	<u>Balance</u>	Balance	
	<u>Balance</u>	<u>Balance</u>	<u>\$ 1,000 – </u>	<u>\$ 1,500 – </u>	Total Loans
	<u>\$ 300 – 499</u>	<u>\$ 500 - 999</u>	<u>1,499</u>	<u>2,499</u>	Made
<del>-</del>					
<b>Totals</b>					
<del>-</del>					
C-2(a) Number Of I	Late Fees Assessed	On Loans Made U	Jsing A Finder		
			<u>Principal</u>	<u>Principal</u>	
	<u>Principal</u>	<u>Principal</u>	<u>Balance</u>	<u>Balance</u>	<u>Total</u>
	<u>Balance</u>	<u>Balance</u>	<u>\$ 1,000 -</u>	<u>\$ 1,500 – </u>	Number Of
<u>Finder</u>	\$ 300 – 49 <u>9</u>	<u>\$ 500 – 999</u>	<u>1,499</u>	<u>2,499</u>	<u>Late Fees</u>
<u>1.</u>					
<u>2.</u>					
<u>3.</u>					
4.					
<u>5.</u>					
<u>6.</u>					
<u>7.</u>					
<b>Totals</b>					

#### C-2(b) Number Of Late Fees Assessed On Loans Made Without Using A Finder

			<u>Principal</u>	<u>Principal</u>	
	<u>Principal</u>	Principal	<u>Balance</u>	<u>Balance</u>	<u>Total</u>
	<u>Balance</u>	Balance	<u>\$ 1,000 – </u>	<u>\$ 1,500 – </u>	Number of
	<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>1,499</u>	<u>2,499</u>	Late Fees
<b>Totals</b>					

#### C-3(a) Total Dollar Amount Of Late Fees Assessed On Loans Made Using A Finder

			<u>Principal</u>	<u>Principal</u>	<u>Total</u>
	<u>Principal</u>	<u>Principal</u>	Balance	Balance	Amount of
	<u>Balance</u>	<u>Balance</u>	<u>\$ 1,000 -</u>	<u>\$ 1,500 – </u>	Late Fees In
. 9	<u> 8 300 – 499</u>	<u>\$ 500 – 999</u>	<u>1,499</u>	<u>2,499</u>	<u>Dollars</u>
			<u> </u>	<u> </u>	
<b>Totals</b>					
	Totals	<u>\$ 300 – 499</u>	<u>Balance</u> <u>Balance</u> \$ 300 – 499  \$ 500 – 999	Principal         Principal         Balance           Balance         \$ 1,000 -           \$ 300 - 499         \$ 500 - 999         1,499	Principal         Principal         Balance         Balance           Balance         \$ 1,000 -         \$ 1,500 -           \$ 300 - 499         \$ 500 - 999         1,499         2,499

#### C-3(b) Total Dollar Amount Of Late Fees Assessed On Loans Made Without Using A Finder

			<u>Principal</u>	<u>Principal</u>	<u>Total</u>
	<u>Principal</u>	<u>Principal</u>	<u>Balance</u>	<u>Balance</u>	Amount of
	<u>Balance</u>	<u>Balance</u>	<u>\$ 1,000 – </u>	<u>\$ 1,500 – </u>	Late Fees In
	\$ 300 – 499	\$ 500 – 999	<u>1,499</u>	<u>2,499</u>	<u>Dollars</u>
<b>Totals</b>					

#### C-4(a) Average Number Of Late Fees Assessed Per Loan Made Using A Finder

			<u>Principal</u>	<u>Principal</u>	
	<u>Principal</u>	<u>Principal</u>	<u>Balance</u>	<u>Balance</u>	
	Balance	<u>Balance</u>	<u>\$ 1,000 -</u>	<u>\$ 1,500 – </u>	<u>Overall</u>
<u>Finder</u>	<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>1,499</u>	<u>2,499</u>	<u>Average</u>
1.	_				
<u>2.</u>	_				
3.	<del>-</del>				
4.	_				
<u>5.</u>					
<u>6.</u>					
<u>7.</u>					
Total	<u>ls</u>				

#### C-4(b) Average Number Of Late Fees Assessed Per Loan Made Without Using A Finder

		<u>Principal</u>	<u>Principal</u>	
<u>Principal</u>	<u>Principal</u>	Balance	<u>Balance</u>	
<u>Balance</u>	Balance	<u>\$ 1,000 – </u>	<u>\$ 1,500 – </u>	<u>Overall</u>
\$ 300 – 499	\$ 500 – 99 <u>9</u>	<u>1,499</u>	<u>2,499</u>	<u>Average</u>

#### **Totals**

#### C-5(a) Percentage Of Loans Assessed Late Fees (Loan Made Using A Finder)

			<u>Principal</u>		<u>Principal</u>		<u>Principal</u>		
		<u>Principal</u>	<u>Balance</u>		<u>Balance</u>		<u>Balance</u>		
		Balance	<u>\$ 500 – </u>		<u>\$ 1,000 -</u>		<u>\$ 1,500 – </u>		<u>Overall</u>
	<u>Finder</u>	<u>\$ 300 – 499</u>	999		<u>1,499</u>		<u>2,499</u>		<u>Percentage</u>
1.			<u>%</u>	<u>%</u>		<u>%</u>		<u>%</u>	
<u>2.</u>			<u>%</u>	<u>%</u>		<u>%</u>		<u>%</u>	
<u>3.</u>			<u>%</u>	<u>%</u>		<u>%</u>		<u>%</u>	
<u>4.</u>			<u>%</u>	<u>%</u>		<u>%</u>		<u>%</u>	
<u>5.</u>			<u>%</u>	<u>%</u>		<u>%</u>		<u>%</u>	
<u>6.</u>			<u>%</u>	<u>%</u>		<u>%</u>		<u>%</u>	
<u>7.</u>			<u>%</u>	<u>%</u>		<u>%</u>		<u>%</u>	
•									

#### **Totals**

#### C-5(b) Percentage Of Loans Assessed Late Fees (Loan Made Without Using A Finder)

			<u>Principal</u>	<u>Principal</u>	
	<u>Principal</u>	<u>Principal</u>	Balance	Balance	
	<u>Balance</u>	Balance	<u>\$ 1,000 – </u>	<u>\$ 1,500 – </u>	<u>Overall</u>
	<u>\$ 300 – 499</u>	<u>\$ 500 - 999</u>	<u>1,499</u>	<u>2,499</u>	<u>Percentage</u>
		<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>
<b>Totals</b>					

#### SCHEDULE D

#### SCHEDULE OF LOANS MADE BY LOAN PURPOSE

#### **FOR CALENDAR YEAR 200XX**

#### D-1(a) Number Of Loans Made By Loan Purpose Using A Finder

<u>Finder</u>	<u>Medical</u>	Other Emergency	Vehicle Repair	<u>Vehicle</u> <u>Purchase</u>	To Pay Bills	To Consolidate Debt	To Build or Repair Credit	Purchase Goods or Services Other Than a Vehicle	For Other Than Personal, Family or Household Purposes	Other
<u>1.</u>										
<u>2.</u>										
<u>3.</u>										
4.										
<u>5.</u>										
<u>6.</u>										
<u>7.</u>										

TOTALS										
D-1(b) Number O	f Loans I	Made By L	oan Purpe	ose Withou	t Using A F	<u>inder</u>				
	Medical	Other Emergency	Vehicle Repair	Vehicle Purchase	To Pay Bills	<u>To Consolidate</u> <u>Debt</u>	To Build or Repair Credit	Purchase Goods or Services Other Than a Vehicle	For Other Than Personal, Family or Household Purposes	Other
<u>TOTALS</u>										

#### **SCHEDULE E**

#### **SCHEDULE OF LOANS BY RATE CHARGES**

#### **FOR CALENDAR YEAR 20XX**

#### E-1(a) Number Of Loans Made Between \$300 - \$499 Using A Finder

			Number O	f Loans Made	e Per Annual	Percentage Ra	ate (APR)		
<u>Finder</u>	<u>Up to</u>	<u>15.00% -</u>	20.00% -	<u>25.00% – </u>	<u>30.00% –</u>	<u>35.00% – </u>	40.00% -	50.00% or	Total Loans
	<u>14.99%</u>	<u>19.99%</u>	<u>24.99%</u>	<u>29.99%</u>	<u>34.99%</u>	<u>39.99%</u>	<u>49.99%</u>	<u>more</u>	Made
<u>1.</u>									
<u>2.</u>									_
3.	· -	· ·		<u> </u>				_	
<u>4.</u>									_
<u>5.</u>			-	-		-			_
<u>6.</u>								_	_
<u>7.</u>									_

**Totals** 

#### E-1(b) Number Of Loans Made Between \$300 - \$499 Without Using A Finder

		Number O	f Loans Made	e Per Annual	Percentage Ra	ate (APR)		
<u>Up to</u>	<u>15.00% -</u>	<u>20.00% -</u>	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	<u>40.00% -</u>	50.00% or	Total Loans
14.99%	<u>19.99%</u>	24.99%	<u>29.99%</u>	34.99%	<u>39.99%</u>	<u>49.99%</u>	<u>more</u>	Made

**Totals** 

#### **SCHEDULE E**

#### **SCHEDULE OF LOANS BY RATE CHARGES**

#### **FOR CALENDAR YEAR 20XX**

E-2(a) Number Of Loans Made Between \$500 - \$999 Using A Finder

			Number O	f Loans Made	Per Annual	Percentage Ra	ate (APR)		
<u>Finder</u>	<u>Up to</u>	<u>15.00% -</u>	20.00% -	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	<u>40.00% -</u>	50.00% or	Total Loans
	14.99%	<u>19.99%</u>	<u>24.99%</u>	<u>29.99%</u>	34.99%	<u>39.99%</u>	<u>49.99%</u>	more	Made
<u>1.</u>	1	,							
<u>2.</u>								-, <u> </u>	
<u>3.</u>								_	
<u>4.</u>								_	
<u>5.</u>						-		-	_
<u>6.</u>								<u> </u>	_
<u>7.</u>					-			_	_
<b>Totals</b>									
				· <del></del>					

#### E-2(b) Number Of Loans Made Between \$500 - \$999 Without Using A Finder

Number	Of Loans	Made F	Per A	nnual	Percentage	e Rate (	(APR)	
					_			•

<u>Up to</u>	<u>15.00% -</u>	20.00% -	<u>25.00% –</u>	<u>30.00% – </u>	<u>35.00% – </u>	40.00% -	50.00% or	Total Loans
14.99%	<u>19.99%</u>	24.99%	<u>29.99%</u>	<u>34.99%</u>	<u>39.99%</u>	<u>49.99%</u>	more	Made

#### **SCHEDULE E**

#### **SCHEDULE OF LOANS BY RATE CHARGES**

#### **FOR CALENDAR YEAR 20XX**

#### E-3(a) Number Of Loans Made Between \$1,000 - \$1,499 Using A Finder

			Number O	f Loans Made	Per Annual	Percentage Ra	ate (APR)		
<u>Finder</u>	<u>Up to</u>	<u>15.00% -</u>	<u>20.00% -</u>	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	<u>40.00% -</u>	<u>50.00% or</u>	<u>Total Loans</u>
	<u>14.99%</u>	<u>19.99%</u>	24.99%	<u>29.99%</u>	34.99%	<u>39.99%</u>	<u>49.99%</u>	more	Made
<u>1.</u>						<u> </u>		<u>l</u>	
<u>2.</u>								-	
<u>3.</u>			-					<u> </u>	

_		 	 	 	 	
<u>4.</u>						
<u>5.</u>		 	 	 	 	
<u>6.</u>		 	 	 	 	
<u>7.</u>		 	 	 	 	
-		 	 	 	 	
	<u>Totals</u>					

#### E-3(b) Number Of Loans Made Between \$1,000 - \$1,499 Without Using A Finder

		Number O	f Loans Made	e Per Annual	Percentage Ra	ate (APR)		
<u>Up to</u>	<u>15.00% -</u>	<u>20.00% -</u>	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	<u>40.00% -</u>	50.00% or	Total Loans
14.99%	<u>19.99%</u>	<u>24.99%</u>	29.99%	34.99%	<u>39.99%</u>	<u>49.99%</u>	more	Made

<u>Totals</u>			

#### **SCHEDULE E**

#### SCHEDULE OF LOANS BY RATE CHARGES

#### **FOR CALENDAR YEAR 20XX**

	Number Of Loans Made Per Annual Percentage Rate (APR)												
<u>Finder</u>	<u>Up to</u>	<u>15.00% -</u>	<u>20.00% -</u>	<u>25.00% – </u>	<u> 30.00% – </u>	<u>35.00% – </u>	40.00% -	50.00% or	Total Loans				
	<u>14.99%</u>	<u>19.99%</u>	<u>24.99%</u>	29.99%	34.99%	39.99%	<u>49.99%</u>	more	Made				
<u>1.</u>				<u>l</u>	l	<u>I</u>	<u> </u>						
2.				_				_					
<u>3.</u>				_				_					
4.				_				_					
<u>5.</u>				_		_		_	_				
<u></u>						_		_	_				
<u> </u>								_	_				
				_	<u> </u>		· -						

#### E-4(b) Number Of Loans Made Between \$1,500 - \$2,499 Without Using A Finder

	Number Of Loans Made Per Annual Percentage Rate (APR)										
<u>Up to</u>	<u>15.00% -</u>	<u>20.00% -</u>	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	<u>40.00% -</u>	<u>50.00% or</u>	Total Loans			
<u>14.99%</u>	<u>19.99%</u>	<u>24.99%</u>	<u>29.99%</u>	<u>34.99%</u>	<u>39.99%</u>	<u>49.99%</u>	more	<u>Made</u>			

**Totals** 

#### **SCHEDULE F**

#### SCHEDULE OF LOAN PERFORMANCE

#### AS OF YEAR END 20XX

F-1(a) Number And I	F-1(a) Number And Percentage Of Loans With At Least One Delinquency Lasting Between 7 – 29 Days For Loans Made Using A Finder											
		Number C	of Loans With	At Least One De	linquency	Percentage Of Loans With At Least One Delinquency						
<u>Finder</u>		<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>			

			Balance	Balance	Balance	Balance	Balance	Balance	Balance	Balance
			<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	\$ 1,000 – 1,499	<u>\$ 1,500 – 2,499</u>	<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>\$ 1,000 – 1,499</u>	<u>\$1,500 – 2,499</u>
<u>1.</u>		1		l	1					
<u>2.</u>		-						<del></del>		
<u>3.</u>		-		_				_	_	
<u>4.</u>		-							_	
<u>5.</u>		-							_	
<u>6.</u>		-							_	
<u>7.</u>		-		_						
		-		_		·		_	_	
	<b>Totals</b>									
								_	_	

### <u>F-1(b) Number And Percentage Of Loans With At Least One Delinquency Lasting Between 7 – 29 Days For Loans Made Without Using A</u> <u>Finder</u>

	Number Of Loans With At Least One Delinquency	Percentage Of Loans With At Least One Delinquency
--	---	---

		<u>Principal</u>					
<u>Principal</u>	<u>Principal</u>	<b>.</b>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>
Dalamas	Dalamas	<u>Balance</u>	Dalamas	Dalamaa	Dalamas	Dalamas	Dalamas
Balance	<u>Balance</u>	\$ 1,000 <u></u>	<u>Balance</u>	<u>Balance</u>	Balance	Balance	<u>Balance</u>
\$ 300 – 499	\$ 500 – 999	<u> </u>	\$ 1,500 – 2,499	\$ 300 – 499	<u>\$ 500 – 999</u>	\$ 1,000 – 1,499	\$ 1,500 – 2,499
		<u>1,499</u>					

**Totals** 

#### SCHEDULE F

#### SCHEDULE OF LOAN PERFORMANCE

#### AS OF YEAR END 20XX

<u>F-2</u>	F-2(a) Number And Percentage Of Loans With At Least One Delinquency Lasting Between 30 – 59 Days For Loans Made Using A Finder												
			Number (	Of Loans With	At Least One De	elinquency	Percentage Of Loans With At Least One Delinquency						
		Principal         Principal         Principal         Principal         Principal         Principal         Principal         Principal         Principal         Principal											
			<u>Balance</u>	Balance	<u>Balance</u>	Balance	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	Balance			
	<u>Finder</u>		\$ 300 – 499	\$ 500 – 999	\$ 1,000 – 1,499	\$ 1,500 – 2,499	\$ 300 – 499	<u>\$ 500 – 999</u>	<u>\$ 1,000 – 1,499</u>	\$ 1,500 – 2,499			
<u>1.</u>													
<u>2.</u>				_									

<u>3.</u>		 	 	 	
<u>4.</u>		 	 		
<u>5.</u>		 	 	 	 
<u>6.</u>		 <u> </u>	 	 	
<u>7.</u>		 	 	 	 
	<u>Totals</u>	 	 		

### F-2(b) Number And Percentage Of Loans With At Least One Delinquency Lasting Between 30 – 59 Days For Loans Made Without Using A Finder

Number (	of Loans With	At Least One De	elinquency	Percentage C	of Loans With At	Least One Deling	uency
<u>Principal</u>	<u>Principal</u>	Principal  Balance	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>
<u>Balance</u>	Balance		Balance	Balance	<b>Balance</b>	<u>Balance</u>	<u>Balance</u>
\$ 300 – 499	\$ 500 – 999	\$ 1,000 – 1,499	\$ 1,500 – 2,499	\$ 300 – 499	\$ 500 – 999	\$ 1,000 – 1,499	<u>\$ 1,500 – 2,499</u>

<b>Totals</b>				

#### **SCHEDULE F**

#### SCHEDULE OF LOAN PERFORMANCE

#### AS OF YEAR END 20XX

F-3(a	F-3(a) Number And Percentage Of Loans With At Least One Delinquency Lasting 60 Days Or More For Loans Made Using A Finder										
			Number	of Loans With	At Least One De	linquency	Percentage of Loans With At Least One Delinquency				
			<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
			<u>Balance</u>	Balance	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	
	<u>Finder</u>		<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>\$ 1,000 – 1,499</u>	\$ 1,500 – 2,499	<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>\$ 1,000 – 1,499</u>	\$ 1,500 – 2,499	
<u>1.</u>					,						
<u>2.</u>		-							_		
<u>3.</u>		-									
<u>4.</u>		-							_		
<u>5.</u>		-									

<u>6.</u>		 		 	
<u>7.</u>		 	 	 	 
	<b>Totals</b>				

#### F-3(b) Number And Percentage Of Loans With At Least One Delinquency Lasting 60 Days Or More For Loans Made Without Using A Finder

Number O	f Loans With	At Least One De	elinquency	Percentage C	Of Loans With At	Least One Deling	uency
		T					
<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>
Balance	<u>Balance</u>	Balance	Balance	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	Balance
<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>\$ 1,000 -</u>	<u>\$1,500 – 2,499</u>	<u>\$ 300 – 499</u>	<u>\$ 500 – 999</u>	<u>\$ 1,000 – 1,499</u>	<u>\$ 1,500 – 2,499</u>
		<u>1,499</u>					

<u>Totals</u>			

### F-4(a) Loans With At Least One Delinquency Of Greater Than 7 Days For Loans Made Using A Finder

	Number Of Loans With	For Loans That Were
	At Least One	Delinquent 7 days Or
	Delinquency Of Greater	More, Average Number
	Than 7 Days And Were	Of Times Borrowers
	Not Subsequently	Were Delinquent 7 Days
<u>Finder</u>	Brought Current	<u>Or More</u>
1.		
2.		
3.		
<u>4.</u>		
<u>5.</u>		-
<u>6.</u>		-
7.		
<u>Totals</u>		

# $\underline{F\text{-}4(b) \ Loans \ With \ At \ Least \ One \ Delinquency \ Of \ Greater \ Than \ 7 \ Days \ For \ Loans \ Made \ Without \ Using \ A}$

### **Finder**

		For Loans That Were	
Number	r Of Loans With At	Delinquent 7 days Or	
<u>Least O</u>	ne Delinquency Of	More, Average Number	<u>r</u>
Greater	Than 7 Days And	Of Times Borrowers	
Were	Not Subsequently	Were Delinquent 7 Day	<u>s</u>
<u>Br</u>	ought Current	Or More	
		_	
<u>Totals</u>			

### **SCHEDULE G**

# SCHEDULE OF LOANS MADE BY LANGUAGE AND CREDIT EDUCATION PROGRAM OR SEMINAR OFFERED

**FOR THE CALENDAR YEAR 20XX** 

G-1(a) Number Of Loans Made Using A Finder (For Columns A and B, See Instructions)

### LANGUAGE IN WHICH THE LOAN WAS NEGOTIATED ORALLY OR IN WRITING

<u>Finder</u> <u>1.</u>	English	<u>A</u>	<u>B</u>	Spanish	<u>A</u>	<u>B</u>	Chinese	<u>A</u>	<u>B</u>	Tagalog	<u>A</u>	<u>B</u>	Vietnamese	<u>A</u>	<u>B</u>	Korean	<u>A</u>	<u>B</u>	Other	<u>A</u>	<u>B</u>
<u>2.</u> —									_												
<u>3.</u> —											-										
<u>4.</u> —																					
<u>5.</u>																					
<u>6.</u>																					
<u>7.</u> —																					

<u>8.</u>																					
<u>9.</u> —																					
<u>10.</u>																					
_																					
<u>Totals</u>																					
			_								_			_						_	
<u>G-1(b)</u>	Numbe	er Of	<u>Loans</u>	Made	Witho	out Us	ing A I	inder	(See	Instruc	ctions	Befor	e Comp	oleting	<u>g)</u>						
	English			<u>nish</u>		_	<u>nese</u>		_	<u>alog</u>		_	tnamese			ean			<u>Other</u>		
	Eng	<u>A</u>	<u>В</u>	Spa	<u>A</u>	<u>В</u>	Chi	<u>A</u>	<u>В</u>	Tag	<u>A</u>	<u>В</u>	Vie	<u>A</u> —	<u>В</u>	Kol	<u>A</u>	—— <u>B</u>	Oth	<u>A</u> —	<u>B</u>
<u>Totals</u>																					

### SCHEDULE H

**SCHEDULE OF FINDERS** 

**FOR CALENDAR YEAR 20XX** 

<u>FINDER</u>	<u>CONTACT</u>	<u>VOLUME</u>	TYPE OF	<u>AMOUNT</u>	<u>PROVIDE</u>	<u>OWNERSHIP</u>	NUMBER OF	<b>BUSINESS</b>
	<u>PERSON</u>	<u>OF</u>	BUSINESS	OF FEES	TYPE OF	OR OTHER	BUSINESS	<u>ADDRESS</u>
		BUSINESS	<u>OPERATED</u>	PAID TO	<u>LICENSE</u>	<u>FINANCIAL</u>	<u>LOCATIONS</u>	(Street, City,
		<u>IN LOAN</u>	BY FINDER	<u>FINDER</u>	<u>&amp;</u>	RELATIONSHIP	AT WHICH	State, & Zip
		<u>\$\$</u>	(ex., grocery		<u>LICENSE</u>	<u>WITH</u>	<u>PILOT</u>	Code)
			store, check		<u>NUMBER</u>	<u>LICENSEE</u>	<u>PROGRAM</u>	
			casher)		HELD BY	(YES OR NO)	<u>ACTIVITIES</u>	
					<u>FINDER</u>		WERE	
					(ex., check		CONDUCTED	
					casher,			
					<u>pawn</u>			
					broker,			
					etc.)			
						·		



### **SCHEDULE I**

### **SCHEDULE OF REFINANCE LOANS**

### **FOR THE CALENDAR YEAR 20XX**

### I-1(a) Number Of Refinance Loans Made Using A Finder

			Percentage	Number Of	Percentage	
		Number Of	<u>Of</u>	<u>Borrowers</u>	<u>Of</u>	<u>Total</u>
		<u>Borrowers</u>	<u>Borrowers</u>	Who	<u>Borrowers</u>	<u>Principal</u>
		Who	Who	<u>Obtained</u>	Who	Amount Of
		Applied for	Applied For	One or More	Refinanced	Refinance
		A Refinance	A Refinance	Refinance	A Loan	<u>Loans</u>
	<u>Finder</u>	<u>Loan</u>	<u>Loan</u>	<u>Loans</u>		Made
<u>1.</u>				<u>%</u>	<del> </del>	<u>%</u>
<u>2.</u>						
<u>3.</u>						
<u>4.</u>					·	
<u>5.</u>						
<u>6.</u>						
<u>7.</u>						
-						
	<u>Totals</u>			<u>%</u>		<u>%</u>

### I-1(b) Number Of Refinance Loans Made Without Using A Finder

		<u>Percentage</u>	Number Of	Percentage	
	Number Of	<u>Of</u>	<u>Borrowers</u>	<u>Of</u>	
	<u>Borrowers</u>	Borrowers	Who	Borrowers	<u>Total</u>
	Who Applied	Who	<u>Obtained</u>	Who	<u>Principal</u>
	For A	Applied For	One or More	Refinanced	Amount Of
	Refinance	A Refinance	<u>Refinance</u>	A Loan	Refinance
	Loan	Loan	Loans		Loans Made
<b>Totals</b>			<u>%</u>		<u>%</u>

### I-2(a) Detail Of Refinance Loans For Loans Made Using A Finder

							<u>Number</u>	Percentage	
		<u>Percentage</u>		Number	<u>Percentage</u>		<u>Of</u>	<u>Of</u>	
	Number Of	<u>Of</u>		<u>Of</u>	<u>Of</u>		<u>Borrowers</u>	<u>Borrowers</u>	
	<u>Borrowers</u>	<u>Borrowers</u>		<u>Borrowers</u>	Borrowers		Who	Who	
	Who	Who		Who	Who		Refinanced	Refinanced	
	Refinanced	Refinanced		Refinanced	Refinanced		More than	More Than	
<u>Finder</u>	<u>Once</u>	Once		Twice	<u>Twice</u>		<u>Twice</u>	<u>Twice</u>	
<u>1.</u>			<u>%</u>			<u>%</u>			<u>%</u>
<u>2.</u>									
<u>3.</u>			•			•			
<u>4.</u>									
<u>5.</u>			•						
<u>6.</u>									
<u>7.</u>						-			
		_							
<u>Totals</u>			<u>%</u>			<u>%</u>			<u>%</u>

### I-2(b) Detail Of Refinance Loans For Loans Made Without Using A Finder

					Number	Percentage	
	Number	<u>Percentage</u>	Number	Percentage	<u>Of</u>	<u>Of</u>	
	<u>Of</u>	<u>Of</u>	<u>Of</u>	<u>Of</u>	<u>Borrowers</u>	<u>Borrowers</u>	
	<u>Borrowers</u>	Borrowers	<u>Borrowers</u>	Borrowers	Who	Who	
	Who	Who	Who	Who	Refinanced	Refinanced	
	Refinanced	Refinanced	Refinanced	Refinanced	More Than	More Than	
	Once	Once	<u>Twice</u>	<u>Twice</u>	<u>Twice</u>	<u>Twice</u>	
<b>Totals</b>		<u>%</u>	<u>′ó</u>		<u>%</u>	<u>%</u>	<u>%</u>

### I-3(a) Average Percentage Of Principal Paid Down, Late Fees Made, And Additional Principal Extended

### On Refinanced Loans Made Using A Finder

		<u>Average</u>				
		Percentage Of		Average Number		
		Principal Paid		Of Late Payments		Average Amount Of
		Down Before		Made On Loan		Additional Principal
		Obtaining A		That Was		Extended On
	<u>Finder</u>	Refinance Loan		Refinanced		Refinance Loans
1.	_		<u>%</u>		<u>\$</u>	
<u>2.</u>			-		_	
<u>3.</u>			-		-	
<u>4.</u>			-		=	
<u>5.</u>			-		=	
<u>6.</u>			-		=	
<u>7.</u>			-		-	
-			-		=	
	<u>Totals</u>		<u>%</u>		<u>\$</u>	

# $\underline{\textbf{I-3(b) Average Percentage Of Principal Paid Down, Late Fees Made, And Additional Principal Extended On}}$

### **Refinanced Loans Made Without Using A Finder**

	<u>Average</u>		<u>Average</u>		
	Percentage Of		Number Of		Average Amount
	Principal Paid		Late Payments		Of Additional
	Down Before		Made On Loan		<u>Principal</u>
	Obtaining A		That Was		Extended On
	Refinance Loan		Refinanced		Refinance Loans
				-	
<b>Totals</b>		<u>%</u>		<u>\$</u>	

### **SCHEDULE J**

### RECOMMENDATIONS FOR IMPROVING THE PILOT PROGRAM

Please provide any comments or information to help improve the program.

# **VERIFICATION**

State of)	
County of)	
I, the undersigned, state: That I am an officer, a general partnessimilar proprietary interest of (Insert name as shown on the life	
and I have read and signed the report and know the contents of the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is to the statistical information provided in this annual report is the statistical information provided in this annual report is the statistical information provided in this annual report is the statistical information provided in the statistical information provided	•
Complete Section (A) OR Section (B) as appropriate.	
(A) IF LOCATED IN CALIFORNIA OR IN A STATE W UNDER PENALTY OF PERJURY, COMPLETE THIS S	_
NECESSARY.	
Date, at	,
(Month/Day) (Year) (City)	(State)
I certify (or declare) under the penalty of perjury that the fore	going is true and correct.
<u>Phon</u>	e Number: ( )

(Signat	ture of Declarant)			
(NIama)	and Title tone on our		Fax Number: ( )	
(Name	and Title, type or prin	<u>1t)</u>		
<u>E-mail</u>	Address:			
DECL		PENALT	LIFORNIA IN A STATE WHICH DOES NOT PERMIT A Y OF PERJURY, COMPLETE THIS SECTION.	<u> </u>
Date		,		
<u>at</u>	(Month/Day)	(Year)	Signature of Affiant	
	(City)	_	Name and Title (Please type or print)	
	(State)		Subscribed and sworn to before me on  (Month/Date)  (Year)	
	(Seal)		Notary Public in and for said County and State	

Phone Number: ( )	Fax Number: ( )
E-mail Address:	

Note: Authority cited: Sections 22150, Financial Code. Reference: Sections 22367, 22375 and 22715, Financial Code.

26. Section 1606.1 is adopted to read:

CFL 1606 (01/14)

§ 1606.1. Annual Report for the Pilot Program for Affordable Credit-Building

Opportunities for the Calendar Year Ended December 31, 2013: Form.

- (a) Effective January 1, 2014, the Pilot Program for Affordable Credit-Building

  Opportunities is abolished [Senate Bill 318 (Chap. 467, Stats. 2013)]. Each licensee under the

  Pilot Program for Affordable Credit-Building Opportunities shall file the annual report as set

  forth in subsection (e) for the final year of the pilot program.
- (b) The annual report for loans made under the pilot program in the calendar year ended December 31, 2013, shall be filed with the Commissioner on or before March 15, 2014.
- (c) The annual report shall provide information concerning the business and operations conducted by the licensee, and information pertaining to each finder and the licensee's relationship and business arrangements with each finder under the Pilot Program for Affordable Credit-Building Opportunities, during the 2013 calendar year. The annual report required in this section is in addition to the annual report of the total business operations of the licensee required under Section 22159 of the Financial Code, and the annual report for the Pilot Program for Increased Access to Responsible Small Dollar Loans required under Sections 22367 and 22375, subdivision (c), of the Financial Code.

- (d) Loans made under the Pilot Program for Increased Access to Responsible Small

  Dollar Loans shall be reported in the annual report in Section 1606 of these rules. Any loan that

  was made under the former Pilot Program for Affordable Credit-Building Opportunities and

  subsequently refinanced under the Pilot Program for Increased Access to Responsible Small

  Dollar Loans shall be reported in the annual report in section 1606 of these rules.
- (e) The individual annual report required under Sections 22349.2 and 22357, subdivision (c), of the Financial Code shall be submitted on the following form:

STATE OF CALIFORNIA - BUSINESS, CONSUMER SERVICES AND HOUSING AGENCY

EDMUND G. BROWN Jr., Governor

### **DEPARTMENT OF BUSINESS OVERSIGHT**

Ensuring a Fair and Secure Financial Services Marketplace for all Californians



# INSTRUCTIONS FOR COMPLETING THE 20XX ANNUAL REPORT FOR LICENSEES PARTICIPATING IN THE AFFORDABLE CREDIT BUILDING OPPORTUNITIES PROGRAM

who must file the Report: Every licensee under the California Finance Lenders Law approved by the Commissioner of Business Oversight to participate in the Affordable Credit-Building Opportunities (ACBO) pilot program shall file the annual report. The annual report shall include information on all business conducted under the ACBO pilot program.

NO BUSINESS OR INACTIVE LICENSES: An annual report shall be filed even if no business was conducted under the license in 20XX. If no business was conducted under the ACBO pilot program during the calendar year 20XX, complete question numbers 1 through 10 and Verification

section only. Include a statement at the bottom of the Verification section that "No business was conducted under the ACBO pilot program during the calendar year 20XX." "No business" means no loans were made under the ACBO pilot program in 20XX.

WHEN IS THE REPORT DUE/PENALTY FOR FAILURE TO FILE THE REPORT: The report is due on or before March 15, 20XX. No extension of the filing date shall be granted.

Failure to file the report may result in summary revocation of the California Finance Lenders

Law license(s).

what is the Purpose of the Annual report in the annual report shall be aggregated into a consolidated report and the annual consolidated report shall be posted on the Commissioner of Business Oversight's Internet Web site at www.dbo.ca.gov by July 1, 2015, as required under Financial Code Section 22380, subdivision (a).

### WHERE TO FILE THE REPORT:

### DEPARTMENT OF BUSINESS OVERSIGHT

Financial Services Division

320 West Fourth Street, Suite 750

Los Angeles, CA 90013

THE ANNUAL REPORT FORM: The information must be submitted on the annual report form prescribed by the Department of Business Oversight (Form CFL 1606.1). ALL AMOUNTS MUST BE ROUNDED TO THE NEAREST WHOLE DOLLAR. Do not add ".00" to represent rounding to the nearest dollar. In addition, do not round items to the nearest thousand or million dollars, or

round intermediate calculations. The annual report is electronically scanned and therefore the information must be **TYPED** in the annual report form, and the **ORIGINAL** signed copy of the annual report shall be filed with the Department of Business Oversight.

COMPLETENESS & ACCURACY: The annual report shall be rejected by the Department of Business Oversight and returned to the licensee if the information provided is incomplete or incorrect. All questions and schedules must be completed. If any schedule is inapplicable, indicate "Not Applicable" at the top of the page. The following schedules provide space to report on the activities of seven finders. Attach a supplemental page(s) if more space is needed or if more than seven finders were used. All information provided in the annual report is subject to verification.

Accordingly, due care should be exercised in the completion of the report.

PERIOD COVERED BY THE REPORT: The reporting period is either (1) January 1, 20XX to December 31, 20XX, or (2) the effective date of approval to participate in the ACBO pilot program in 20XX to December 31, 20XX.

If any loans were made under the ACBO pilot program during the year 20XX, Schedules A through I must be completed. The following schedules provide space to report activities associated with seven finders. If no loans were made in 20XX, state "None" on the applicable schedules.

SCHEDULE A (SCHEDULE OF APPLICATIONS TAKEN AND LOANS MADE BY SIZE): All loan applications taken and loans made must be scheduled in Section A. Multiple loans made to the same borrower are to be reported as separate loans transactions. Do not include loans that were not made under the ACBO pilot program. Report percentages to the nearest whole percentage (e.g. report .457 as 46, not 45.7 or 46%)

### SCHEDULE B (SCHEDULE OF LOANS BY INCOME DISTRIBUTION OF CENSUS TRACTS

AND BORROWERS WITH BANK ACCOUNTS): Schedule loans by the following income

distribution of census tracts as defined under the federal Community Reinvestment Act (12 U.S.C.

2901) and the Federal Financial Institutions Examination Council:

If the Median Family Income % is < 50%, then the Income Level is **Low**.

If the Median Family Income % is  $\geq$  50% and < 80%, then the Income Level is **Moderate**.

If the Median Family Income % is  $\geq$  80% and < 120%, then the Income Level is **Middle**.

If the Median Family Income % is >= 120%, then the Income Level is **Upper**.

If the Median Family Income % is 0%, then the Income Level is **Not Known**.

<u>Information on income distribution of census tract may be found at http://www.ffiec.gov/andhttp://www.ffiec.gov/census/default.aspx</u>

# & SCHEDULE OF LOANS MADE BY LOAN PURPOSE).

E-2 & E-3 based on annual percentage rate (APR) calculated in accordance with Federal Reserve

Board Regulation Z. Do not report loans in these schedules using the agreed upon contract rate.

<u>SCHEDULE F (SCHEDULE OF LOAN PERFORMANCE):</u> Report loans based on the number of payments past due. Do not report loans based on recency of payment.

PROGRAM OR SEMINAR OFFERED): In column A, report the number of borrowers who were offered a credit education program or seminar in the same language in which the loan was negotiated. If known, report in column B the number of borrowers who attended the offered credit education program or seminar.

SCHEDULE H (SCHEDULE OF FINDERS BY LOCATION): Report all finders utilized during the calendar year 20XX.

SCHEDULE I (RECOMMENDATIONS FOR IMPROVING THE PILOT PROGRAM): Provide any comments or information to help improve the program.

<u>COMPANIES WITH MULTIPLE LOCATIONS</u>: Companies with multiple locations shall prepare one annual report consolidating the information of all locations into the report.

<u>ANNUAL REPORT FORM AVAILABLE ON THE INTERNET:</u> The annual report form is available in Adobe Acrobat format at the Department of Business Oversight's website. The form may be accessed by clicking on **Applications and Forms** on the Department of Business Oversight's homepage at "www.dbo.ca.gov", and then clicking on **California Finance Lenders**.

The form may be downloaded from the Department of Business Oversight's website; however, THE REPORT CANNOT BE FILED ELECTRONICALLY. If the report is downloaded, it must be printed and submitted to the Department in paper form. Please be sure to include your license number on the annual report to prevent any delays in processing your annual report.

VERIFICATION: The Verification section must be completed in accordance with the instructions by the licensed individual, a general partner if the licensee is a partnership, or a corporate officer if the licensee is a corporation. The Verification must include an original signature on the original copy of the annual report filed with the Department of Business Oversight. Incomplete Verification or a missing signature in the Verification shall result in rejection and return of the annual report to the licensee.

**FEE:** No fee is required to file the Annual Report.

<u>PUBLIC INSPECTION:</u> The Department of Business Oversight shall prepare an annual consolidated report that aggregates the information received from each annual report submitted by licensees for the designated year. The annual consolidated report shall be available to the public.

FOR ASSISTANCE AND INFORMATION REGARDING THE ANNUAL REPORT: Contact the Department of Business Oversight at 1-866-275-2677.

CFL 1606.1

STATE OF CALIFORNIA – BUSINESS, CONSUMER SERVICES AND HOUSING AGENCY

EDMUND G. BROWN Jr., Governor

### **DEPARTMENT OF BUSINESS OVERSIGHT**

Ensuring a Fair and Secure Financial Services Marketplace for all Californians



### To: COMMISSIONER OF BUSINESS OVERSIGHT, STATE OF CALIFORNIA

### ANNUAL REPORT FOR

# CALIFORNIA FINANCE LENDERS LAW LICENSEES ENGAGED IN BUSINESS UNDER THE AFFORDABLE CREDIT-BUILDING OPPORTUNITIES (ACBO) PILOT PROGRAM FOR THE YEAR ENDED DECEMBER 31, 20XX

THIS REPORT IS REQUIRED UNDER SECTIONS 22349.2 AND 22357 OF THE FINANCIAL CODE.

CODI.	
(PLEASE READ THE ATTACHED INSTRUCTIONS CAREFULLY BEFORE COME	<u>PLETING</u>
THE ANNUAL REPORT.)	
1. Name of licensee (as shown on the license):	
2. License number:	
3. Business phone number: ( )	
4. Fax number: ( )	
5. Website address:	
6. Total number of licensed locations at which business was conducted under the ACBO	) pilot
program as of December 31, 20XX:	
7. Total number of finders used during the calendar year:	

8. Total number of finder locations used during the calendar year:
9. Business was conducted under the ACBO pilot program during the calendar year 20XX: YES
□ NO
10. Disclose by finder, the licensee's relationship, including ownership or other financial relationship and business arrangement with each finder.
and business arrangement with each finder.

# SCHEDULE A SCHEDULE OF APPLICATIONS TAKEN AND LOANS MADE BY SIZE

**FOR THE CALENDAR YEAR 20XX** 

## A-1(a) Total Number of Application Taken and Loans Made Using A Finder

		Number of		
		<u>Applications</u>	Number of	Total Principal Amount
	<u>Finder</u>	<u>Taken</u>	Loans Made	of Loans Made
<u>1.</u>				<u>\$</u>
<u>2.</u>				
<u>3.</u>				
<u>4.</u>				
<u>5.</u>				
<u>6.</u>				
<u>7.</u>				
_				
	<b>Totals</b>			<u>\$</u>

## A-1(b) Number of Applications Taken and Loans Made Without Using A Finder

	Number of	Total Principal		
	<u>Applications</u>	Number of	Amount of	
	<u>Taken</u>	Loans Made	Loans Made	
<b>Totals</b>			<u>\$</u>	

## A-2(a) Number of Loans Made By Loan Size Using A Finder

	<u>Principal</u>	<u>Principal</u>		
	Balance	Balance	Principal Balance	
<u>Finder</u>	<u>\$ 250 - 499</u>	<u>\$ 500 - 1,499</u>	<u>\$1,500 – 2,499</u>	Total Loans Made
<u>1.</u>				
<u>2.</u>				
<u>3.</u>				
<u>4.</u>				
<u>5.</u>				
<u>6.</u>				
<u>7.</u>				
<u>Totals</u>				
A-2(b) Number (	Of Loans Made By L	oan Size Without Us	sing A Finder	
	<u>Principal</u>	<u>Principal</u>		
	Balance	<u>Balance</u>	Principal Balance	
	\$ 250 – 499	<u>\$ 500 - 1,499</u>	\$1,500 – 2,499	Total Loans Made
<b>Totals</b>				

## A-3(a) Number of Borrowers Who Obtained More Than One Loan Using A Finder

			Number			
			<u>of</u>			
			Borrowers			
			With		Average Size	
			Credit		of Increase In	
		Number of	<u>Scores</u>		Credit Scores	Average Size
		<u>Borrowers</u>	<u>that</u>	Percentage of	(Include Only	<u>of</u>
		Who	Increased	Borrowers With	<u>Borrowers</u>	Increase/Decre
		Obtained	Over the	Increased Credit	With	ase In Credit
		More Than	<u>Previous</u>	Scores	Increased	Scores For All
<u>Fi</u> ı	nder	One Loan	<u>Loan</u>	(e.g., .458=46)	Scores)	<u>Borrowers</u>
<u>1.</u>					<u>%</u>	
<u>2.</u>						
<u>3.</u>						
<u>4.</u>						
<u>5.</u>						
<u>6.</u>						
<u>7.</u>						
	<u>Totals</u>				<u>%</u>	

### A-3(b) Number of Borrowers Who Obtained More Than One Loan Without Using A Finder

	Number			
	<u>of</u>			
	Borrowers			
	With		Average Size	
	Credit		of Increase In	
Number of	<u>Scores</u>		Credit Scores	Average Size
<u>Borrowers</u>	<u>that</u>	Percentage of	(Include Only	<u>of</u>
Who	Increased	Borrowers With	Borrowers	Increase/Decre
Obtained	Over the	Increased Credit	With	ase In Credit
More Than	<u>Previous</u>	<u>Scores</u>	Increased	Scores For All
One Loan	<u>Loan</u>	(e.g., .458=46)	Scores)	Borrowers
		<u>.</u>	<u>%</u>	

### **SCHEDULE B**

# SCHEDULE OF LOANS BY INCOME DISTRIBUTION OF CENSUS TRACTS AND BORROWERS WITH BANK ACCOUNTS FOR CALENDAR YEAR 20XX

**Totals** 

# **B-1(a)** Number of Loans By Income Distribution of Census Tract Using A Finder

						Not	Total Loans
	Finder	Low	Moderate	<u>Middle</u>	<u>Upper</u>	Known	Made
<u>1.</u>							
<u>2.</u>							
<u>3.</u>							
<u>4.</u>							
<u>5.</u>							
<u>6.</u>							
<u>7.</u>							·
	<b>Totals</b>						

### B-1(b) Number of Loans By Income Distribution of Census Tract Without Using A Finder

					Not	Total Loans
	Low	<u>Moderate</u>	Middle	<u>Upper</u>	Known	Made
<b>Totals</b>						

### B-2(a) Number Of Loans Made To Borrowers With Bank Account(s) Using A Finder

				Number of	Number of
				<u>Borrowers</u>	<u>Borrowers</u>
				With a Bank	With a Bank
		Number	Number of	Account and	Account and
	Number	Without	Borrowers Who	Also Use	Also Use
	With Bank	<u>Bank</u>	Obtained More	Check-Cashing	Payday Loan
<u>Finder</u>	Account(s)	Account(s)	Than One Loan	Services	<u>Services</u>
<u>1.</u>					
<u>2.</u>					
<u>3.</u>					
<u>4.</u>					
<u>5.</u>					
<u>6.</u>					
<u>7.</u>					
<b>Totals</b>					

### B-2(b) Number Of Loans Made To Borrowers With Bank Account(s) Without Using A Finder

			Number of	
			Borrowers	Number of
			With a Bank	Borrowers
		Number of	Account and	With a Bank
	Number	<u>Borrowers</u>	Also Use	Account and
Number	Without	Who Obtained	Check-	Also Use
With Bank	<u>Bank</u>	More Than	Cashing	Payday Loan
Account(s)	Account(s)	One Loan	<u>Services</u>	<u>Services</u>

**Totals** 

# **SCHEDULE C** SCHEDULE OF LATE FEES CHARGED DURING THE YEAR BY SIZE **FOR CALENDAR YEAR 20XX**

# C-1(a) Number Of Loans Made Using A Finder In Which Late Fee(s) Were Charged

	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	Total Loans
<u>Finder</u>	<u>\$ 250 - 499</u>	<u>\$ 500 - 1,499</u>	\$1,500 – 2,499	Made
<u>1.</u>				
<u>2.</u>				
<u>3.</u>				
4.	·			·
<u>5.</u>				
<u>6.</u>				
<u>7.</u>				
<u>Totals</u>				

### C-1(b) Number Of Loans Made Without Using A Finder In Which Late Fee(s) Were Charged

	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
	<u>Balance</u>	Balance	Balance	Total Loans
	<u>\$ 250 - 499</u>	<u>\$ 500 - 1,499</u>	\$1,500 – 2,499	Made
<b>Totals</b>				
C-2(a) Number O	Of Late Fees Charged	l On Loans Made U	sing A Finder	
	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	Total Loans
<u>Finder</u>	<u>\$ 250 - 499</u>	<u>\$ 500 - 1,499</u>	\$1,500 – 2,499	Made
<u>1.</u>				
<u>2.</u>				
<u>3.</u>				
4.				
<u>5.</u>				
<u>6.</u>				
<u>7.</u>				
<b>Totals</b>				

### C-2(b) Number Of Late Fees Charged On Loans Made Without Using A Finder

	<u>Principal</u>	<b>Principal</b>	<u>Principal</u>	
	<u>Balance</u>	<u>Balance</u>	Balance	Total Loans
	<u>\$ 250 - 499</u>	<u>\$ 500 - 1,499</u>	<u>\$1,500 – 2,499</u>	<u>Made</u>
<b>Totals</b>				

### C-3(a) Dollar Amount of Late Fees Collected On Loans Made Using A Finder

		<u>Principal</u>		<u>Principal</u>				
		<u>Balance</u>		<u>Balance</u>		Principal Balance		Total Late Fees in
<u>Finder</u>		<u>\$ 250 - 499</u>	9	\$ 500 - 1,499		\$1,500 – 2,499		<u>Dollars</u>
<u>1.</u>	<u>\$</u>				_		<u>\$</u>	
<u>2.</u>					-		•	
<u>3.</u>					-		•	
<u>4.</u>					-		•	
<u>5.</u>					-			
<u>6.</u>					=			
<u>7.</u>					=,			
					=			
<b>Totals</b>	<u>\$</u>						<u>\$</u>	
	•				-		•	

# C-3(b) Dollar Amount of Late Fees Collected On Loans Made Without Using A Finder

<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	Total Late Fees in
\$ 250 - 499	<u>\$ 500 - 1,499</u>	\$1,500 – 2,499	<u>Dollars</u>

<u>Totals</u> §

# C-4(a) Average Number of Late Fees Charged Per Loan Made Using A Finder

	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
	Balance	<u>Balance</u>	Balance	
<u>Finder</u>	<u>\$ 250 - 499</u>	<u>\$ 500 - 1,499</u>	<u>\$1,500 – 2,499</u>	Overall Average
<u>1.</u>				
<u>2.</u>				
<u>3.</u>				
<u>4.</u>				
<u>5.</u>				
<u>6.</u>				
<u>7.</u>				
<b>Totals</b>				

# C-4(b) Average Number of Late Fees Charged Per Loan Made Without Using A Finder

	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	
	Balance	<u>Balance</u>	<u>Balance</u>	
	<u>\$ 250 - 499</u>	<u>\$ 500 - 1,499</u>	<u>\$1,500 - 2,499</u>	Overall Average
<u>Totals</u>				

# C-5(a) Percentage Of Loans Made With Late Fees Using A Finder

	Principal  Balance		Principal  Balance		Principal  Balance		
<u>Finder</u>	\$ 250 – 499		<u>\$ 500 – 1,499</u>		\$1,500 - 2,499		Overall Percentage
<u>1.</u>		<u>%</u>		<u>%</u>		<u>%</u>	<u>%</u>
<u>2.</u>		_	-				
3.		<del>_</del>		= .			
4.		_					
<u>5.</u>		_					
<u>6.</u>		_					
<u>7.</u>		_					
		_		= .			
<u>Totals</u>							

# C-5(b) Percentage Of Loans Made With Late Fees Without Using A Finder

	<u>Principal</u>		<u>Principal</u>		<u>Principal</u>			
	Balance		Balance		Balance		Overall	
	<u>\$ 250 - 499</u>		\$ 500 – 1,499		\$1,500 - 2,499		Percentage	
<b>Totals</b>		<u>%</u>		%		<u>%</u>	9	<u>%</u>

#### SCHEDULE D

#### SCHEDULE OF LOANS MADE BY LOAN PURPOSE

## **FOR CALENDAR YEAR 200XX**

## D-1(a) Number Of Loans Made By Loan Purpose Using A Finder

Finde 	<u>er</u>	Medical	Other Emergency	Vehicle Repair	Vehicle Purchase	To Pay Bills	To Consolidate Debt	To Build or Repair Credit	Services Other Than a Vehicle	Other
<u>2.</u>										
<u>3.</u>										
<u>4.</u>										
<u>5.</u>										
<u>6.</u>										
<u>7.</u>										

<u>TOTALS</u>					 
D-1(b) Number C	of Loans Made By	Loan Purpose	Without Using	A Finder	

Medical

Other

Emergency
Vehicle Repair

Vehicle Purchase
To Pay Bills

To Build

Or Repair Credit

Or Repair Credit

Than a Vehicle

Chher

# **TOTALS**

# **SCHEDULE E**

## **SCHEDULE OF LOANS BY RATE CHARGES**

# **FOR CALENDAR YEAR 20XX**

# E-1(a) Number of Loans Made Between \$250 - \$499 Using a Finder

		Number of Loans Made Per Annual Percentage Rate (APR)								
<u>Finder</u>	<u>Up to</u>	<u>15.00% -</u>	20.00% -	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	40.00% -	50.00% or	Total Loans	
	<u>14.99%</u>	<u>19.99%</u>	24.99%	<u>29.99%</u>	34.99%	<u>39.99%</u>	<u>49.99%</u>	more	Made	
<u>1.</u>								1		
<u>2.</u>				-				_		
<u>3.</u>								_	_	
4.								_	_	
<u>5.</u>								_	_	
<u>6.</u>										
<u>7.</u>								_		
<u>8.</u>								_		

<u>9.</u>		 				
10.		 				
11.	· · · · · · · · · · · · · · · · · · ·	 	<del></del> -	 	· · · · · · · · · · · · · · · · · · ·	
12.		 		 		 
13.		 		 		 
14.		 		 		 
<u>15.</u>		 		 		 
<b>Totals</b>						

# E-1(b) Number of Loans Made Between \$250 - \$499 Without Using a Finder

	Number of Loans Made Per Annual Percentage Rate (APR)									
<u>Up to</u>	<u>15.00% -</u>	20.00% -	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	40.00% -	50.00% or	Total Loans		
<u>14.99%</u>	<u>19.99%</u>	24.99%	<u>29.99%</u>	<u>34.99%</u>	<u>39.99%</u>	<u>49.99%</u>	more	Made		

Totals
--------

# E-2(a) Number of Loans Made Between \$500 - \$1,499 Using a Finder

			Number o	f Loans Made	Per Annual I	Percentage Ra	ate (APR)		
<u>Finder</u>	<u>Up to</u>	<u>15.00% -</u>	20.00% -	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	<u>40.00% -</u>	50.00% or	Total Loans
	<u>14.99%</u>	<u>19.99%</u>	<u>24.99%</u>	<u>29.99%</u>	<u>34.99%</u>	<u>39.99%</u>	<u>49.99%</u>	more	Made
<u>1.</u>									
<u>2.</u>								_	_
<u>3.</u>								_	_
<u>4.</u>				-		-		_	
<u>5.</u>				-		-		_	
<u>6.</u>	·			-		-			_
<u>7.</u>								_	
<u>8.</u>				-		-		_	
<u>9.</u>				-		-		_	
<u>10.</u>								_	_

<u>11.</u>						
<u>12.</u>		 	 	 	 	
<u>13.</u>		 	 	 	 	
<u>14.</u>		 	 	 	 	
<u>15.</u>		 	 	 	 	
	<b>Totals</b>					

# E-2(b) Number of Loans Made Between \$500 - \$1,499 Without Using a Finder

		Number of	f Loans Made	Per Annual	Percentage Ra	ate (APR)							
<u>Up to</u>	<u>15.00% -</u>	<u>20.00% -</u>	<u>25.00% – </u>	<u>30.00% –</u>	<u>35.00% – </u>	<u>40.00% -</u>	50.00% or	Total Loans					
14.99%	14.99% 19.99% 24.99% 29.99% 34.99% 39.99% 49.99% more Made												

# E-3(a) Number of Loans Made Between \$1,500 - \$2,499 Using a Finder

			Number of	f Loans Made	Per Annual l	Percentage Ra	ate (APR)		
<u>Finder</u>	<u>Up to</u>	<u>15.00% -</u>	20.00% -	<u>25.00% – </u>	<u>30.00% –</u>	<u>35.00% – </u>	40.00% -	50.00% or	Total Loans
	<u>14.99%</u>	<u>19.99%</u>	<u>24.99%</u>	<u>29.99%</u>	<u>34.99%</u>	<u>39.99%</u>	<u>49.99%</u>	more	Made
<u>1.</u>									
<u>2.</u>							· ·		
<u>3.</u>									
<u>4.</u>									
<u>5.</u>	· · · · · · · · · · · · · · · · · · ·					-		_	
<u>6.</u>								_	
<u>7.</u>								<del>,</del>	
<u>8.</u>			-					-	
<u>9.</u>			-					-	
<u>10.</u>				-		-		-	
<u>11.</u>								_	
12.									
				<u> </u>	· ·	· ·			

<u>13.</u>		 		 	
14.	 	 	 	 	
<u>15.</u>	 	 	 	 	
<u>Totals</u>		 	 	 	

## E-3(b) Number of Loans Made Between \$1,500 - \$2,499 Without Using a Finder

	Number of Loans Made Per Annual Percentage Rate (APR)													
<u>Up to</u>	<u>15.00% -</u>	<u>20.00% -</u>	<u>25.00% – </u>	<u>30.00% – </u>	<u>35.00% – </u>	<u>40.00% -</u>	50.00% or	Total Loans						
14.99% 19.99% 24.99% 29.99% 34.99% 39.99% 49.99% more Made														

<u>Totals</u>

# SCHEDULE F

## SCHEDULE OF LOAN PERFORMANCE

# AS OF YEAR END 20XX

## F-1(a) Number of Loans (using a Finder) With Past Due Payments and Percentage of Loans with Past Due Payments

	NUMBER OF	NU	MBER OF LO	DANS PAST	<u>DUE</u>	PERCE	ENTAGE OF	LOANS PAS	T DUE
	<u>LOANS</u>	Current	1 Payment	2 Payments	3 or more	<u>Current</u>	1 Payment	2 Payments	3 or more
Finder	<u>OUTSTANDING</u>	<u>Loan</u>	Past Due	Past Due	Payments Past Due	<u>Loan</u>	Past Due	Past Due	Payments Past Due
1.					<u>rast Duc</u>				1 ast Duc
<u>2.</u>			-	· -			-		
<u>3.</u>							<del>-</del>	· -	
<u>4.</u>			_						
<u></u> <u>5.</u>			_						
<u>6.</u>						-			
<u>5.</u> 7.	_		_					-	
8 <u>.</u>			_						
<u>9.</u> 									

<u>10.</u>		 		 		
<u>11.</u>		 		 	 	
<u>12.</u>		 			 	
<u>13.</u>		 	 	 		
<u>14.</u>		 		 		
<u>15.</u>			 	 	 	
	<b>Totals</b>	 	 	 	 	
		 	 	 	 <del></del>	

## F-1(b) Number of Loans (not using a Finder) with Past Due Payments and Percentage of Loans with Past Due Payments

NUMBER OF	<u>NU</u>	JMBER OF LO	DANS PAST D	<u>OUE</u>	PERC	ENTAGE OF	LOANS PAST	DUE
LOANS OUTSTANDING	Current Loan	1 Payment Past Due	2 Payments Past Due	3 or more Payments Past Due	Current Loan	1 Payment Past Due	2 Payments Past Due	3 or more Payments Past Due

<u>Totals</u>

## **SCHEDULE G**

# SCHEDULE OF LOANS MADE BY LANGUAGE AND CREDIT EDUCATION PROGRAM OR SEMINAR OFFERED FOR THE CALANDER YEAR 20XX

#### G-1(a) Number of Loans Made Using a Finder (For columns A and B see instructions.)

#### LANGUAGE IN WHICH THE LOAN WAS NEGOTIATED ORALLY OR IN WRITING

<u>Finder</u>	English	<u>A</u>	<u>B</u>	Spanish	<u>A</u>	<u>B</u>	Chinese	<u>A</u>	<u>B</u>	Tagalog	<u>A</u>	<u>B</u>	Vietnamese	<u>A</u>	<u>B</u>	Korean	<u>A</u>	<u>B</u>
<u>1.</u>																		
<u>2.</u>																		
<u>3.</u>																		
<u>4.</u>																		
<u>5.</u>																		
<u>6.</u>																		

<u>7.</u>									<del></del>					<u> </u>				
<u>8.</u>		_															_	
<u>9.</u>	-	_								-							_	
<u>10.</u>				_														
<u>Totals</u>																		
G-1(b) N	umber of	f Loans	s Mad	e Witho	ut Using	g a Fin	der (Fo	r colum	ns A a	nd B see	<u>instruc</u>	etions.)						
	English	<u>A</u>	<u>B</u>	Spanish	<u>A</u>	<u>B</u>	Chinese	<u>A</u>	<u>B</u>	Tagalog	<u>A</u>	<u>B</u>	Vietnamese	<u>A</u>	<u>B</u>	Korean	<u>A</u>	<u>B</u>
<b>Totals</b>																	· <u></u>	
							<u>s</u>	CHED	ULE H	<u>[</u>								

**SCHEDULE OF FINDERS** 

<u>FINDER</u>	CONTACT	<u>VOLUME</u>	TYPE OF	<u>AMOUNT</u>	<u>PROVIDE</u>	<u>OWNERSHIP</u>	NUMBER OF	BUSINESS
	<u>PERSON</u>	<u>OF</u>	<b>BUSINESS</b>	OF FEES	TYPE OF	OR OTHER	BUSINESS	<u>ADDRESS</u>
		BUSINESS	<u>OPERATED</u>	PAID TO	<u>LICENSE</u>	<u>FINANCIAL</u>	<b>LOCATIONS</b>	(Street,
		<u>IN LOAN</u>	<u>BY</u>	<u>FINDER</u>	<u>&amp;</u>	<u>RELATIONSHIP</u>	AT WHICH	City, State,
		<u>\$\$</u>	<u>FINDER</u>		<u>LICENSE</u>	<u>WITH</u>	<u>ACBO</u>	<u>&amp; Zip</u>
			(ex., grocery		NUMBER	<u>LICENSEE</u>	<u>ACTIVITIES</u>	Code)
			store, check		HELD BY	(YES OR NO)	<u>WERE</u>	
			<u>casher)</u>		<u>FINDER</u>		CONDUCTED	
					<u>(ex.,</u>			
					<u>check</u>			
					casher,			
					<u>pawn</u>			
					<u>broker,</u>			
					etc.)			




# SCHEDULE I

## RECOMMENDATIONS FOR IMPROVING THE PILOT PROGRAM

<b>ERIFICATION</b>	
	ERIFICATION ERIFICATION

similar proprietary interest of (Insert no			<u>n of</u>
and I have read and signed the report and k statistical information provided in this annu		•	
Complete Section (A) OR Section (B) as a	ppropriate.		
(A) IF LOCATED IN CALIFORNIA	OR IN A STATE WHIC	CH PERMITS A DECLARATION	
UNDER PENALTY OF PERJURY,	COMPLETE THIS SECT	TION. NOTARIZATION IS NOT	
NECESSARY.			
<u>Date</u> , <u>at</u>			
(Month/Day) (Year)	(City)	(State)	
I certify (or declare) under the penalty of p	erjury that the foregoing is tru	ne and correct.	
	Phone Number: (	)	
(Signature of Declarant)			
(Name and Title, type or print)	Fax Number: ( )		
E-mail Address:	-		

(B) IF LOCATED OUTSIDE OF CALIFORNIA IN A STATE WHICH DOES NOT PREMIT A DECLARATION

UNDER PENALTY OF PERJURY, COMPLETE THIS SECTION. NOTARIZATION IS REQUIRED.

Jale,		
(Month/Day)	(Year)	Signature of Affiant
ıt	_	
(City)		Name and Title (Please type or print)
	_	
(State)		Subscribed and sworn to before me on
		(Month/Date) (Year)
		(ITEMAL DATE)
<u>(Seal)</u>		Notary Public in and for said County and State
Phone Number: ( )		Fax Number: ( )
E-mail Address:		
L-man Address.		
CFL 1606.1		

Note: Authority cited: Sections 22150 and 22159, Financial Code. Reference: Sections 22159, 22349.2, 22357(c) and 22715, Financial Code.

27. Section 1607 is adopted to read:

§ 1607. Additional Information Required to Complete the Annual Report.

- (a) A licensee shall obtain and keep for every loan the following additional information, for purposes of reporting information in the annual report:
- (1) Credit scores from at least one consumer reporting agency for each borrower who obtained more than one program loan (Section 22380, subdivision (d)(6), of the Financial Code),
- (2) Income distribution for each borrower, including the number of borrowers who obtained at least one program loan and who resided in a low-to-moderate-income census tract at the time of their loan application (Section 22380, subdivision (d)(7), of the Financial Code), defined as a distressed/underserved tract under the federal Community Reinvestment Act (12 U.S.C. 2901) and based on census tract data published by the Federal Financial Institutions Examination Counsel.
- (3) Borrowers' primary purpose in obtaining the loan, based on borrower responses at the time of the loan applications, as follows (Section 22380, subdivision (d)(8), of the Financial Code):
  - (A) Medical.
  - (B) Other emergency.
  - (C) Vehicle repair.
  - (D) Vehicle purchase.
  - (E) To pay bills.
  - (F) To consolidate debt.
  - (G) To build or repair credit history.
  - (H) To finance a purchase of goods or services other than a vehicle.
  - (I) For other than personal, family, or household purposes.
  - (J) Other.
- (4) Whether the borrower self-reported that he or she had or did not have a bank account at the time of the loan application, and if the borrower had a bank account, whether the borrower

self-reported that he or she used check-cashing services (Section 22380, subdivision (d)(9), of the Financial Code) or payday loan services,

- (5) Language in which the loan was negotiated orally or in writing, and whether the credit education program or seminar offered by the licensee was offered in that language, and
- (6) If known, whether the borrower attended a credit education program or seminar offered by the licensee.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22380, Financial Code.

28. Section 1608 is adopted to read:

Subarticle 5. Credit Education Programs and Seminars.

- § 1608. Approval by the Commissioner.
- (a) A licensee shall either offer a credit education program or seminar to the borrower, or invite the borrower to a credit education program or seminar offered by an independent third party.
- (b) The content of the credit education program or seminar shall provide information to help borrowers understand, build and manage consumer credit, including but not limited to:
  - (1) Information on how installment loans work, loan payment and interest charges,
- (2) Credit scores and the effect of credit scores on future financial decisions, costs of credit, and the effect of late or missed payments on credit scores,
  - (3) Understanding the credit reporting system, and
  - (4) Best practices for establishing and building good credit.
- (c) Before offering any credit education program or seminar to a borrower, the licensee shall submit the following information in writing to the Commissioner for his or her review and approval of the program or seminar:

- (1) The name, address, telephone number and email address of the credit education program or seminar,
  - (2) Name, title and contact information of the program's or seminar's contact person,
  - (3) Program's or seminar's accreditation, if any,
  - (4) Format of the program or seminar (classroom, one-on-one, online, etc.),
  - (5) Address locations where the program or seminar will be held in California,
  - (6) Name, certifications, and resume of instructors,
- (7) Licensee's relationship (business or personal) with any person employed or affiliated with the program or seminar,
- (8) Language(s) in which the program or seminar is offered and whether the program or seminar is made available to every borrower in the language in which the loan contract is negotiated.
- (9) Copy of program content and program curriculum and all materials used or distributed to the borrower in the program or seminar, in all offered languages, and
- (10) Any additional information or materials provided to the borrower after the credit education program or seminar is offered or has been provided.
- (d) Within 30 calendar days from the receipt of the information in subsection (c) of this section, the Commissioner shall inform the licensee in writing whether the credit education program or seminar is approved or disapproved for use.
- (e) A licensee shall not offer to a borrower any credit education program or seminar that has not been previously reviewed and approved by the Commissioner for use.
- (f) A licensee shall maintain a file with the name and contact information for all credit education programs or seminars being offered to borrowers, and a copy of the program curriculum and all materials used or distributed in each program or seminar, in all offered languages, for purposes of compliance.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22370, Financial Code.

- 29. Section 1609 is adopted to read:
- § 1609. Licensee's Evidence of Compliance with Education Offer.
- (a) A licensee shall offer in writing, and at no cost to the borrower, a credit education program or seminar, and provide the borrower with a list of one or more available credit education programs or seminars. The written offer shall include the name of the program or seminar, location of the program or seminar offered, and language in which the program or seminar is offered to the borrower. The licensee shall have the borrower initial and date the written offer, and the licensee shall retain a copy of the written offer with the borrower's initials and date acknowledging receipt in the file.
- (b) A licensee shall include a copy of the written offer of a credit education program or seminar with any late notice provided to a borrower.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22370, Financial Code.

30. Section 1610 is adopted to read:

Subarticle 6. Books, Records and Examinations.

- § 1610. Licensee's Evidence of Compliance with Consumer Reporting and Underwriting

  Standards.
- (a) A licensee shall retain for every loan the following documents for purposes of compliance with consumer reporting and loan underwriting standards:
- (1) Evidence that the payment performance of each borrower, on every loan made to that borrower, is being reported to one or more of the consumer reporting agencies in the United

States under subdivision (f)(2) of Section 22370 of the Financial Code, and that each borrower is provided with the name of the consumer reporting agency or agencies to which the borrower's payment history will be reported to under subdivision (f)(3) of that same code section.

(2) All evidence of loan underwriting under Section 22370, subdivision (f)(4), of the Financial Code, including a copy of any information obtained through electronic means or relied upon in underwriting the loan.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22370, Financial Code.

- 31. Section 1611 is adopted to read:
- § 1611. Licensee's Duty to Verify Status of Finder Prior to Compensation.
- (a) Before paying any finder, a licensee shall verify that the finder has not been barred from providing services at that location by the Commissioner.
  - (b) The status of a finder is available at the Department's Web site at www.dbo.ca.gov.
- (c) A licensee shall be on notice that the licensee's finder has been barred upon issuance of an order by the Commissioner barring that finder from the specified location(s).

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22374, Financial Code.

- 32. Section 1612 is adopted to read:
- § 1612. Disclosure to Applicant Concerning Loan Interest and Right to Rescind.
- (a) A licensee shall at the time of application provide the applicant with written disclosure concerning the terms of the loan and the applicant's right to rescind the loan as required under Section 22370, subdivision (a)(3), of the Financial Code.

- (b) The disclosure required in Financial Code Section 22370, subdivision (a)(3), shall include the following statement: "This loan is made under the Pilot Program for Increased Access to Responsible Small Dollar Loans."
- (c) The licensee shall have the applicant initial and date the written disclosure to acknowledge receipt, and the licensee shall retain in the file a copy of the disclosure with the applicant's initials and date acknowledging receipt.
- (d) Alternatively, if the disclosure is provided to an applicant by mobile or other electronic application, the licensee shall use procedures established by the licensee to document compliance with the requirements in Financial Code Section 22370, subdivision (a)(4).

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22370, Financial Code.

- 33. Section 1613 is adopted to read:
- § 1613. Disclosure Notice to Applicant and to Borrower.
- (a) At the time a finder receives or processes an application, the finder shall have the applicant initial and date as of that day the disclosure notice required under Section 22373, subdivision (a), of the Financial Code, acknowledging receipt. The finder shall provide a copy of the disclosure notice to the applicant and retain in the file the original disclosure notice with the applicant's initials and date acknowledging receipt.
- (b) The licensee shall provide a copy of the disclosure notice in subsection (a) to the borrower within two weeks following the date of the loan consummation, using procedures established by the licensee to document compliance with the requirements in subdivision (b) of Section 22373 of the Financial Code.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22373, Financial Code.

34. Section 1614 is adopted to read:

§ 1614. Books and Records of Finders: Standard for Keeping and Retention Period.

A licensee shall maintain all books, records, accounts and documents for at least three years, at the place(s) of business provided in the finder's registration form in compliance with Section 22157 of the Financial Code, including but not limited to, records demonstrating that the activities and services performed by the finder are in compliance with Section 22372 of the Financial Code, written disclosure notices are provided to applicants in compliance with Section 22373 of the Financial Code, the written agreement between the licensee and finder is in compliance with subdivision (a) of Section 22374 and Section 22376 of the Financial Code, and records of compensation paid to a finder are in compliance with subdivision (b) of Section 22374 of the Financial Code.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22157, 22372, 22373, 22374, and 22376, Financial Code.

35. Section 1615 is adopted to read:

§1615. Services of Finders.

A finder receives or processes an application under Section 22373, subdivision (a), of the Financial Code when the finder performs one or more of the services for a licensee under Section 22372, subdivision (a), of the Financial Code.

Note: Authority cited: Section 22150, Financial Code. Reference: Sections 22372 and 22373, Financial Code.

36. Section 1616 is adopted to read:

§1616. Counseling or Advice: Prohibited by Finder.

(a) A finder shall not provide counseling or advice to a borrower or prospective borrower under Section 22372, subdivision (b) and (c), of the Financial Code.

(b) Counseling or advice means providing written or oral information to a borrower or prospective borrower that is specific to a loan or to the borrower's or prospective borrower's circumstances.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22372, Financial Code.

37. Section 1617 is adopted to read:

§1617. List of Borrowers: Survey.

For purposes of conducting a survey of borrowers under subdivision (e) of Section 22380 of the Financial Code, a licensee shall upon request make available to the Commissioner a list of all borrowers who participated in the program, regardless of whether a loan was consummated.

The information shall include the name and contact information of the borrower, date of the transaction, loan information, location of business, and other such information as deemed necessary by the Commissioner.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22380, Financial Code.

- 38. Section 1618 is adopted to read:
- § 1618. Notification of Payment and Due Date.
- (a) Prior to disbursing loan proceeds, a licensee shall inform each borrower that the licensee is required to notify the borrower about payment amounts and due dates at least two days before each payment due date, and that the borrower has the right to opt out of the notification at any time upon electronic or written request to the licensee.

(b) A licensee shall maintain evidence of compliance with Financial Code Section 22370, subdivision (f)(5), using procedures established by the licensee, that the notification required in subsection (a) was provided and of any request by a borrower to opt out of receiving notification.

Note: Authority cited: Section 22150, Financial Code. Reference: Section 22370, Financial Code.