

SELECTED FINANCIAL DATA
as of September 30, 2019

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	324,998	301,184	4,812	283,471	40,555	1,325	0.54%	4.36%
Community Commerce Bank	Claremont	276,756	202,956	2,267	183,099	53,135	1,392	0.67%	3.49%
Hatch Bank	San Marcos	68,473	63,424	839	37,790	26,922	(485)	-0.94%	-2.40%