

**SELECTED FINANCIAL DATA**  
as of December 31, 2019

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	323,696	304,369	5,035	281,650	41,014	1,784	0.55%	4.35%
Community Commerce Bank	Claremont	279,859	209,207	2,267	185,763	53,414	1,973	0.70%	3.69%
Hatch Bank	San Marcos	68,535	57,794	839	37,324	27,034	(372)	-0.54%	-1.38%