

**SELECTED FINANCIAL DATA**  
as of June 30, 2020

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	327,616	307,440	5,604	283,939	42,189	1,175	0.72%	5.57%
Community Commerce Bank	Claremont	324,045	243,219	2,587	194,193	53,481	693	0.43%	2.59%
Hatch Bank	San Marcos	80,807	54,207	872	39,475	27,432	397	0.98%	2.89%