## **Schedule T - Fiduciary and Related Services**

(Trust Departments) As of March 31, 2021

|  | (Column A) | (Column B)  | (Column C) | (Column D)  |      |
|--|------------|-------------|------------|-------------|------|
|  | Managed    | Non-Managed | Number of  | Number of   |      |
|  | Assets     | Assets      | Managed    | Non-Managed |      |
|  | (000s)     | (000s)      | Accounts   | Accounts    |      |
|  |            |             |            |             |      |
| FIDUCIARY AND RELATED ASSETS               |            |             |            |             |      |
| 4. Personal trust and agency accounts      | 10,343,486 | 946,625     | 4,073      | 195         | 4.   |
| 5. Employee benefit and retirement-        |            |             |            |             | 5.   |
| related trust and agency accounts:         |            |             |            |             |      |
| a. Employee benefit - defined contribution | 299,505    | 726,666     | 102        | 105         | 5.a. |
| b. Employee benefit - defined benefit      | 206,224    | 73,467      | 12         | 3           | 5.b. |
| c. Other employee benefit and              |            |             |            |             |      |
| retirement-related accounts                | 790,949    | 212,255     | 1,192      | 116         | 5.c. |
| 6. Corporate trust and agency accounts     | 0          | 0           | 0          | 0           | 6.   |
| 7. Investment management and               |            |             |            |             |      |
| investment advisory agency accounts        | 4,367,685  | 23,719      | 1,973      | 5           | 7.   |
| 8. Foundation and endowment trust and      |            |             |            |             |      |
| agency accounts                            | 570,963    | 15,801      | 296        | 4           | 8.   |
| 9. Other fiduciary accounts                | 827        | 3,230       | 2          | 3           | 9.   |
| 10. Total fiduciary accounts               |            |             |            |             |      |
| (sum of items 4 through 9)                 | 16,579,639 | 2,001,763   | 7,650      | 431         |      |
| 11. Custody and safekeeping accounts       | 0          | 28,086,856  | 0          | 44,172      | 11.  |
| 12. Not applicable                         |            |             |            |             |      |
| 13. Individual Retirement Accounts,        |            |             |            |             |      |
| Health Savings Accounts, and               |            |             |            |             |      |
| other similar accounts (included in        |            |             |            |             |      |
| items 5c and 11)                           | 709,407    | 16,555,920  | 1,180      | 42,204      | 13.  |

## **Schedule T - Fiduciary and Related Services - Continued**

(Trust Departments) As of March 31, 2021

| Memoranda  | (Column A)      | (Column B)       | (Column C)     |          |
|--|-----------------|------------------|----------------|----------|
|  | Personal Trust  | Employee Benefit |                |          |
|  | and Agency and  | and Retirement-  | All Other      |          |
|  | Investment      | Related          | Accounts       |          |
|  | Management      | Trust and Agency |                |          |
|  | Agency Accounts | Accounts         |                |          |
| 1. Managed assets held in fiduciary                | (000s)          | (000s)           | (000s)         |          |
| accounts:  |                 |                  |                |          |
| a. Noninterest-bearing deposits                    | 749             | 14               | 63             | M.1.a.   |
| b. Interest-bearing deposits                       | 173,724         | 10,499           | 8,025          | M.1.b.   |
| c. U.S. Treasury and U.S. Government               |                 |                  |                |          |
| agency obligations                                 | 417,894         | 24,834           | 9,252          | M.1.c.   |
| d. State, county and municipal obligations         | 1,832,220       | 17,457           | 11,697         | M.1.d.   |
| e. Money market mutual funds                       | 762,477         |                  | 31,193         | M.1.e.   |
| f. Equity mutual funds                             | 1,941,074       | 487,513          | 160,848        | M.1.f.   |
| g. Other mutual funds                              | 1,583,910       | 265,843          | 119,697        | M.1.g.   |
| h. Common trust funds and collective               |                 |                  |                |          |
| investment funds                                   | 0               | 0                | 0              | M.1.h.   |
| i. Other short-term obligations                    | 5,083           | 0                | 0              | M.1.i.   |
| j. Other notes and bonds                           | 575,601         | 82,019           | 24,744         | M.1.j.   |
| k. Investments in unregistered funds               |                 |                  |                |          |
| and private equity investments                     | 439,440         | 3,000            | 0              | M.1.k.   |
| 1. Other common and preferred stocks               | 4,394,545       | 355,947          | 206,080        | M.1.1.   |
| m. Real estate mortgages                           | 145,846         | 9                | 0              | M.1.m.   |
| n. Real estate                                     | 919,236         | 203              | 1              | M.1.n    |
| o. Miscellaneous assets                            | 1,519,370       | 223              | 190            | M.1.o    |
| p. Total managed assets held in fiduciary accounts |                 |                  |                |          |
| (for each column, sum of Memorandum items          |                 |                  |                |          |
| 1.a through 1.o)                                   | 14,711,169      | 1,296,676        | 571,790        | M.1.p    |
| -  |                 | (Column A)       | (Column B)     | <u> </u> |
|  |                 |                  | Number of      |          |
|  |                 | Managed Assets   | Managed Assets |          |
| q. Investments of managed fiduciary accounts in    |                 |                  |                |          |
| advised or sponsored mutual funds                  |                 | 0                | 0              | M.1.q    |

## **Schedule T - Fiduciary and Related Services - Continued**

(Trust Departments) As of March 31, 2021

| Memoranda (continued)  | (Column A) (Column B)      |             |         |
|--|----------------------------|-------------|---------|
|  | Number of Principal Amount |             |         |
|  | Issues                     | Outstanding |         |
|  |                            | (000s)      |         |
| 2. Corporate trust and agency accounts:                                |                            |             |         |
| a. Corporate and municipal trusteeships                                | 0                          | 0           | M.2.a.  |
| (1) Issues reported in Memoranda 2a. that are in default               | 0                          | 0           | M.2.a.1 |
| b. Transfer agent, registrar, paying agent, and other corporate agency | 0                          |             | M.2.b.  |

|   | (Column A) | (Column B)      |        |
|---|------------|-----------------|--------|
|   | Number of  | Market Value of |        |
|   | Funds      | Fund Assets     |        |
|   |            | (000s)          |        |
| 3. Collective investment funds and common trust funds:            |            |                 |        |
| a. Domestic equity  | 0          | 0               | M.3.a  |
| b. International/Global equity                                    | 0          | 0               | M.3.b. |
| c. Stock/Bond blend   | . 0        | 0               | M.3.c. |
| d. Taxable bond   | 0          | 0               | M.3.d. |
| e. Municipal bond   | 0          | 0               | M.3.e. |
| f. Short term investments/Money market                            | 0          | 0               | M.3.f. |
| g. Specialty/Other  | 0          | 0               | M.3.g. |
| h. Total collective investment funds (sum of Memorandum items 3.a |            |                 |        |
| through 3.g)  | . 0        | 0               | M.3.h. |

#### P. Trust Business for Which Securities Are on Deposit with the State Treasurer

|   | (Column A)   | (Column B)     |      |
|---|--------------|----------------|------|
|   | Court Trusts | Private Trusts |      |
| P.1. Trust business for which securities are                        | (000s)       | (000s)         |      |
| on deposit with the State Treasurer                                 | 550,524      | 26,745,122     | P.1. |
| P.2. Less: real estate  | . 66,897     |                | P.2. |
| P.3. Trust business on which security is required                   | 483,627      | 26,745,122     | P.3. |
| P.4. Amount of security required by Sections 1540                   |              |                |      |
| and 1541 of the Financial Code                                      | 4,000        | 1,200          | P.4. |
| P.5. Market value of securities on deposit with the State Treasurer | 7,740        | 4,573          | P.5. |
| P.6. Excess or deficiency; denote negative amount in ( )            | 3,740        | 3,373          | P.6. |

# Schedule T - Fiduciary and Related Services - Continued (Trust Departments)

As of March 31, 2021

### **INCOME**

| FIDUCIARY AND RELATED SERVICES INCOME  | (000s)   |       |
|--|----------|-------|
| 14. Personal trust and agency accounts   | 13,955   | 14.   |
| 15. Employee benefit and retirement-related trust and agency accounts:             |          |       |
| a. Employee benefit-defined contribution   | . 851    | 15.a. |
| b. Employee benefit-defined benefit  | . 199    | 15.b. |
| c. Other employee benefit and retirement-related accounts                          | . 1,534  | 15.c. |
| 16. Corporate trust and agency accounts  | 75       | 16.   |
| 17. Investment management and investment advisory agency accounts                  | 6,139    | 17.   |
| 18. Foundation and endowment trust and agency accounts                             | 890      | 18.   |
| 19. Other fiduciary accounts   | 6        | 19.   |
| 20. Custody and safekeeping accounts   | 8,611    | 20.   |
| 21. Other fiduciary and related services income                                    | 88       | 21.   |
| 22. Total gross fiduciary and related services income (sum of items 14 through 21) | 32,348   | 22.   |
| 23. Less: Expenses   | . 28,532 | 23.   |
| 24. Less: Net losses from fiduciary and related services.                          | 133      | 24.   |
| 25. Plus: Intracompany income credits for fiduciary and related services           | . 2,442  | 25.   |
| 26. Net fiduciary and related services income                                      | 6,125    | 26.   |

|  | (Column A)   | (Column B)   | (Column C) |        |
|--|--------------|--------------|------------|--------|
|  | Gross Losses | Gross Losses |            |        |
| Memoranda  | Managed      | Non-Managed  |            |        |
|  | Accounts     | Accounts     | Recoveries |        |
| 4. Fiduciary settlements, surcharges, and other losses       | (000s)       | (000s)       | (000s)     |        |
| a. Personal trust and agency accounts                        | . 55         | 0            | 19         | M.4.a. |
| b. Employee benefit and retirement-related trust and agency  |              |              |            |        |
| accounts   | 1            | 0            | 0          | M.4.b. |
| c. Investment management and investment advisory             |              |              |            |        |
| agency accounts  | 1            | 0            | 0          | M.4.c. |
| d. Other fiduciary accounts and related services             | . 24         | 72           | 0          | M.4.d. |
| e. Total fiduciary settlements, surcharges, and other losses |              |              |            |        |
| (sum of Memorandum items 4.a through 4.d) (sum of            |              |              |            |        |
| columns A and B minus column C must equal                    |              |              |            |        |
| Schedule T, item 21)   | 81           | 72           | 19         | M.4.e. |