

**SELECTED FINANCIAL DATA**  
as of March 31, 2021

| Name of Industrial Bank            | Location    | Assets  | Total Loans | Loan Loss Reserve | Deposits | Capital | Net Income | ROA   | ROE    |
|------------------------------------|-------------|---------|-------------|-------------------|----------|---------|------------|-------|--------|
| Balboa Thrift and Loan Association | Chula Vista | 339,805 | 300,679     | 7,296             | 293,663  | 45,184  | 1,246      | 1.47% | 11.03% |
| Community Commerce Bank            | Claremont   | 325,294 | 240,121     | 2,987             | 223,884  | 54,636  | 962        | 1.18% | 8.52%  |
| Hatch Bank                         | San Marcos  | 267,942 | 51,129      | 675               | 232,822  | 27,654  | 71         | 0.11% | 0.63%  |