## TRUST COMPANY
### CONSOLIDATED REPORT OF INCOME
#### As of September 30, 2021
##### (in thousands)

### Operating income:
- Income from fiduciary activities: 100,529  
- Interest on federal funds sold: 0  
- Interest on U.S. Treasury securities: 398  
- Interest on obligations of other U.S. government agencies and corporations: 76  
- Interest on obligations of states and political subdivisions of the U.S: 137  
- Interest on other securities: 2  
- Interest and fees on loans: 37  
- Other income: 635  
**TOTAL OPERATING INCOME**: 101,814

### Operating Expenses
- Salaries and employee benefits: 53,658  
- Interest on borrowed money: 24  
- Interest on capital notes: 0  
- Occupancy expense of premises, gross: 3,579  
- Less rental income: 221  
- Occupancy expense of premises, net: 3,358  
- Furniture and equipment expense: 2,843  
- Provision for possible loan losses: 0  
- Other operating expenses: 13,361  
**TOTAL OPERATING EXPENSES**: 73,244

### Financial Summary:
- Income before income taxes and securities gains or losses: 28,570  
- Applicable income taxes: 7,189  
- Income before securities gains or losses: 21,381  
  - Securities gains (losses), gross: 1  
  - Applicable income taxes: 0  
  - Securities gains (losses), net: 1  
- Net income before extraordinary items: 21,382  
- Extraordinary items, Net of tax effect: -56  
**NET INCOME**: 21,326