

## TRUST COMPANY CONSOLIDATED REPORT OF INCOME

As of September 30, 2021

(in thousands)

**Operating income:**

Income from fiduciary activities	100,529 A1a
Interest on federal funds sold	0 A1b
Interest on U.S. Treasury securities	398 A1c
Interest on obligations of other U.S. government agencies and corporations	76 A1d
Interest on obligations of states and political subdivisions of the U.S	137 A1e
Interest on other securities	2 A1f
Interest and fees on loans	37 A1g
Other income	635 A1h
<b>TOTAL OPERATING INCOME</b>	<b>101,814 A1i</b>

**Operating Expenses**

Salaries and employee benefits	53,658 A2a
Interest on borrowed money	24 A2b
Interest on capital notes	0 A2c
Occupancy expense of premises, gross	3,579 A2d1
Less rental income	221 A2d2
Occupancy expense of premises, net	3,358 A2d3
Furniture and equipment expense	2,843 A2e
Provision for possible loan losses	0 A2f
Other operating expenses	13,361 A2g
<b>TOTAL OPERATING EXPENSES</b>	<b>73,244 A2h</b>

Income before income taxes and securities gains or losses 28,570 3

Applicable income taxes 7,189 4

Income before securities gains or losses 21,381 5

Securities gains (losses), gross 1 6a

Applicable income taxes 0 6b

Securities gains (losses), net 1 6c

Net income before extraordinary items 21,382 7

Extraordinary items, Net of tax effect -56 8

**NET INCOME** **21,326 9**