## TRUST COMPANY
### CONSOLIDATED REPORT OF INCOME
#### As of December 31, 2021

**(in thousands)**

### Operating income:
- Income from fiduciary activities: $134,929 A1a
- Interest on federal funds sold: $0 A1b
- Interest on U.S. Treasury securities: $514 A1c
- Interest on obligations of other U.S. government agencies and corporations: $104 A1d
- Interest on obligations of states and political subdivisions of the U.S: $175 A1e
- Interest on other securities: $4 A1f
- Interest and fees on loans: $50 A1g
- Other income: $834 A1h

**TOTAL OPERATING INCOME**

$136,610 A1i

### Operating Expenses
- Salaries and employee benefits: $74,307 A2a
- Interest on borrowed money: $32 A2b
- Interest on capital notes: $0 A2c
- Occupancy expense of premises, gross: $5,273 A2d1
- Less rental income: $297 A2d2
- Occupancy expense of premises, net: $4,976 A2d3
- Furniture and equipment expense: $3,909 A2e
- Provision for possible loan losses: $0 A2f
- Other operating expenses: $20,129 A2g

**TOTAL OPERATING EXPENSES**

$103,353 A2h

- Income before income taxes and securities gains or losses: $33,257 3
- Applicable income taxes: $8,987 4

**Income before securities gains or losses**

$24,270 5

- Securities gains (losses), gross: $113 6a
- Applicable income taxes: $22 6b
- Securities gains (losses), net: $91 6c

**Net income before extraordinary items**

$24,361 7

- Extraordinary items, Net of tax effect: $34 8

**NET INCOME**

$24,395 9