

**SELECTED FINANCIAL DATA**  
as of March 31, 2022

| Name of Industrial Bank            | Location    | Assets  | Total Loans | Loan Loss Reserve | Deposits | Capital | Net Income | ROA   | ROE    |
|------------------------------------|-------------|---------|-------------|-------------------|----------|---------|------------|-------|--------|
| Balboa Thrift and Loan Association | Chula Vista | 305,093 | 7,652       | 305,093           | 254,491  | 50,198  | 1,316      | 1.73% | 10.49% |
| Community Commerce Bank            | Claremont   | 316,372 | 2,987       | 316,372           | 223,768  | 57,091  | 752        | 0.95% | 5.27%  |
| Hatch Bank                         | San Marcos  | 269,046 | 1,111       | 269,046           | 240,111  | 26,730  | 62         | 0.09% | 0.93%  |