

1 CLOTHILDE V. HEWLETT  
Commissioner  
2 MARY ANN SMITH  
Deputy Commissioner  
3 DANIEL P. O'DONNELL  
Assistant Chief Counsel  
4 DENISE R. SMITH (State Bar No. 309225)  
Senior Counsel  
5 Department of Financial Protection and Innovation  
One Sansome Street, Suite 600  
6 San Francisco, California 94104  
Telephone: (415) 966-5985  
7  
8 Attorneys for Complainant

9 BEFORE THE DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION  
10 OF THE STATE OF CALIFORNIA  
11

12 In the Matter of: )  
 )  
13 THE COMMISSIONER OF FINANCIAL ) CFL LICENSE No.: 60DBO-137694  
14 PROTECTION AND INNOVATION, )  
 ) **CONSENT ORDER**  
15 Complainant. )  
 )  
16 v. )  
 )  
17 COMMERCIAL FLEET FINANCING, INC., )  
18 )  
19 Respondent. )  
 )

1 This Consent Order is entered into between the Commissioner of Financial Protection and  
2 Innovation (Complainant or Commissioner) and Respondent COMMERCIAL FLEET  
3 FINANCING, INC. (Respondent) and is made with respect to the following facts:

4 **I.**

5 **RECITALS**

6 A. The Commissioner has jurisdiction over the licensing and regulation of persons and  
7 entities engaged in the business of finance lending or brokering under the California Financing Law  
8 (CFL) (Fin. Code, § 22000 et seq.).<sup>1</sup>

9 B. Respondent is a Delaware corporation.

10 C. Respondent has a principal place of business at 1445 Mac Arthur Drive, Suite 216  
11 Carrollton, Texas 75007.

12 D. Respondent is licensed as a finance broker under the California Financing Law (CFL)  
13 (Fin. Code, § 22000, et seq.) with license number 60DBO-137694.

14 E. Under Financial Code section 22150, Complainant may make general rules and  
15 regulations and specific rulings, demands, and findings for the enforcement of, and within the  
16 general purposes of, the CFL.

17 F. Pursuant to a Commissioner’s Order on Electronic Communications, dated November  
18 22, 2013, each CFL licensee must establish an email address for communications from the  
19 Commissioner (Designated Email Address).

20 G. Under California Code of Regulations, Title 10, Section 1422.4 (Regulation 1422.4),  
21 which went into effect on October 1, 2021, all CFL licensees were required to transition to the  
22 Nationwide Multistate Licensing System and Registry (NMLS) by December 31, 2021. On  
23 December 16, 2021, Complainant extended the deadline to transition to NMLS to March 15, 2022.  
24 On March 7, 2022, Complainant again extended the deadline to transition to NMLS to March 31,  
25 2022.

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28 <sup>1</sup> Cal. Fin. Code § 22000, *et seq.* All subsequent statutory references are to the California Financial Code unless otherwise specified.

1 H. Complainant provided notice of this requirement to Respondent – via email to the  
2 Designated Email Address of each CFL licensee on July 20, 2021, September 16, 2021, October 14,  
3 2021, November 8, 2021, and December 16, 2021. Complainant also provided notice via email to  
4 each CFL licensee that had not yet transitioned to NMLS, including Respondent, on March 7, 2022,  
5 and again via email and mail on March 28, 2022. Complainant provided further notice of this  
6 requirement over the telephone – Complainant made at least two calls to the designated telephone  
7 number provided by each CFL licensee, including Respondent – between February 1 and March 15,  
8 2022.

9 I. Complainant determined that Respondent was in violation of Regulation 1422.4 and  
10 had not transitioned management of its CFL license to NMLS as of July 22, 2022. Accordingly,  
11 Complainant issued a Citation on that date pursuant to Financial Code section 22707.5, subdivision  
12 (a). The Citation included an order to correct the violation and an order to pay an administrative fine  
13 in the amount of \$2,500.00 to the Commissioner by September 20, 2022.

14 J. Complainant served the Citation on Respondent via certified mail on July 22, 2022  
15 and by electronic mail at Respondent’s Designated Email Address on November 18, 2022.

16 K. To date, Respondent has neither complied with the order to correct the violation by  
17 transitioning its license to NMLS nor paid the administrative fine.

18 L. The Commissioner finds that entering into this Consent Order is in the public interest  
19 and consistent with the purposes fairly intended by the policies and provisions of the CFL.

20 NOW, THEREFORE, in consideration of the foregoing, and the terms and conditions set  
21 forth herein, the parties agree as follows:

22  
23 **II.**

24 **TERMS AND CONDITIONS**

25 1. Purpose. The parties intend to resolve this matter for the purpose of judicial economy  
26 and expediency and without the uncertainty and expense of a hearing or other litigation.  
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1           2.     Transition to NMLS. Respondent shall complete the transition of its license to  
2 NMLS as required by Regulation 1422.4 within 30 days of the effective date of this Consent Order  
3 as defined in paragraph 24.

4           3.     Administrative Penalty. Respondent shall pay an administrative penalty of \$2,500.00  
5 no later than 30 days after the effective date of this Consent Order as defined in paragraph 24. The  
6 penalty must be made payable in the form of a cashier’s check or Automated Clearing House deposit  
7 to the Department of Financial Protection and Innovation and transmitted to the attention of  
8 Accounting – Litigation, Department of Financial Protection and Innovation, 2101 Arena Boulevard,  
9 Sacramento, California 95834. Notice of the payment must be concurrently sent to Denise R. Smith,  
10 Senior Counsel, Department of Financial Protection and Innovation, One Sansome Street, Suite 600,  
11 San Francisco, California 94104/Denise.Smith@dfpi.ca.gov.

12           4.     Failure to Transition License to NMLS or Pay Administrative Penalty. If Respondent  
13 fails to comply with paragraphs 2 or 3, the Commissioner may summarily revoke Respondent’s  
14 license.

15           5.     Waiver of Notice and Hearing Rights. Respondent acknowledges the Commissioner  
16 is ready, willing, and able to file an accusation to revoke Respondent’s license pursuant to Financial  
17 Code section 22714 and proceed with a hearing on the accusation. Respondent hereby waives the  
18 right to any notice or hearings, and to any reconsideration, appeal, or other right to review which  
19 may be afforded pursuant to the CFL, the California Administrative Procedure Act, the California  
20 Code of Civil Procedure, or any other provision of law. By waiving such rights, Respondent  
21 effectively consents to this Consent Order becoming final.

22           6.     Full and Final Resolution. The parties hereby acknowledge and agree that this  
23 Consent Order is intended to constitute a full and final resolution of the violations described herein,  
24 and that no further proceedings or actions will be brought by the Commissioner in connection with  
25 these matters except under the CFL or any other provision of law, excepting therefrom any  
26 proceeding to enforce compliance with the terms of this Consent Order.

27           7.     Information Willfully Withheld or Misrepresented. This Consent Order may be  
28 revoked, and the Commissioner may pursue any and all remedies available under law against

1 Respondent if the Commissioner discovers that Respondent knowingly or willfully withheld or  
2 misrepresented information used for and relied upon in this Consent Order.

3 8. Future Actions by Commissioner. If Respondent fails to comply with the terms of the  
4 Consent Order, the Commissioner may institute proceedings for any and all violations otherwise  
5 resolved under this Consent Order. The Commissioner reserves the right to bring any future actions  
6 against Respondent, or any of its partners, owners, officers, shareholders, directors, employees, or  
7 successors for any and all unknown violations of this CFL.

8 9. Assisting Other Agencies. Nothing in this Consent Order limits the  
9 Commissioner’s ability to assist any other government agency (city, county, state or federal) with  
10 any prosecution, administrative, civil or criminal action brought by that agency against Respondent  
11 or any other person based on any of the activities alleged in this matter or otherwise.

12 10. No Presumption Against Drafter. Each party acknowledges that it has had the  
13 opportunity to draft, review, and edit the language of this Consent Order. Accordingly, the parties  
14 intend no presumption for or against the drafting party will apply in construing any part of this  
15 Consent Order. The parties waive the benefit of Civil Code section 1654 as amended or  
16 corresponding provisions of any successor statute, which provide that in cases of uncertainty,  
17 language of a contract should be interpreted most strongly against the party who caused the  
18 uncertainty to exist.

19 11. Independent Legal Advice. Each of the parties represents, warrants, and agrees that it  
20 has had the opportunity to receive independent advice from an attorney(s) and/or representatives  
21 with respect to the advisability of executing this Consent Order.

22 12. Headings. The headings to the paragraphs of this Consent Order are inserted for  
23 convenience only and will not be deemed a part hereof or affect the construction or interpretation of  
24 the provisions hereof.

25 13. Binding. This Consent Order is binding on all heirs, assigns, and/or successors in  
26 interest.

27 14. Reliance. Each of the parties represents, warrants, and agrees that in executing this  
28 Consent Order, it has relied solely on the statements set forth herein and the advice of its own legal

1 counsel, if represented. Each of the parties further represents, warrants, and agrees that in executing  
2 this Consent Order it has placed no reliance on any statement, representation, or promise of any  
3 other party, or any other person or entity not expressly set forth herein, or upon the failure of any  
4 party or any other person or entity to make any statement, representation, or disclosure of anything  
5 whatsoever. The parties have included this clause: (1) to preclude any claim that any party was in  
6 any way fraudulently induced to execute this Consent Order; and (2) to preclude the introduction of  
7 parol evidence to vary, interpret, supplement, or contradict the terms of this Consent Order.

8       15.    Waiver, Amendments, and Modifications. No waiver, amendment, or modification of  
9 this Consent Order will be valid or binding unless it is in writing and signed by each of the parties.  
10 The waiver of any provision of this Consent Order will not be deemed a waiver of any other  
11 provision. No waiver by either party of any breach of, or of compliance with, any condition or  
12 provision of this Consent Order by the other party will be considered a waiver of any other condition  
13 or provision or of the same condition or provision at another time.

14       16.    Full Integration. This Consent Order is the final written expression and the complete  
15 and exclusive statement of all the agreements, conditions, promises, representations, and covenants  
16 between the parties with respect to the subject matter hereof, and supersedes all prior or  
17 contemporaneous agreements, negotiations, representations, understandings, and discussions  
18 between and among the parties, their respective representatives, and any other person or entity, with  
19 respect to the subject matter covered hereby.

20       17.    Governing Law. This Consent Order will be governed by and construed in  
21 accordance with California law. Each of the parties hereto consents to the jurisdiction of such court  
22 and thereby irrevocably waives, to the fullest extent permitted by law, the defense of an inconvenient  
23 forum to the maintenance of such action or proceeding in such court.

24       18.    Counterparts. This Consent Order may be executed in one or more separate  
25 counterparts, each of which when so executed, shall be deemed an original. Such counterparts shall  
26 together constitute a single document.

27       19.    Effect Upon Future Proceedings. If Respondent applies for any license, permit or  
28 qualification under the Commissioner’s current jurisdiction, or are the subject of any future action by

1 the Commissioner to enforce this Consent Order, then the subject matter hereof shall be admitted for  
2 the purpose of such application(s) or enforcement proceeding(s).

3 20. Voluntary Agreement. Respondent hereby enters into this Consent Order voluntarily  
4 and without coercion and acknowledges that no promises, threats, or assurances have been made by  
5 the Commissioner or any officer, or agent thereof, about this Consent Order. The parties each  
6 represent and acknowledge that he, she or it is executing this Consent Order completely voluntarily  
7 and without any duress or undue influence of any kind from any source.

8 21. Notice. Any notice required under this Consent Order shall be provided to each party  
9 at the following addresses:

10 To Respondent: Commercial Fleet Financing, Inc.  
11 Cynthia Castruita, Office Manager  
12 1445 Mac Arthur Drive, Suite 216  
13 Carrollton, Texas 75007.  
ccastruita@cffnationwide.com

14 To the Commissioner: Denise R. Smith, Senior Counsel  
15 Department of Financial Protection and Innovation  
16 One Sansome Street, Suite 600  
17 San Francisco, California 94104  
Denise.Smith@dfpi.ca.gov

18 22. Signatures. A fax or electronic mail signature shall be deemed the same as an  
19 original signature.

20 23. Public Record. Respondent hereby acknowledges that the Consent Order is and will  
21 be a matter of public record.

22 24. Effective Date. This Consent Order shall become final and effective when signed by  
23 all parties and delivered by the Commissioner’s agent via e-mail to Respondent at the following  
24 email address: ccastruita@cffnationwide.com.

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25. Authority to Sign. Each signatory hereto covenants that he/she possesses all necessary capacity and authority to sign and enter into this Consent Order and undertake the obligations set forth herein.

Dated: January 12, 2023  
Sacramento, California

CLOTHILDE V. HEWLETT  
Commissioner of Financial Protection and Innovation



By \_\_\_\_\_  
Mary Ann Smith  
Deputy Commissioner  
Enforcement Division

Dated: January 12, 2023

COMMERCIAL FLEET FINANCING, INC.

By \_\_\_\_\_  
Sarah Burnett, Chief Operations Officer