1 2 3 4 5 6 7 8	CLOTHILDE V. HEWLETT Commissioner MARY ANN SMITH Deputy Commissioner SEAN M. ROONEY Assistant Chief Counsel TAYLOR STEINBACHER (State Bar No. 285335) Senior Counsel Department of Financial Protection and Innovation 320 West 4th Street, Suite 750 Los Angeles, California 90013 Telephone: (213) 576-7632 Facsimile: (213) 576-7181 Attorneys for Complainant BEFORE THE DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION			
9	OF THE STATE OF CALIFORNIA			
10				
11	In the Matter of: ) CONSENT ORDER			
12	THE COMMISSIONER OF FINANCIAL       )         PROTECTION AND INNOVATION,       )			
13 14	Complainant, ) v.			
15	ANGELA MORENO AND MORE & MORE			
16	MONEY LOANS LLC,			
17	Respondents.			
18	)			
19				
20	This Consent Order (Consent Order) is entered into between the Commissioner of Financial			
21	Protection and Innovation (Commissioner) on the one hand, and Angela Moreno (Moreno) and			
22	More & More Money Loans LLC (MMML), on the other hand (together, the Parties), and is made			
23	with respect to the following facts:			
24	I.			
25	RECITALS			
26	The CCFPL			
27	A. The Commissioner also has jurisdiction over the regulation of persons engaged in			
28	offering or providing a consumer financial product or service in California and affiliated service			
	CONSENT ORDER			

providers under the California Consumer Financial Protection Law (CCFPL), Cal. Fin. Code § 90000 et seq. A "covered person" is "[a]ny person that engages in offering or providing a consumer financial product or service to a resident of this state." Cal. Fin. Code § 90005(f)(1).

B. Under the CCFPL, it is unlawful for a "covered person" to "[e]ngage, have engaged, or propose to engage in any unlawful, unfair, deceptive, or abusive act or practice with respect to consumer financial products or services." Cal. Fin. Code § 90003(a)(1).

C. An unlawful act or practice includes any act that can be called a business practice and that at the same time is forbidden by law–any law–federal, state, or local. *See Smith v. State Farm Mut. Auto. Ins. Co.*, 93 Cal. App. 4th 700, 717–18 (2001) (defining an unlawful act or practice under California's Unfair Competition Law).

D. A "consumer financial product or service" is generally a "financial product or service that is delivered, offered, or provided for use by consumers primarily for personal, family, or household purposes." Cal. Fin. Code § 90005(e)(1).

E. "Financial product or service" includes, among other things, "[e]xtending credit and servicing extensions of credit[.]" Cal. Fin. Code § 90005(k)(1).

F. The CCFPL defines "credit" as "the right granted by a person to another person to defer payment of a debt, incur debt and defer its payment or purchase property or services and defer payment for those purchases." Cal. Fin. Code § 90005(g).

The CFL

G. The Commissioner also has jurisdiction over the licensing and regulation of persons engaged in the business of lending under the California Financing Law (CFL). Cal. Fin. Code § 22000 et seq.

H. The CFL requires that all lenders making consumer loans in California must obtain a license issued by the Commissioner. Cal. Fin. Code § 22100.

I. On January 1, 2020, Assembly Bill 539, also known as the Fair Access to Credit Act (AB 539) became effective. AB 539 amended the CFL to lenders from making loans with principal amounts of at least \$2,500 but less than \$10,000 with interest rates greater than 36% plus the Federal Funds Rate. J. Specifically, Financial Code section 22304.5(a) provides that for any loan of a bona fide principal amount of at least two thousand five hundred dollars (\$2,500.00) but less than ten thousand dollars (\$10,000.00), as determined in accordance with Financial Code section 22251, a finance lender may contract for or receive charges at a rate not exceeding an annual simple interest rate of 36 percent per annum plus the Federal Funds Rate.

K. For loans of less than \$2,500.00, the CFL provides two alternative maximum interest rates—neither section permits a lender to charge rates in excess of approximately 30% per year. *See* Cal. Fin. Code §§ 22303, 22304.

L. Financial Code section 22306 that no amount in excess of the CFL "shall be directly or indirectly charged, contracted for, or received by any person, and the total charges of the finance lender and broker and any other person in the aggregate shall not exceed the maximum rate provided for [in the CFL]."

M. Aside from setting maximum interest rates for loans, the CFL and its implementing regulations also contain several specific loan regulations, including:

i. The loan contract shall provide for payment of the aggregate amount contracted to be paid in substantially equal periodical installments, the first of which shall be due not less than 15 days nor more than one month and 15 days from the date the loan is made. Cal. Fin. Code § 22307(b). In other words, the CFL prohibits "ballooning" of payments. *See* Cal. Code Regs., tit. 10, § 1570.

ii. All CFL lenders are required to comply with the Truth in Lending Act
(TILA) (15 U.S.C. § 1601, et seq.), as well as its implementing regulation, known as
"Regulation Z." See Cal. Fin. Code §§ 22346(b), 22322, 22337(a). This includes certain disclosure requirements and accurate disclosure of the annual percentage rate.

iii. The CFL limits the delinquency fee that may be charged on a loan to a either maximum of \$10 for a default of not less than ten days, or a maximum of \$15 for a delinquency of not less than fifteen days. See Cal. Fin. Code § 22320.5.

///

///

State of California – Department of Financial Protection and Innovation

## Commissioner's Findings and Conclusions of Law

N. MMML is a limited liability company with its principal place of business at 3609 Crevice Way, Perris, CA 92570. MMML's articles of organization were filed with the California Secretary of State on December 21, 2021.

O. Angela Moreno is the Managing Member, Chief Executive Office, and agent for service of process for MMML, and is authorized to enter into this Consent Order on MMML's behalf.

Ш

P.

The commissioner has never issued a license to Moreno or MMML under the CFL.

Q. In November 2022, the Commissioner received information from a consumer who alleged that they had received a loan from MMML, and when the consumer failed to timely repay the loan, that MMML filed an action against them to collect.

R. On December 2, 2022, the Commissioner issued an inquiry letter to Moreno and MMML.

S. On December 19, 2022, the Commissioner received a response from Moreno and MMML, which was supplemented on January 2, 2023. Based on those responses, the Commissioner finds (the Findings) that:

i. Moreno and MMML collectively made over 190 consumer loans between
February 2019 and December 2022. Some of these loans were made by Moreno in her
individual capacity, while others were made by MMML, at Moreno's direction.
Accordingly, both Moreno and MMML are "covered persons" under the CCFPL because
they have offered a consumer financial product or service to California residents, to wit,
extending credit or servicing extensions of credit. *See* Cal. Fin. Code § 90005(k)(1).

ii. Moreno and MMML made consumer loans in California without the requiredlicense from the Commissioner, in violation of Cal. Fin. Code § 22100(a).

iii. The interest rate for nearly all of the loans made by Moreno and MMML had interest rates of 10% per month, or ~120% per year. As these loans greatly exceed the maximum interest rates permissible under the CFL, these loans were made in violation of Cal. Fin. Code §§ 22303, 22304, 22304.5(a).

iv. The loan agreements issued by Moreno and MMML require payments that are not substantially equal in amount, in violation of Cal. Fin. Code § 22307(b) and California Code of Regulations, Title 10, section 1570.

v. The loan agreements issued by Moreno and MMML do not contain the disclosures required by TILA and Regulation Z, in violation of Cal. Fin. Code §§ 22346(b), 22322, 22337(a).

vi. Some loan agreements allowed Moreno or MMML to assess a delinquency fee greater than the maximum allowable by the CFL, in violation of Cal. Fin. Code § 22320.5.

T. When some borrowers on loans made by Moreno or MMML failed to timely repay the loans, Moreno, either individually or on behalf of MMML, filed suit in small claims court against the borrower for breach of contract. In total, Moreno and MMML filed eight of these collection actions, and obtained judgments against consumers in six of the cases.

NOW THEREFORE, in consideration of the foregoing, and the terms and conditions set forth herein, the Parties agree as follows:

## II.

## TERMS AND CONDITIONS

1. <u>Purpose</u>. The Commissioner finds that entering into this Consent Order is in the public interest and consistent with the purposes fairly intended by the policies and provisions of the CCFPL and the CFL.

2. <u>Desist and Refrain Order</u>. Pursuant to and Financial Code section 22707.5, Moreno and MMML hereby agree to desist and refrain from violating the CFL, including without limitation Financial Code sections 22100, 22303, 22304, 22304.5, 22306, 22307, 22320.5, 22322, 22337, and 22346, as well as California Code of Regulations, title 10, section 1570. Moreover, pursuant to Financial Code section 90015(d)(1), Moreno and MMML hereby agree to desist and refrain from violating section 90003(a)(1), including without limitation, through the violations of the CFL mentioned above.

28 ///

3. <u>Consumer Relief</u>. Moreno and MMML, jointly and severally, agree to provide the following consumer relief:

i. <u>No Further Collection Efforts</u>. Pursuant to the desist and refrain orders agreed to in Paragraph 2, Moreno and MMML shall immediately cease, or cause to be ceased, any attempt to receive payment on or collect any principal, interest, or charges on loans made while unlicensed under the CFL. Any payment received from a borrower after the Effective Date, as defined in Paragraph 26 (Effective Date) shall be refused or returned, as applicable.

ii. <u>Collection Action Dismissals.</u> Within 45 calendar days of the Effective Date, Moreno or MMML, as applicable, shall file a request to vacate all court judgments entered against borrowers on any loans made by Moreno or MMML and shall voluntarily dismiss any court actions filed to collect on loans made while unlicensed under the CFL. Notice of the vacating of these judgments and dismissals of these actions shall be mailed to the borrower-defendant's last known mailing address. Copies of all such court filings shall be sent concurrently to Taylor Steinbacher, Senior Counsel at the e-mail address noted in Paragraph 23.

iii. <u>Refunds</u>. Moreno and MMML only be entitled to retain the principal repaid to date on any loan they have made. To the extent that Moreno or MMML have collected any amounts from borrowers in excess of the principal of any loan, Moreno and MMML shall refund those amounts to the borrower. Moreover, to the extent that Moreno or MMML have received any attorneys' fees or costs in connection with a small claims action or judgment against a borrower, any such fees or costs shall be refunded to the borrower as well. Any such refunds owed to a borrower shall be provided pursuant to the instructions in Paragraph 3.iv (each, a Refund).

iv. <u>Refund Notice and Instructions</u>. The Refunds shall be made by mailing a check for the total refund amount, if any, to the borrower's last known mailing address.
Notice of any Refunds, including the borrower's name, last known address, refund amount, and the refund reason (*i.e.*, interest/costs refund or small claims attorneys' fees or costs

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

3 4 5 4. Notice to Consumers. At least 7 calendar days before the issuance of the Refunds, 6 Moreno or MMML, as applicable, shall send a notice to each borrower. Such notice shall be sent to 7 the borrower's last known e-mail address, or if no e-mail address is known, then to the borrower's 8 last known mailing address. The notice shall say: 9 10

As a result of a settlement with the California Department of Financial Protection and Innovation, you do not need to make any further payments on your loan made by [me, if Moreno, or MMML]. Also, [I, if Moreno, or MMML] [am/is] issuing you a refund of all interest and fees collected in excess of the principal of your loan, if applicable. This refund will be sent via check to the last known address [I/we] have on file for you. If you would like to update your mailing address information before the refund is processed, please contact [me/us] immediately at (951) 293-8889 or at moreandmoremoney.loans@gmail.com.

5. Penalty. Moreno and MMML, jointly and severally, shall pay an administrative penalty of \$116,400.00 (Penalty) to the Commissioner. Payment of the Penalty shall be made in two payments: (1) one payment of \$10,000.00 no more than 7 calendar days after the Effective Date; and (2) one payment of \$106,400.00 no more than 30 calendar days after the Effective Date. The Penalty payments should be made in the form of a cashier's check payable to the "Department of Financial Protection and Innovation" and transmitted to the attention of "Accounting -Litigation" at Department of Financial Protection and Innovation, 2101 Arena Boulevard, Sacramento, California 95834-2036. Notice of each such Penalty payment shall be forwarded to Taylor Steinbacher, Senior Counsel, at the e-mail address noted in Paragraph 23. Moreno and MMML shall relinquish all dominion, control, and title to the Refunds and the Penalty to the fullest extent permitted by law and no part of the Refunds or the Penalty may be returned to Moreno or MMML.

refund), shall be sent to Taylor Steinbacher, Senior Counsel at the e-mail address noted in Paragraph 23, no more than 67 calendar days from the Effective Date. If a refund of interest and charges and a refund of small claims attorneys' fees or costs is owed to the borrower, the Refund shall be provided in a single check.

State of California – Department of Financial Protection and Innovation

1

2

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

6. <u>No Consumer Waiver</u>. Relief to any consumer under this Consent Order, including payment of a Refund or discontinuance of collection on any loan, may not be conditioned on that consumer waiving any right.

7. <u>Handling of Uncashed Checks</u>. Moreno and MMML shall escheat any returned or unclaimed Refunds to the California State Controller's Office within the period provided the Unclaimed Property Law (Cal. Civ. Proc. Code § 1500 et seq.). In the event of escheat, notice shall be sent within five business days to the Commissioner at the Notice address in Paragraph 23.

8. <u>Full and Final Settlement</u>. The Parties hereby acknowledge and agree that this Consent Order is intended to constitute a full, final, and complete resolution of the Findings, and that no further proceedings or actions will be brought by the Commissioner in connection with the Findings under the CFL CCFPL or any other provision of law, excepting therefrom any proceeding to enforce compliance with the terms of this Consent Order.

9. <u>Waiver of Hearing Rights</u>. Moreno and MMML acknowledge the Commissioner is ready, willing, and able to proceed with the filing of an administrative enforcement action on the charges contained in this Consent Order. Moreno and MMML hereby waive the right to any hearings, and to any reconsideration, appeal, or other right to review which may be afforded pursuant to the CFL, the CCFPL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law. Moreno and MMML further expressly waive any requirement for the filing of an Accusation pursuant to Government Code section 11415.60, subdivision (b). By waiving such rights, Moreno and MMML effectively consent to this Consent Order becoming final.

10. <u>Failure to Comply with Consent Order</u>. Moreno and MMML agree that if either fails to comply with the terms of this Consent Order, the Commissioner may avail herself of all other remedies available to her pursuant to the CFL, CCFPL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law in connection therewith until Moreno or MMML is in compliance.

27 11. <u>Information Willfully Withheld or Misrepresented</u>. This Consent Order may be
28 rescinded, and the Commissioner may pursue any and all remedies available under the law against

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Moreno or MMML if the Commissioner discovers that Moreno or MMML knowingly or willfully 2 withheld or misrepresented information used for and relied upon in this Consent Order.

12. Future Actions by Commissioner. If Moreno or MMML fail to comply with any terms of the Consent Order, the Commissioner may institute proceedings for any and all violations otherwise resolved under this Consent Order. The Commissioner reserves the right to bring any future actions against Moreno, MMML, or any of MMML's partners, owners, officers, shareholders, directors, employees or successors for any and all unknown violations of law.

13. Assisting Other Agencies. Nothing in this Consent Order limits the Commissioner's ability to assist a government agency (whether city, county, state, or federal) with any administrative, civil, or criminal prosecutions brought by that agency against Moreno, MMML, or any other person based upon any of the activities alleged in this matter or otherwise.

14. Headings. The headings to the paragraphs of this Consent Order are inserted for convenience only and will not be deemed a part hereof or affect the construction or interpretation of the provisions hereof.

15. Binding. This Consent Order is binding on all heirs, assigns, and/or successors in interest.

16. Reliance. Each of the Parties represents, warrants, and agrees that in executing this Consent Order it has relied solely on the statements set forth herein and the advice of its own counsel. Each of the Parties further represents, warrants, and agrees that in executing this Consent Order it has placed no reliance on any statement, representation, or promise of any other party, or any other person or entity not expressly set forth herein, or upon the failure of any party or any other person or entity to make any statement, representation or disclosure of anything whatsoever. The Parties have included this clause: (1) to preclude any claim that any party was in any way fraudulently induced to execute this Consent Order; and (2) to preclude the introduction of parol evidence to vary, interpret, supplement, or contradict the terms of this Consent Order.

17. 26 Waiver, Amendments, and Modifications. No waiver, amendment, or modification of 27 this Consent Order will be valid or binding unless it is in writing and signed by each of the Parties. 28 The waiver of any provision of this Consent Order will not be deemed a waiver of any other

provision. No waiver by either party of any breach of, or of compliance with, any condition or provision of this Consent Order by the other party will be considered a waiver of any other condition or provision or of the same condition or provision at another time.

18. <u>Full Integration</u>. This Consent Order is the final written expression and the complete and exclusive statement of all the agreements, conditions, promises, representations, and covenants between the Parties with respect to the subject matter hereof, and supersedes all prior or contemporaneous agreements, negotiations, representations, understandings, and discussions between and among the Parties, their respective representatives, and any other person or entity, with respect to the subject matter covered hereby.

19. <u>Governing Law</u>. This Consent Order will be governed by and construed in accordance with California law. Each of the Parties hereto consents to the jurisdiction of such court, and hereby irrevocably waives, to the fullest extent permitted by law, the defense of an inconvenient forum to the maintenance of such action or proceeding in such court.

20. <u>Counterparts</u>. This Consent Order may be executed in one or more separate counterparts, each of which when so executed, shall be deemed an original. Such counterparts shall together constitute a single document.

21. <u>Effect Upon Future Proceedings</u>. If Moreno, MMML, or any other entity controlled by Moreno applies for any license, permit or qualification under the Commissioner's current or future jurisdiction, or is the subject of any future action by the Commissioner to enforce this Consent Order, then the subject matter hereof shall be admitted for the purpose of such application(s) or proceeding(s). Notwithstanding the foregoing, if Moreno, MMML, or any other entity controlled by Moreno applies to the Commissioner for a license, permit or qualification, the Commissioner shall not deny such license, permit or qualification solely due to the existence of this Consent Order or the Findings contained therein.

22. <u>Voluntary Agreement</u>. Moreno and MMML enter into this Consent Order voluntarily and without coercion and acknowledge that no promises, threats or assurances have been made by the Commissioner or any officer, or agent thereof, about this Consent Order. The Parties each

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1	represent and acknowledge that he, she or it is executing this Consent Order completely voluntarily			
2	and without any duress or undue influence of any kind from any source.			
3	23. <u>Notice</u> . Any notice required under this Consent Order shall be provided to each			
4	party at the following addresses.			
5				
6	i. More & More Money Loans LLC or Angela Moreno: Shane Duncombe, Esq.			
7	27851 Bradley Rd, Suite 145			
8	Menifee, CA 92586 Shane@raxterlaw.com			
9	ii. To the Commissioner:			
10	Taylor Steinbacher, Senior Counsel			
11	Department of Financial Protection and Innovation 320 West 4th Street, Suite 750			
12	Los Angeles, California 90013-2344 Taylor.Steinbacher@dfpi.ca.gov			
13	rayior.stembacher@utpi.ea.gov			
14	24. <u>Signatures</u> . A fax or electronic signature shall be deemed the same as an original			
15	signature.			
16	25. <u>Public Record</u> . Moreno and MMML hereby acknowledge that this Consent Order is			
17	and will be a matter of public record.			
18	26. <u>Effective Date</u> . This Consent Order shall become final and effective when signed by			
19	all Parties and delivered by the Commissioner's agent via e-mail to Moreno and MMML's counsel			
20	at Shane@raxterlaw.com.			
21	27. <u>Authority to Sign</u> . Each signatory hereto covenants that he or she possesses all			
22	necessary capacity and authority to sign and enter into this Consent Order and undertake the			
23	obligations set forth herein.			
24	[continued on next page]			
25				
26				
27				
28				
	11			
	CONSENT ORDER			

1	Dated: February 10, 2023	CLOTHILDE V. HEWLETT Commissioner of Financial Protection and Innovation
2		By:
3		By: MARY ANN SMITH Deputy Commissioner
4		Deputy Commissioner
5	Dated: February 10, 2023	MORE & MORE MONEY LOANS
6		
7		By: Angela Moreno
8		Angela Moreno CEO and Managing Member
9	Dated: February 10, 2023	ANGELA MORENO, in her individual capacity
10		
11		By: Angela Moreno
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		
27		
28		
		12
		CONSENT ORDER