# BEFORE THE DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION OF THE STATE OF CALIFORNIA

In the Matter of:	) DCLA LICENSE NO.: 11199-99
THE COMMISSIONER OF FINANCIAL PROTECTION AND INNOVATION,	) DESIST AND REFRAIN ORDER AND ORDER ASSESSING PENALTIES
Complainant, v.	(Cal. Fin. Code § 90015(b), (c), (d)(1))
ADVANCED DEFENSE DEVELOPMENT CORPORATION,	) ) )
Respondent.	ý )

The Complainant, the Commissioner of Financial Protection and Innovation (Commissioner) of the Department of Financial Protection and Innovation (Department) is informed and believes, and based upon such information and belief, alleges and charges Advanced Defense Development Corporation (Respondent) as follows:

## I.

### Introduction

- 1. The Commissioner has jurisdiction over the licensing and regulation of persons engaged in the business of debt collection in California under the Debt Collection Licensing Act (DCLA) (Cal. Fin. Code  $\S\S 100000 100025$ ) and the rules and regulations promulgated thereunder.
- 2. The Commissioner also has jurisdiction over the regulation of persons who engage, have engaged, and propose to engage in offering or providing a consumer financial product or service in California and affiliated service providers under the California Consumer Financial Protection Law (CCFPL) (Cal. Fin. Code §§ 90000 90019).
  - 3. Respondent is a California corporation.
- 4. Respondent is a debt collector licensed by the Commissioner under the DCLA with license number 11199-99. Respondent's principal place of business is 3110 Main St, Building C, Santa Monica, California 90405.

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II.

## **Factual Background**

- 5. Respondent collects debt related to a consumer financial product or service as defined in California Financial Code section 90005(k)(10), including but not limited to extensions of credit.
- 6. California Financial Code section 100021(a) requires all DCLA licensees to file an annual report with the Commissioner, on or before March 15, that contains all relevant information that the Commissioner reasonably requires concerning the business and operations conducted by the licensee in the state during the preceding calendar year, including information regarding collection activity (Annual Report).
- 7. On September 11, 2023, the Commissioner notified all DCLA licensees via the email listed under Primary Company Contact on the Nationwide Multistate Licensing System and Registry (NMLS)<sup>1</sup> that they must establish an email for communications from the Commissioner (Designated Email Address) pursuant to the Commissioner's Order on Electronic Communications, dated November 22, 2013.
- 8. On November 8, 2023, the Commissioner notified all DCLA licensees via email listed under Primary Company Contact on NMLS that all debt collectors licensed prior to January 1, 2024 must file the Annual Report by March 15, 2024 through the DFPI Self-Service Portal, and instructions for accessing the DFPI Self-Service Portal would be sent to the Designated Email Address in December 2023.
- 9. On December 4, 2023, the Commissioner notified all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if a Designated Email Address was not yet provided, that this was the last opportunity to provide a Designated Email Address to receive the draft of the Annual Report. The DCLA licensee had one week to complete the process for providing a Designated Email Address.

<sup>&</sup>lt;sup>1</sup> NMLS stands for Nationwide Multistate Licensing System & Registry and is the system of record for non-depository, financial services licensing or registration in participating agencies. including the District of Columbia and U.S. Territories of Puerto Rico, the U.S. Virgin Islands, and Guam. In these jurisdictions, NMLS is the official system for companies and individuals seeking to apply for, amend, renew and surrender licenses authorities managed through NMLS.

- 10. On December 18, 2023, the Commissioner notified all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had still not provided a Designated Email Address with a sample of the Annual Report stating that detailed filing instructions and access to the Annual Report will be provided on January 2, 2024. The email reminded DCLA licensees that if they were licensed as of December 31, 2023, they must file the Annual Report via the DFPI Self-Service Portal by March 15, 2024.

  11. On January 2, 2024, the Commissioner notified all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had
- 12. On February 12, 2024, the Commissioner reminded all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had still not provided a Designated Email Address that all DCLA licensees who were licensed as of December 31, 2023, must file the Annual Report by the deadline of March 15, 2024, and provided a correction to the instructions for filing the Annual Report.

still not provided a Designated Email Address that the Annual Report was accessible via the DFPI

Self-Service Portal and provided instructions for filing the Annual Report.

- 13. On March 1, 2024, the Commissioner again reminded all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had still not provided a Designated Email Address that all DCLA licensees who were licensed as of December 31, 2023, must file the Annual Report by the deadline of March 15, 2024, stating that failure to file the Annual Report may subject the DCLA licensee to suspension, revocation, penalties, or other enforcement action
- 14. As of March 26, 2024, Respondent, who was licensed as of October 6, 2023, had not filed its Annual Report with the Commissioner, in violation of California Financial Code section 100021(a). As a result, on April 4, 2024 the Commissioner issued a Notice of Failure to File Annual Report by March 15, 2024 (Failure Notice) to Respondent via certified mail, U.S. mail, and Designated Email Address or the email listed under a Company Contact on NMLS notifying Respondent that the Department will issue a Desist and Refrain Order and Order Assessing Penalties under California Financial Code section 90015(c) and (d)(1) and will also move to revoke

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3	15.	As of April 14, 2024, or 10 calendar
4	still not filed its Annual Report with the Commission	
5	Financial Co	de section 100021(a).
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7		<b>Applicabl</b>
8	16.	California Financial Code section 90
9		(d) "Consumer financial law" means
10		directly and specifically regulates the conditions of any financial transaction
11		related thereto, with respect to a con-
12		(e) "Consumer financial product or s
13		(1) A financial product or service that use by consumers primarily for personal transfer of the consumers are serviced to the consumers of the
14		. (f) "Covered person" means, to the e
15		any of the following: (1) Any person
16		a consumer financial product or serv (k) "Financial product or service" me
17		servicing extensions of credit (10 consumer financial product or service
18	17.	California Financial Code section 90
19	17.	
20		(a) It is unlawful for a covered perso subdivision (f) of Section 90005, to
21		(1) Engage, have engaged, or propos
22		deceptive, or abusive act or practice
23		products or services.
24		(2) Offer or provide to a consumer a
25		conformity with any consumer finan or omission in violation of a consum
26	18.	The DCLA and regulations promulg
27	within the meaning of California Financial Code so	
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Respondent's DCLA license under California Financial Code sections 100003(b)(3) and 100003.3(b)(1) if the Annual Report is not filed before April 14, 2024.

days after the Failure Notice, Respondent had oner, in continuing violation of California

## le Laws

- 0005 provides in relevant part:
  - a federal or California law that e manner, content, or terms and on, or any account, product, or service sumer . . .
  - service" means either of the following:
  - at is delivered, offered, or provided for onal, family, or household purposes . .
  - extent not preempted by federal law, that engages in offering or providing rice to a resident of this state . . . eans . . . (1) Extending credit and ) Collecting debt related to any e . . . . (Emphasis added.)
- 0003 (a) provides in relevant part:
  - on or service provider, as defined in do any of the following:
  - se to engage in any unlawful, unfair, with respect to consumer financial
  - ny financial product or service not in cial law or otherwise commit any act er financial law . . . .
- ated thereunder are consumer financial laws ction 90003(a)(2).
  - 19. California Financial Code section 100003 provides, in pertinent part:

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- (b) Without limitation, the functions, powers, and duties of the commissioner include all of the following:
- (3) To revoke or suspend any license for a violation of this division or a violation of Title 1.6C (commencing with Section 1788) or Title 1.6C.5 (commencing with Section 1788.50) of Part 4 of Division 3 of the Civil Code . . . .
- 20. California Financial Code section 100003.3 provides, in pertinent part:
  - (b) The commissioner may suspend or revoke a license if, after notice and an opportunity for hearing, the commissioner finds any of the following:
  - (1) The licensee violated this division or a regulation adopted or an order issued under this division . . . .
- 21. California Financial Code section 100021 provides, in pertinent part:
  - (a) A licensee shall file an annual report with the commissioner, on or before March 15, that contains all relevant information that the commissioner reasonably requires concerning the business and operations conducted by the licensee in the state during the preceding calendar year, including information regarding collection activity. The report shall, at minimum, require disclosure of all of the following information:
  - (1) The total number of California debtor accounts purchased or collected on in the preceding year.
  - (2) The total dollar amount of California debtor accounts purchased in the preceding year.
  - (3) The face value dollar amount of California debtor accounts in the licensee's portfolio in the preceding year.
  - (4) The total dollar amount of California debtor accounts collected in the preceding year, and the total dollar amount of outstanding debt that remains uncollected.
  - (5) The total dollar amount of net proceeds generated by California debtor accounts in the preceding year.
  - (6) Whether or not the licensee is acting as a debt collector, debt buyer, or both
  - (7) The case number of any action in which the licensee was held liable by final judgment under Title 1.6C (commencing with Section 1788) or Title 1.6C.5 (commencing with Section 1788.50) of Part 4 of Division 3 of the Civil Code . . . .
- 22. California Financial Code section 90015(d) provides:
  - (1) If, in the opinion of the department, any person engages, has engaged, or proposes to engage in any activity prohibited by Section 90003 or 90004, the department may issue an order directing the person to desist and refrain from engaging in the activity, act, practice, or course of business.

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- (2) If that person fails to file a written request for a hearing within 30 days from the date of service of the order, the order shall be deemed a final order of the commissioner.

  California Financial Code section 90015(c) provides, "[a]fter notice and an
- 24. California Financial Code section 90012(c) provides, in relevant part:

  In any civil or administrative action brought pursuant to this division, the following penalties shall apply:
  - (1) Any person that violates, through any act or omission, any provision of this division shall forfeit and pay a penalty pursuant to this subdivision.
  - (A) The penalty amounts are as follows:

opportunity to be heard, the commissioner may, by order, assess penalties."

(i) For any violation of this division, rule or final order, or condition imposed in writing by the department, a penalty may not exceed the greater of either five thousand dollars (\$5,000) for each day during which the violation or failure to pay continues, or two thousand five hundred dollars (\$2,500) for each act or omission in violation . . . .

### IV.

# **Desist and Refrain Order**

- 25. Based on the foregoing findings, the Commissioner is of the opinion that Respondent is a covered person that engaged in unlawful acts or practices, in violation of California Financial Code section 90003(a)(1), and offered or provided to a consumer any financial product or service not in conformity with any consumer financial law or otherwise committed any act or omission in violation of a consumer financial law, including but not limited to California Financial Code section 100021(a) of the DCLA, in violation of California Financial Code section 90003(a)(2).
- 26. Pursuant to California Financial Code section 90015(d)(1), Respondent and its managers, officers, directors, agents, or employees, are hereby ordered to desist and refrain from engaging in, or proposing to engage in, unlawful acts or practices, or offer or provide to a consumer any financial product or service not in conformity with any consumer financial laws, including but not limited to California Financial Code section 100021(a) of the DCLA, in violation of California Financial Code section 90003.

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27. This Desist and Refrain Order is necessary, in the public interest and consistent with the purposes, policies, and provisions of the CCFPL. This Desist and Refrain Order shall remain in full force and effect until further order of the Commissioner.

V.

## Order Assessing Penalties – CCFPL (Cal. Fin. Code § 90015(c))

Pursuant to California Financial Code section 90015(c) and section 90012(c), and 28. after due consideration of possible mitigating factors and other appropriateness considerations listed in section 90012(c)(1)(B), Respondent is hereby ordered to pay the Commissioner a penalty of \$2,500.00 within 30 days of the date of this order. This penalty shall be made payable in the form of an Automated Clearing House deposit or cashier's check made payable to the Department of Financial Protection and Innovation. The cashier's check shall be mailed to the attention of "Accounting – Litigation" at Department of Financial Protection and Innovation, 2101 Arena Boulevard, Sacramento, California 95834-2036. Notice of such payment shall be concurrently sent to Melinda Lee via e-mail at Melinda.Lee@dfpi.ca.gov.

Dated: April 15, 2024

Sacramento, California

CLOTHILDE V. HEWLETT Commissioner of Financial Protection and Innovation



By: **MELINDA LEE Deputy Commissioner Debt Collection Licensing Act**