BEFORE THE DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION OF THE STATE OF CALIFORNIA

In the Matter of:) DCLA LICENSE NO.: 12240-99
THE COMMISSIONER OF FINANCIAL PROTECTION AND INNOVATION,)) ACCUSATION)
Complainant,))
v.)
LANNISTER LAW CORPORATION,)
Respondent.))

The Complainant, the Commissioner of Financial Protection and Innovation (Commissioner) of the Department of Financial Protection and Innovation (Department) is informed and believes, and based upon such information and belief, alleges and charges Lannister Law Corporation (Respondent) as follows:

I.

Introduction

- The Commissioner has jurisdiction over the licensing and regulation of persons engaged in the business of debt collection in California under the Debt Collection Licensing Act (DCLA) (Cal. Fin. Code §§ 100000-100025) and the rules and regulations promulgated thereunder.
 - 2. Respondent is a California corporation.
- 3. Respondent is a debt collector licensed by the Commissioner under the DCLA with license number 12240-99. Respondent's principal place of business is 2366 Gold Meadow Way, Suite 250, Gold River, California 95670.

II.

Factual Background

- 4. California Financial Code section 100021(a) requires all DCLA licensees to file an annual report with the Commissioner, on or before March 15, that contains all relevant information that the Commissioner reasonably requires concerning the business and operations conducted by the licensee in the state during the preceding calendar year, including information regarding collection activity (Annual Report).
- 5. On September 11, 2023, the Commissioner notified all DCLA licensees via the email listed under Primary Company Contact on the Nationwide Multistate Licensing System and Registry (NMLS)¹ that they must establish an email for communications from the Commissioner (Designated Email Address) pursuant to the Commissioner's Order on Electronic Communications, dated November 22, 2013.
- 6. On November 8, 2023, the Commissioner notified all DCLA licensees via email listed under Primary Company Contact on NMLS that all debt collectors licensed prior to January 1, 2024 must file the Annual Report by March 15, 2024 through the DFPI Self-Service Portal, and instructions for accessing the DFPI Self-Service Portal would be sent to the Designated Email Address in December 2023.
- 7. On December 4, 2023, the Commissioner notified all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if a Designated Email Address was not yet provided, that this was the last opportunity to provide a Designated Email Address to receive the draft of the Annual Report. The DCLA licensee had one week to complete the process for providing a Designated Email Address.
- 8. On December 18, 2023, the Commissioner notified all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had still not provided a Designated Email Address with a sample of the Annual Report stating that

¹ NMLS stands for Nationwide Multistate Licensing System & Registry and is the system of record for non-depository, financial services licensing or registration in participating agencies. including the District of Columbia and U.S. Territories of Puerto Rico, the U.S. Virgin Islands, and Guam. In these jurisdictions, NMLS is the official system for companies and individuals seeking to apply for, amend, renew and surrender licenses authorities managed through NMLS.

detailed filing instructions and access to the Annual Report will be provided on January 2, 2024. The email reminded DCLA licensees that if they were licensed as of December 31, 2023, they must file the Annual Report via the DFPI Self-Service Portal by March 15, 2024.

- 9. On January 2, 2024, the Commissioner notified all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had still not provided a Designated Email Address that the Annual Report was accessible via the DFPI Self-Service Portal and provided instructions for filing the Annual Report.
- 10. On February 12, 2024, the Commissioner reminded all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had still not provided a Designated Email Address that all DCLA licensees who were licensed as of December 31, 2023, must file the Annual Report by the deadline of March 15, 2024, and provided a correction to the instructions for filing the Annual Report.
- 11. On March 1, 2024, the Commissioner again reminded all DCLA licensees via the Designated Email Address or email listed under Primary Company Contact on NMLS if they had still not provided a Designated Email Address that all DCLA licensees who were licensed as of December 31, 2023, must file the Annual Report by the deadline of March 15, 2024, stating that failure to file the Annual Report may subject the DCLA licensee to suspension, revocation, penalties, or other enforcement action.
- 12. As of March 26, 2024, Respondent, who was licensed as of November 17, 2023, had not filed its Annual Report with the Commissioner, in violation of California Financial Code section 100021(a). As a result, on April 4, 2024 the Commissioner issued a Notice of Failure to File Annual Report by March 15, 2024 (Failure Notice) to Respondent via certified mail, U.S. mail, and Designated Email Address or the email listed under Company Contact on NMLS notifying Respondent that the Department will issue a Desist and Refrain Order and Order Assessing Penalties under California Financial Code section 90015(c) and (d)(1) and will also move to revoke Respondent's DCLA license under California Financial Code sections 100003(b)(3) and 100003.3(b)(1) if the Annual Report is not filed before April 14, 2024.
 - 13. As of April 14, 2024, or 10 calendar days after the Failure Notice, Respondent had

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still not filed its Annual Report with the Commissioner, in continuing violation of California Financial Code section 100021(a).

III.

Applicable Laws

- 14. California Financial Code section 100003 provides, in pertinent part:
 - (b) Without limitation, the functions, powers, and duties of the commissioner include all of the following:
 - (3) To revoke or suspend any license for a violation of this division or a violation of Title 1.6C (commencing with Section 1788) or Title 1.6C.5 (commencing with Section 1788.50) of Part 4 of Division 3 of the Civil Code
- 15. California Financial Code section 100003.3 provides, in pertinent part:
 - (b) The commissioner may suspend or revoke a license if, after notice and an opportunity for hearing, the commissioner finds any of the following:
 - (1) The licensee violated this division or a regulation adopted or an order issued under this division
- 16. California Financial Code section 100021 provides:
 - (a) A licensee shall file an annual report with the commissioner, on or before March 15, that contains all relevant information that the commissioner reasonably requires concerning the business and operations conducted by the licensee in the state during the preceding calendar year, including information regarding collection activity. The report shall, at minimum, require disclosure of all of the following information:
 - (1) The total number of California debtor accounts purchased or collected on in the preceding year.
 - (2) The total dollar amount of California debtor accounts purchased in the preceding year.
 - (3) The face value dollar amount of California debtor accounts in the licensee's portfolio in the preceding year.
 - (4) The total dollar amount of California debtor accounts collected in the preceding year, and the total dollar amount of outstanding debt that remains uncollected.
 - (5) The total dollar amount of net proceeds generated by California debtor accounts in the preceding year.
 - (6) Whether or not the licensee is acting as a debt collector, debt buyer, or both.
 - (7) The case number of any action in which the licensee was held liable by final judgment under Title 1.6C (commencing with Section 1788) or Title 1.6C.5 (commencing with Section 1788.50) of Part 4 of Division 3 of the Civil Code.

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- (b) The individual annual reports filed pursuant to this section shall be made available to the public for inspection.
- (c) The report shall be made under oath and in the form prescribed by the commissioner.
- (d) A licensee shall make other special reports that may be required by the commissioner.

IV.

Conclusion

The Commissioner finds that, by reason of the foregoing, Respondent has violated California Financial Code section 100021(a). Based thereon, grounds exist pursuant to California Financial Code sections 100003(b)(3) and 100003.3(b)(1) to revoke Respondent's DCLA license.

WHEREFORE, IT IS PRAYED that Lannister Law Corporation's DCLA license 12240-99 be revoked.

Dated: April 15, 2024 Sacramento, California CLOTHILDE V. HEWLETT
Commissioner of Financial Protection and Innovation

Debt Collection Licensing Act