STATE OF CALIFORNIA BUSINESS, CONSUMER SERVICES AND HOUSING AGENCY DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION

TO: TLC Trading LLC d/b/a Trade Like Crazy AI and TLC Trading AI 6/4 Abelyan St., 5th Floor, Bldg. Room 506
Ajapnyak, Yerevan, Armenia 0078
www.tlctrading.ai
www.tradelikecrazy.ai

Armen Sargasyan

DESIST AND REFRAIN ORDER (For violations of sections 25110 and 25401 of the Corporations Code)

The Commissioner of Financial Protection and Innovation (Commissioner) finds that:

- 1. The Department of Financial Protection and Innovation (Department) regulates the offer and sale of securities in California under the Corporate Securities Law of 1968 (Cal. Corp. Code §§ 25000-25707) (CSL).
- 2. At all relevant times, TLC Trading LLC (TLC Trading) doing business as Trade Like Crazy and TLC Trading AI is and was a limited liability company incorporated in Armenia on February 16, 2024, with a purported place of business at 6/4 Abelyan St., 5th Floor, Bldg. Room 506, Ajapnyak, Yerevan, Armenia 0078. TLC Trading operated the websites www.tlctrading.ai and www.tradelikecrazy.ai, as well as social media accounts on Telegram (https://t.me/tradelikecrazy), X (formerly known as Twitter) (@TradeLikeCrazy), and LinkedIn (https://www.linkedin.com/company/tlc-trading-ai).
- 3. At all relevant times, an individual going by the name Armen Sargasyan (Sargasyan) held himself out as the founder and CEO of TLC Trading. Sargasyan controlled and induced or knowingly provided substantial assistance to TLC Trading within the meaning of Corporations Code section 25403, subdivisions (a) and (b).
- 4. Beginning at least as early as October 2023, TLC Trading offered and sold securities in the form of investment contracts in California through general solicitations on its website. TLC Trading referred to these investment contracts as "Packages."

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- 5. TLC Trading originally operated under the name Trade Like Crazy through its website www.tradelikecrazy.ai. TLC Trading later rebranded itself as TLC Trading and started operating through its website www.tlctrading.ai.
- 6. TLC Trading held itself out as an "AI-powered" cryptocurrency trading platform. The purported purpose of the securities offerings was for TLC Trading to use investor funds to trade cryptocurrency, which in turn would generate returns for investors who purchased Packages.
- 7. TLC Trading claimed that the cryptocurrency trading would be conducted by its team of 20 traders, who were "experts in crypto arbitrage, futurestrading [sic], spot trading, and scalping."
- 8. TLC Trading's website had a large banner proclaiming it to be the place "WHERE DREAMS TURN INTO PROFITS."
- 9. According to TLC Trading, its trading had "consistently achieved awe-inspiring monthly profits ranging from 20% to an astounding 80%." The Packages were publicly available to investors in California via TLC Trading's websites: www.tlctrading.ai and www.tradelikecrazy.ai.
- 10. After investors created their accounts on the TLC Trading website, investors could log into their account using their username and password to monitor their purported balance and returns, deposit funds, and request withdrawals.
 - 11. TLC Trading facilitated investor deposits and withdrawals using crypto assets.
- 12. In his role as CEO, Sargasyan helped TLC Trading solicit investors by conducting live Zoom meetings with investors and prospective investors to promote TLC Trading's securities. In these online presentations, Sargasyan explained TLC Trading's purported business and described how investors could make money with TLC Trading. Additionally, Sargasyan appeared in recorded interviews and video presentations promoting TLC Trading's securities. Recordings of Sargasyan's Zoom presentations and promotional videos were also publicly shared by TLC Trading promoters.
- 13. In or around June 2024, Sargasyan began claiming that TLC Trading had purchased an insurance policy from Armenia's largest insurance company that covered all of TLC Trading's assets. Sargasyan assured investors that this insurance policy would pay investors in the event that TLC Trading went bankrupt. Sargasyan further claimed that TLC Trading was the first company in the world to offer its investors this type of protection on their invested funds. Sargasyan even showed

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investors a copy of the insurance policy on a video meeting with investors and prospective investors. In reality, TLC Trading's insurance policy was a product liability policy and did not cover investor funds. Furthermore, the policy was canceled in or around June 2024 (less than one month after the policy had been issued). Even after the insurance policy was canceled, TLC Trading continued to falsely represent that investor funds were insured.

- As part of its solicitation efforts, TLC Trading used a pyramid scheme structure that 14. would reward investors for inducing others to send money to TLC Trading. According to this program, investors would be paid a referral bonus based on the amount of funds deposited by the investors that they recruited. Investors would also be paid additional referral bonuses when the investors that they recruited, in turn, recruited new investors.
- 15. Investors seeking to take advantage of TLC Trading's referral program created and posted videos to YouTube and posted content on other social media websites to recruit others to invest in TLC Trading.
- 16. The Packages offered by TLC Trading were securities that were neither qualified nor exempt from the qualification requirement under the CSL. The Department has not issued a permit or other form of qualification authorizing TLC Trading to sell these securities in California.
- 17. In connection with the offer or sale of these securities, TLC Trading and Sargasyan made, or caused to be made, untrue statements of material fact and material omissions to investors and potential investors. This includes a false claim that TLC Trading had purchased a comprehensive insurance policy that covered "every dollar invested with us" from "all potential losses."

Based on the foregoing findings, the Commissioner is of the opinion that the securities offered or sold by TLC Trading LLC d/b/a Trade Like Crazy AI and TLC Trading AI were subject to qualification under the CSL and have been or are being offered or sold without first being qualified in violation of Corporations Code section 25110.

Moreover, the Commissioner is of the opinion that Armen Sargasyan has violated Corporations Code section 25110 by knowingly, directly or indirectly controlling or inducing or providing substantial assistance to TLC Trading LLC d/b/a Trade Like Crazy AI and TLC Trading AI

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to violate Corporations Code section 25110 within the meaning of Corporations Code section 25403, subdivisions (a) and (b).

Pursuant to Corporations Code section 25532, TLC Trading LLC d/b/a Trade Like Crazy AI and TLC Trading AI and Armen Sargasyan are hereby ordered to desist and refrain from the further offer or sale of securities in California, including but not limited to investment contracts known as Packages, unless and until the qualification requirements of the CSL have been met.

In addition, the Commissioner is of the opinion that TLC Trading LLC d/b/a Trade Like Crazy AI and TLC Trading AI offered or sold securities in California by means of oral or written communications which included untrue statements of material facts or omitted to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading, in violation of Corporations Code section 25401.

Further, the Commissioner is of the opinion that Armen Sargasyan has violated Corporations Code section 25401 by knowingly, directly or indirectly controlling or inducing or providing substantial assistance to TLC Trading LLC d/b/a Trade Like Crazy AI and TLC Trading AI to violate Corporations Code section 25401 within the meaning of Corporations Code section 25403, subdivisions (a) and (b).

Pursuant to Corporations Code section 25532, TLC Trading LLC d/b/a Trade Like Crazy AI and TLC Trading AI and Armen Sargasyan are hereby ordered to desist and refrain from offering or selling or buying or offering to buy any security in California, including but not limited to investment contracts known as Packages, by means of any written or oral communication which includes an untrue statement of a material fact or omits to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.

Any person who with knowledge directly or indirectly controls and induces another person to violate any provision of the CSL, or knowingly provides substantial assistance to another person to violate any provision of the CSL, is deemed to be in violation of that provision to the same extent as the other person. Cal. Corp. Code § 25403(a) and (b).

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This Order is necessary, in the public interest, for the protection of investors, and is consistent with the purposes, policies, and provisions of the Corporate Securities Law of 1968. Dated: August 20, 2024 CLOTHILDE V. HEWLETT Commissioner of Financial Protection and Innovation San Diego, California



 $By_{\underline{}}$ MARY ANN SMITH **Deputy Commissioner** Enforcement Division